

KEY PERFORMANCE INDICATORS (KPIs)

- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.



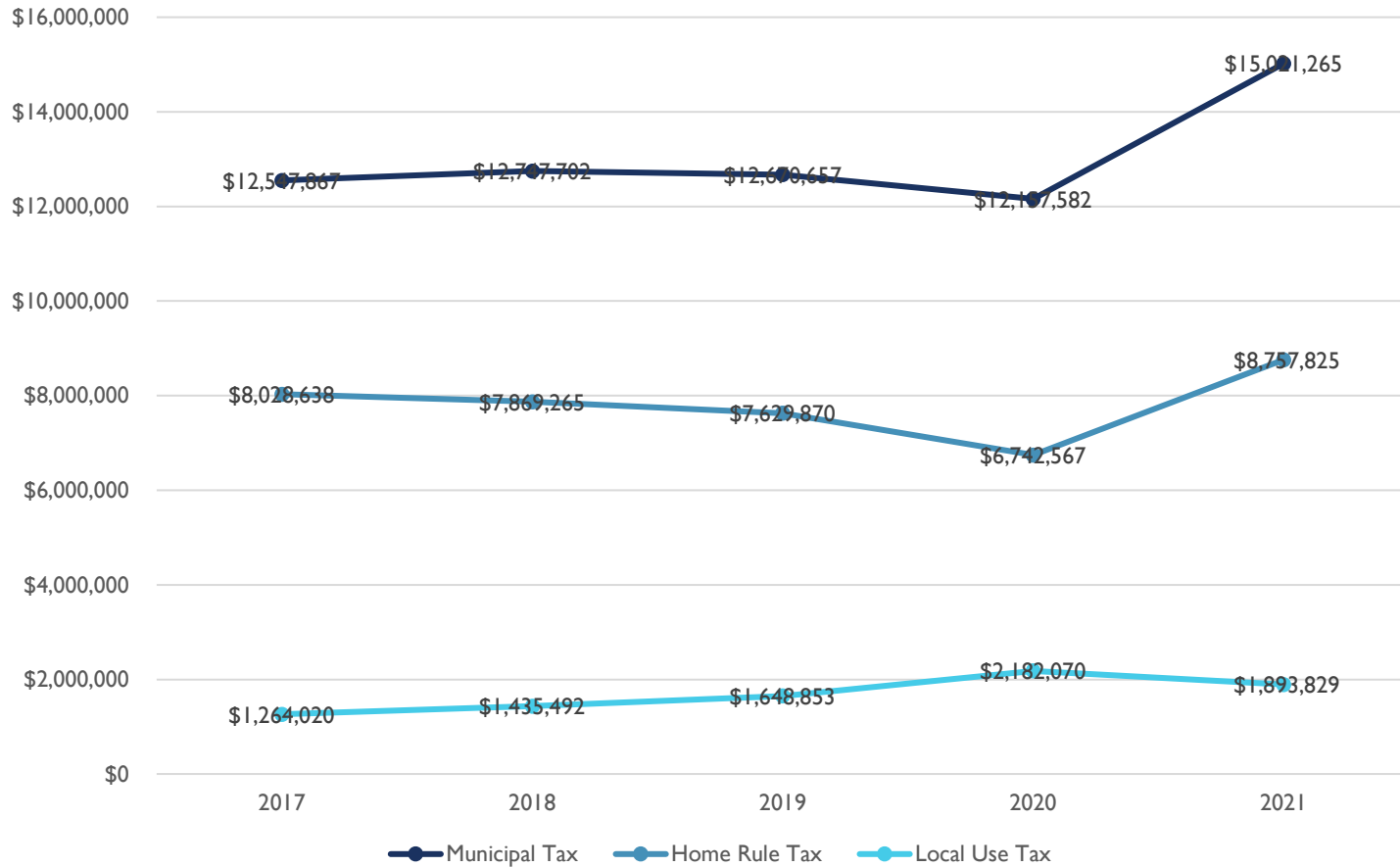
MONTHLY KEY PERFORMANCE INDICATORS



MUNICIPAL, HOME RULE AND LOCAL USE TAXES

	Municipal Tax	HomeRule Tax	Local Use Tax
2017	\$12,547,867	\$8,028,638	\$1,264,020
2018	\$12,747,702	\$7,869,265	\$1,435,492
2019	\$12,670,657	\$7,629,870	\$1,648,853
2020	\$12,157,582	\$6,742,567	\$2,182,070
2021	\$15,021,265	\$8,757,825	\$1,893,829

Taxes Collected



MUNICIPAL,
HOME RULE AND
LOCAL USE
TAXES

MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>2021 Total</u>	<u>VS 2020</u>	<u>VS 2019</u>
■ Downers Grove	\$15,021,265	23.55%	18.55%
■ Darien	\$3,932,419	22.55%	17.74%
■ Lisle	\$5,452,524	46.29%	23.61%
■ Lombard	\$12,583,541	24.64%	7.06%
■ Oak Brook	\$15,985,951	38.26%	27.05%
■ Oakbrook Terrace	\$2,599,560	26.08%	13.57%
■ Westmont	\$11,519,529	22.88%	17.28%
■ Woodridge	\$5,847,111	40.28%	22.03%

HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>2021 Total</u>	<u>VS 2020</u>	<u>VS 2019</u>
■ Downers Grove	\$8,757,825	29.89%	14.78%
■ Darien	\$2,787,198	33.46%	22.81%
■ Lisle	no tax collected		
■ Lombard	\$9,490,951	31.27%	8.56%
■ Oak Brook	\$6,686,820	35.34%	17.84%
■ Oakbrook Terrace	\$2,086,530	36.14%	15.45%
■ Westmont	\$2,067,504	42.45%	30.60%
■ Woodridge	\$3,493,732	48.24%	21.37%

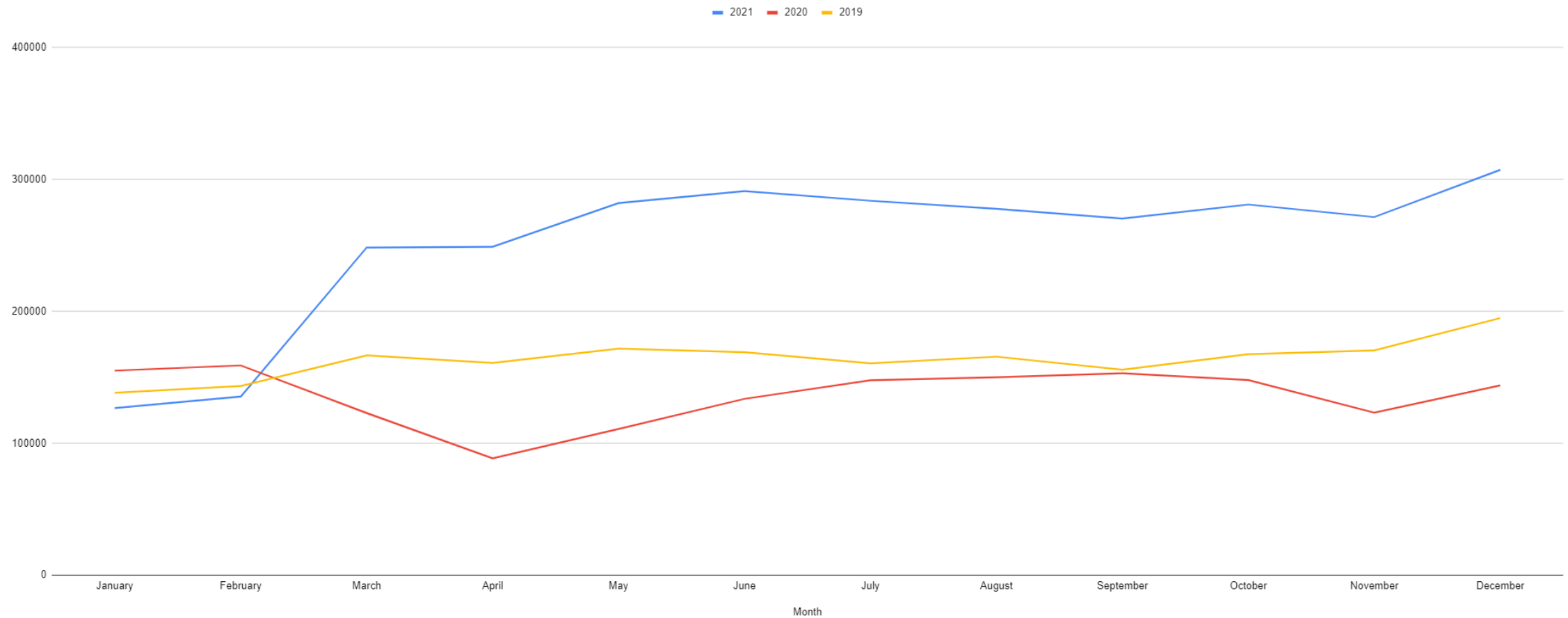
FOOD & BEVERAGE TAX

Taxes			Sales		
2021 Total	VS 2020	VS 2019	2021 Total	VS 2020	VS 2019
\$1,854,362.78	84.81%	53.90%	\$210,279,665	28.55%	7.04%

*F&B tax increased from 1% to 1.5% on March 1, 2021

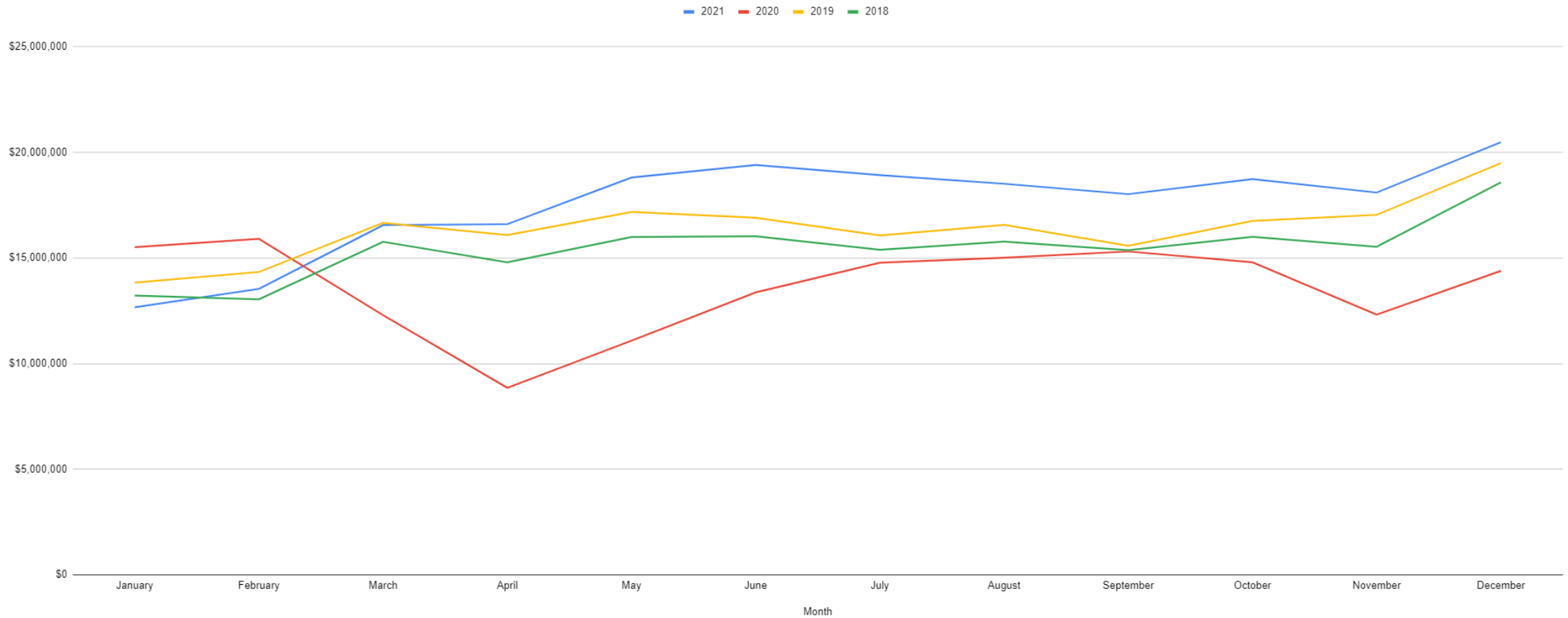
FOOD & BEVERAGE TAX REVENUE 2019-2021

Food & Bev Tax Revenue, 2019-2021



FOOD & BEVERAGE TAXABLE SALES 2018-2021

Food & Bev Taxable Sales, 2018-2021



HOTEL TAXES

2021 Total

\$627,230

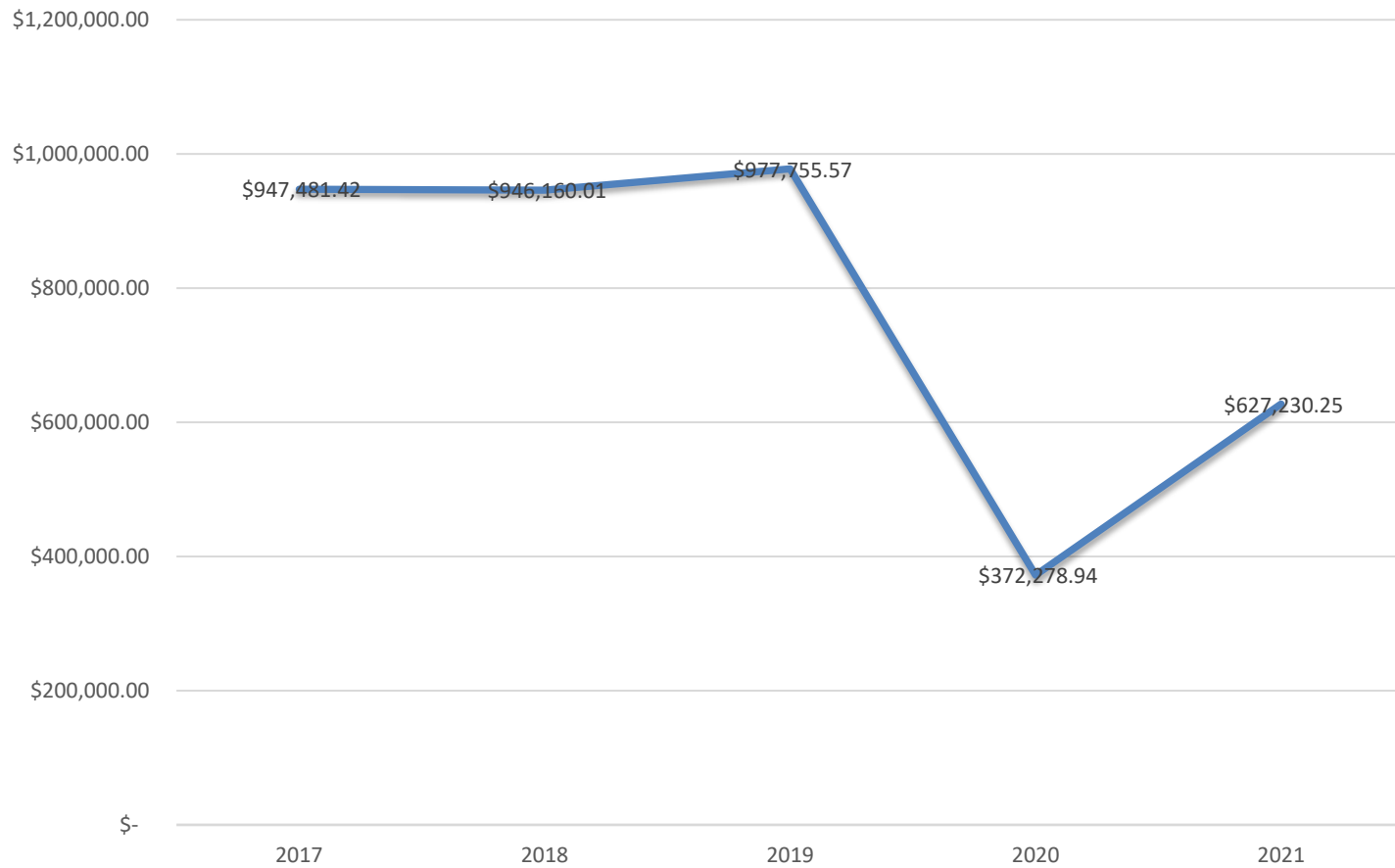
VS 2020

68.48%

VS 2019

-35.85%

Hotel Taxes



**HOTEL TAXES
2017-2021**

UNEMPLOYMENT RATES

	February 2022	January 2022	February 2021	February 2022 VS January 2022	February 2022 VS February 2021
DOWNERS GROVE	2.4%	2.6%	4.7%	-0.2%	-2.3%
DUPAGE COUNTY	3.2%	3.4%	5.4%	-0.2%	-2.2%



QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES

Downers Grove

4th Quarter 2021

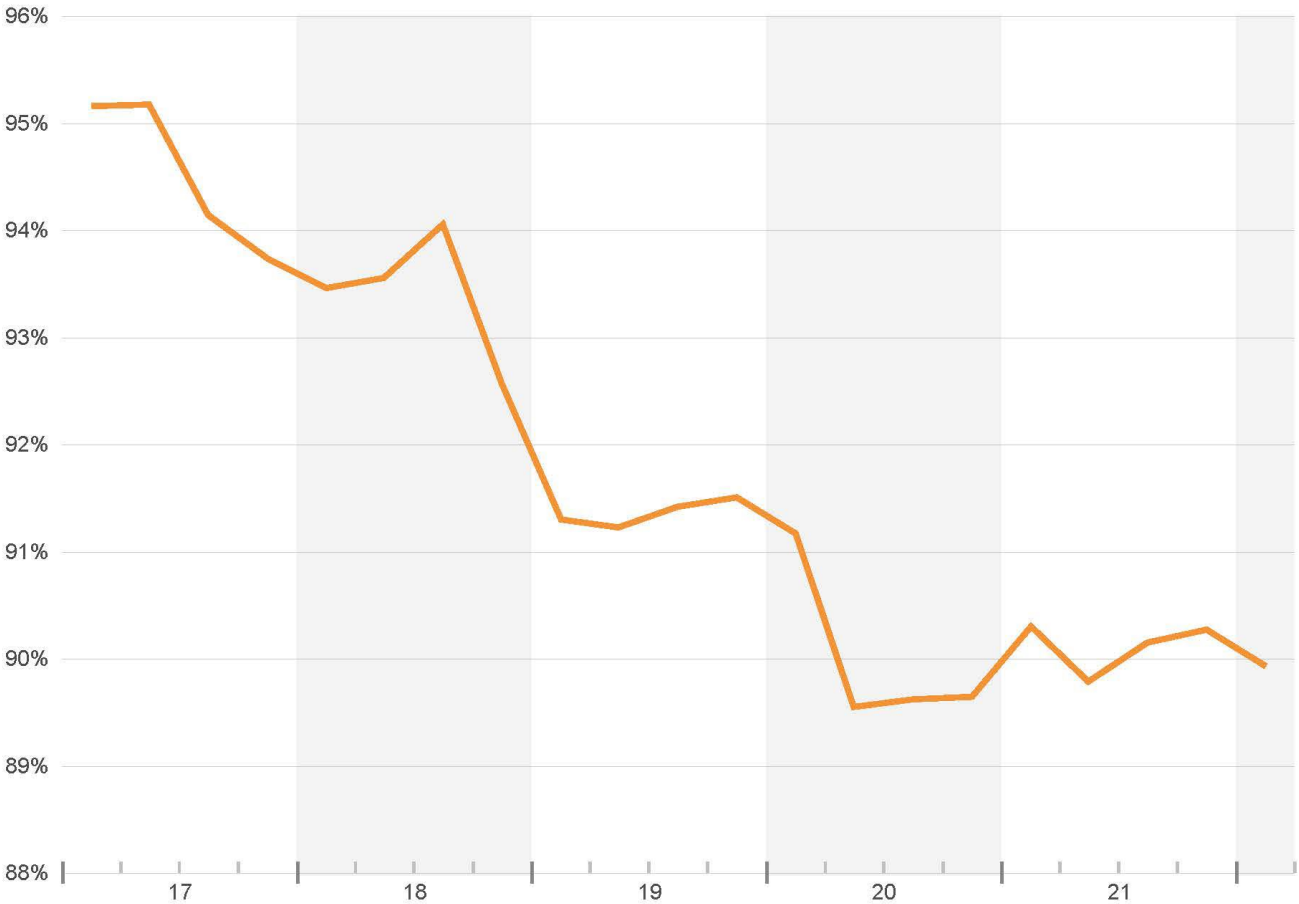
Occupancy Rate: 90.27%

DuPage County

4th Quarter 2021

Occupancy Rate: 92.17%

Downers Grove
Commercial Occupancy Rates



COMMERCIAL
OCCUPANCY
RATES

INDUSTRIAL OCCUPANCY RATES

Downers Grove

4th Quarter 2021

Occupancy Rate: 97.85%

I-88 Submarket

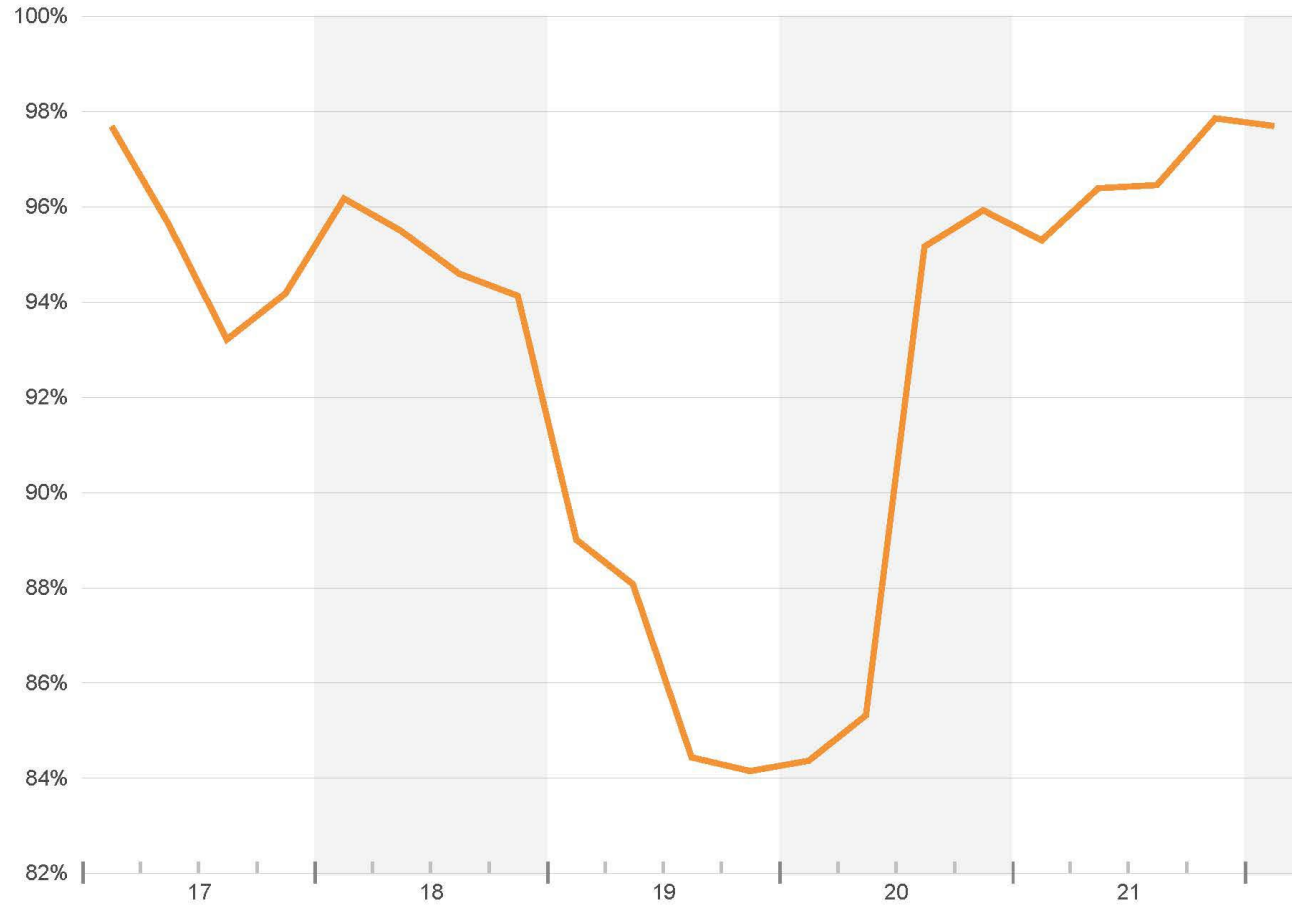
4th Quarter 2021

Vacancy Rate: 6.17%

Availability Rate: 10.19%

- (Source: NAI Hiffman)

Downers Grove
Industrial Occupancy Rates



**INDUSTRIAL
OCCUPANCY
RATES**

OFFICE OCCUPANCY RATES

Downers Grove

4th Quarter 2021

Office Occupancy Rate: 84.699%

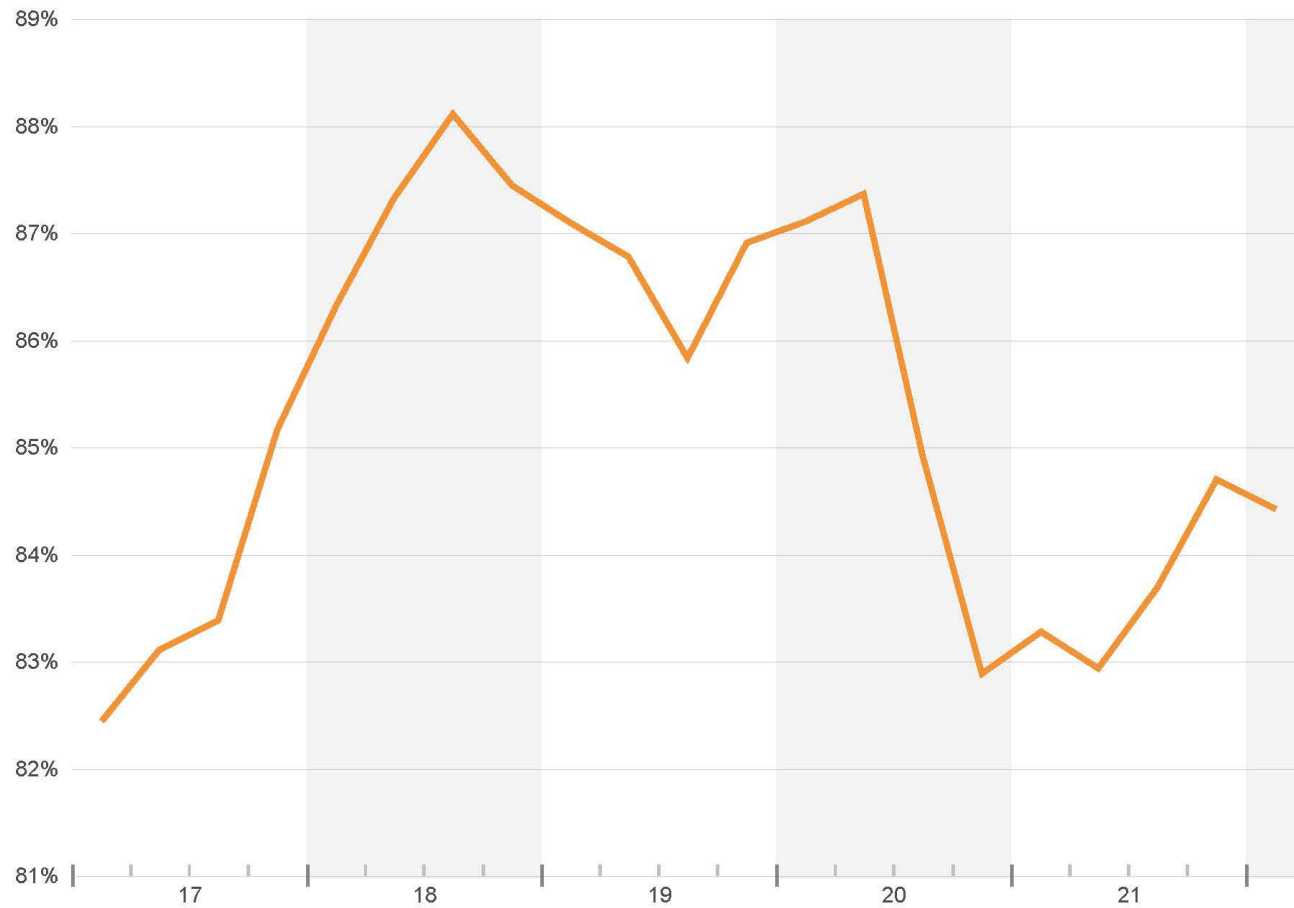
East West Corridor Office Submarket

4th Quarter 2021

Direct Vacancy Rate: 21.72%
Availability Rate: 28.43%

■ (Source: NAI Hiffman)

Downers Grove
Office Occupancy Rate



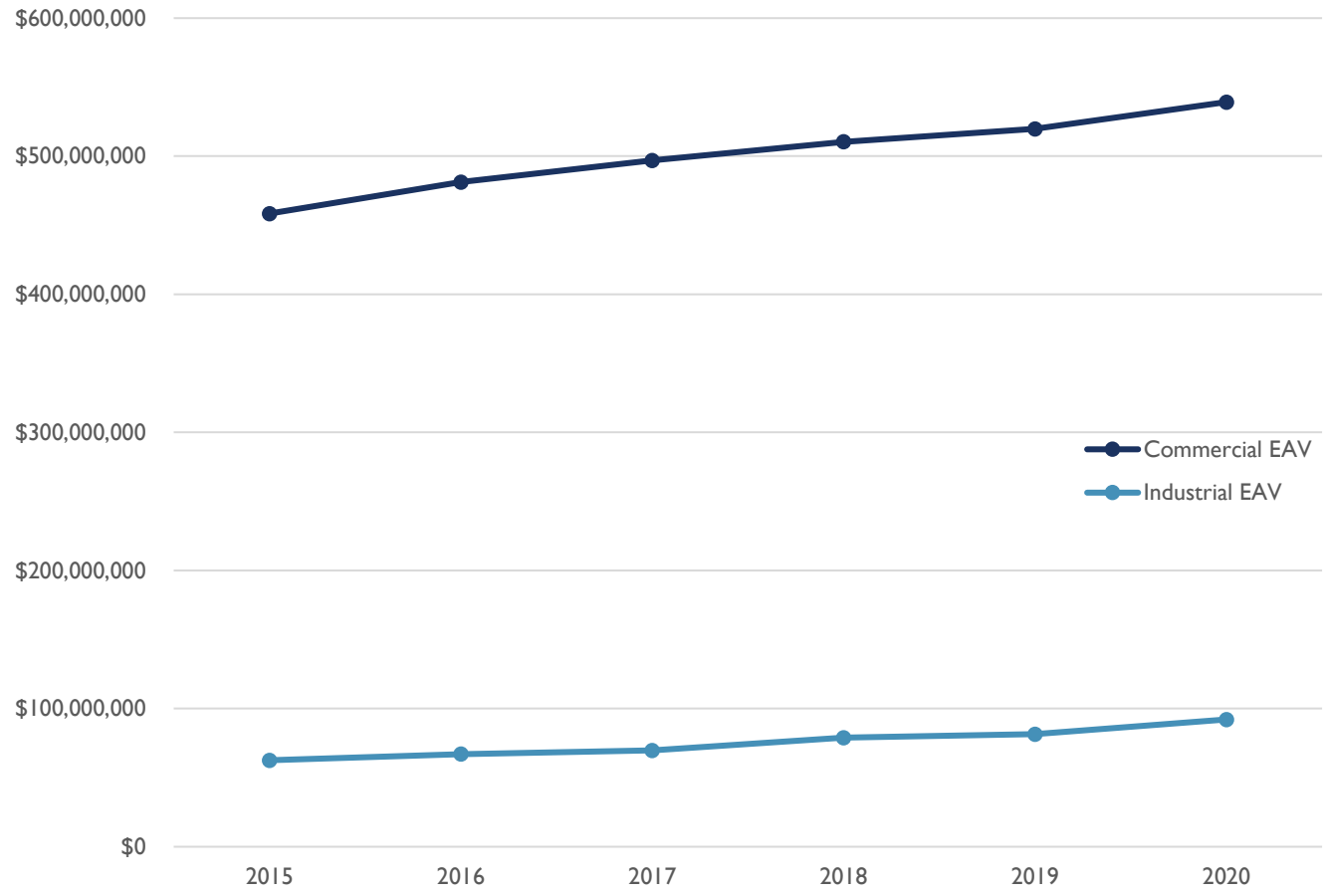
OFFICE OCCUPANCY RATES



ANNUAL KEY PERFORMANCE INDICATORS



Commercial and Industrial EAV



**COMMERCIAL
AND INDUSTRIAL
EQUALIZED
ASSESSED VALUE**

NUMBER OF PEOPLE EMPLOYED BY DOWNERS GROVE BUSINESSES

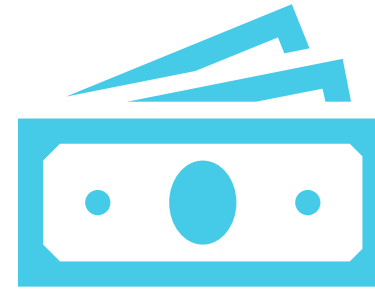
53,041

Source: Data Axle | Reference Solutions (DG Public Library Reference Site)

2021 PROJECTS



52 Projects



\$38,968,141 in Capital
Investment