

# KEY PERFORMANCE INDICATORS (KPIs)

- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.



# MONTHLY KEY PERFORMANCE INDICATORS

JUNE 2022

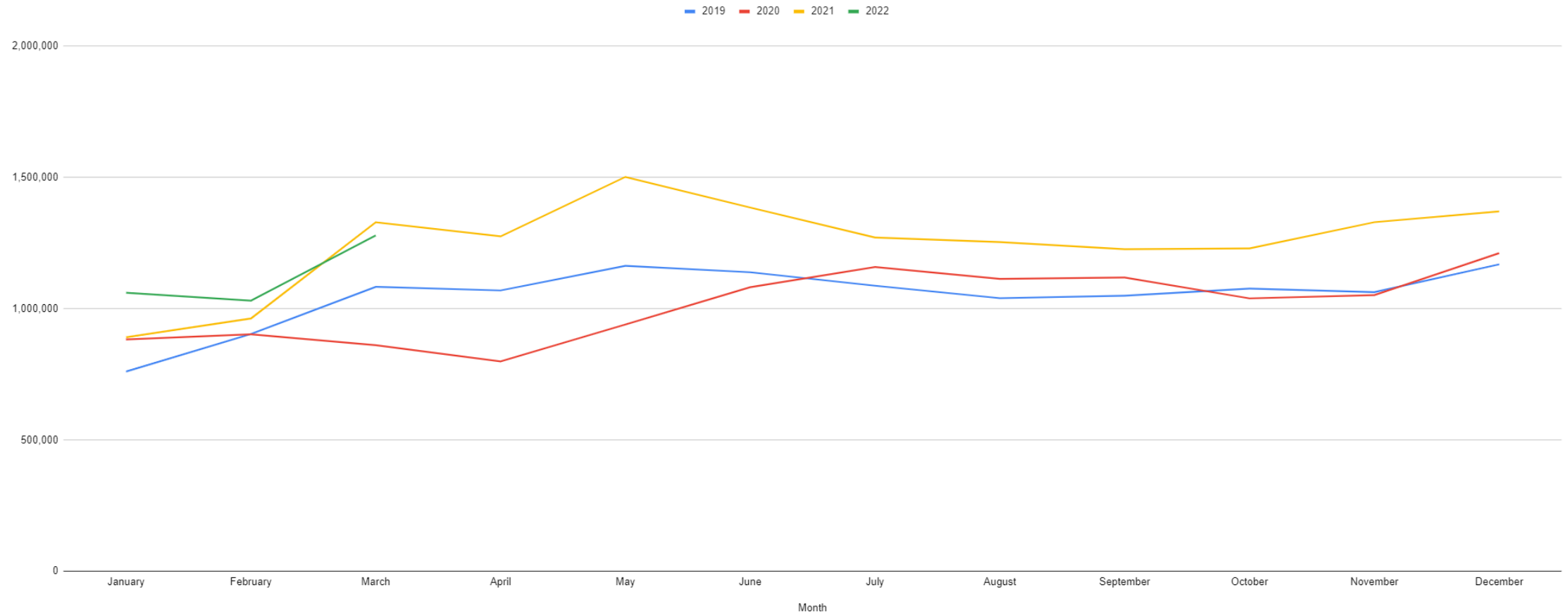


# MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>March 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$1,278,714	-3.74%
■ Darien	\$333,533	1.40%
■ Lisle	\$559,999	14.29%
■ Lombard	\$1,184,545	9.05%
■ Oak Brook	\$1,464,776	29.94%
■ Oakbrook Terrace	\$244,320	20.33%
■ Westmont	\$1,085,667	1.52%
■ Woodridge	\$604,793	25.93%

# MUNICIPAL SALES TAX

Sales Tax Revenue, 2019-2022

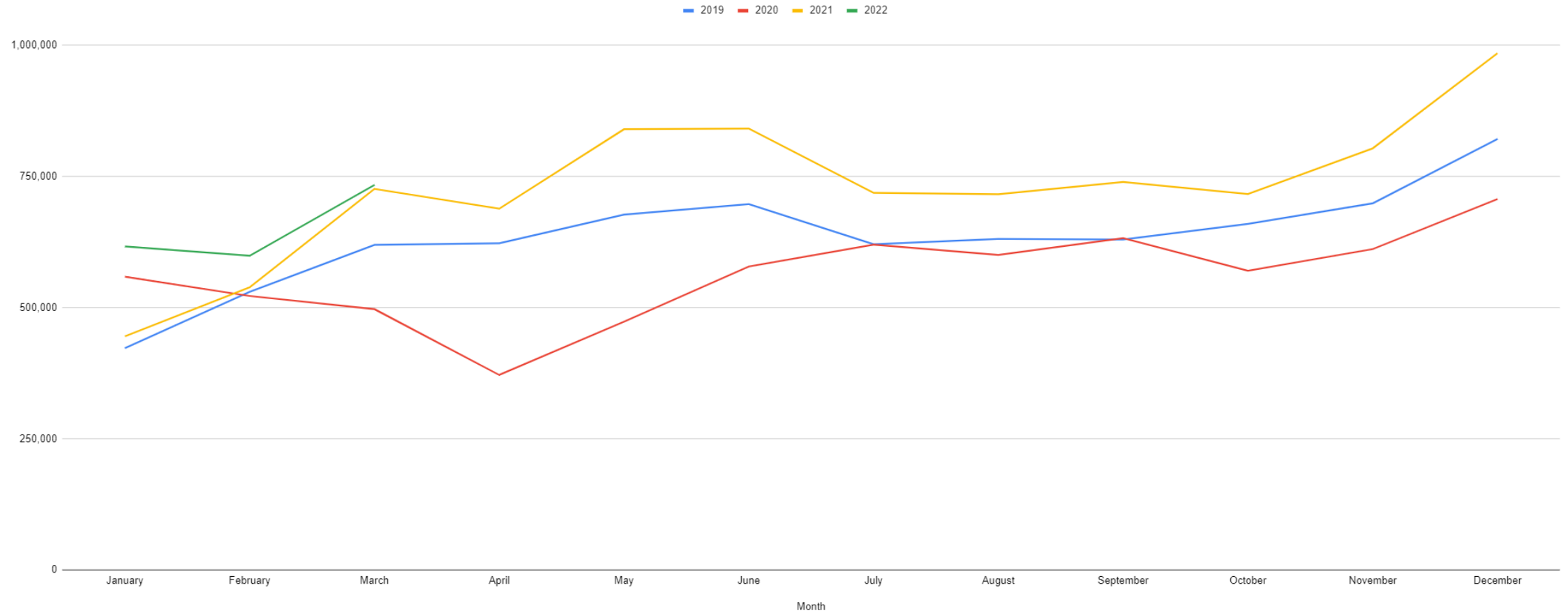


# HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>March 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$734,092	1.08%
■ Darien	\$239,730	3.86%
■ Lisle	no tax collected	
■ Lombard	\$875,985	11.02%
■ Oak Brook	\$570,884	15.59%
■ Oakbrook Terrace	\$192,537	17.27%
■ Westmont	\$187,787	11.40%
■ Woodridge	\$314,355	13.13%

# HOME RULE SALES TAX

Home Rule Sales Tax Revenue, 2019 - 2022

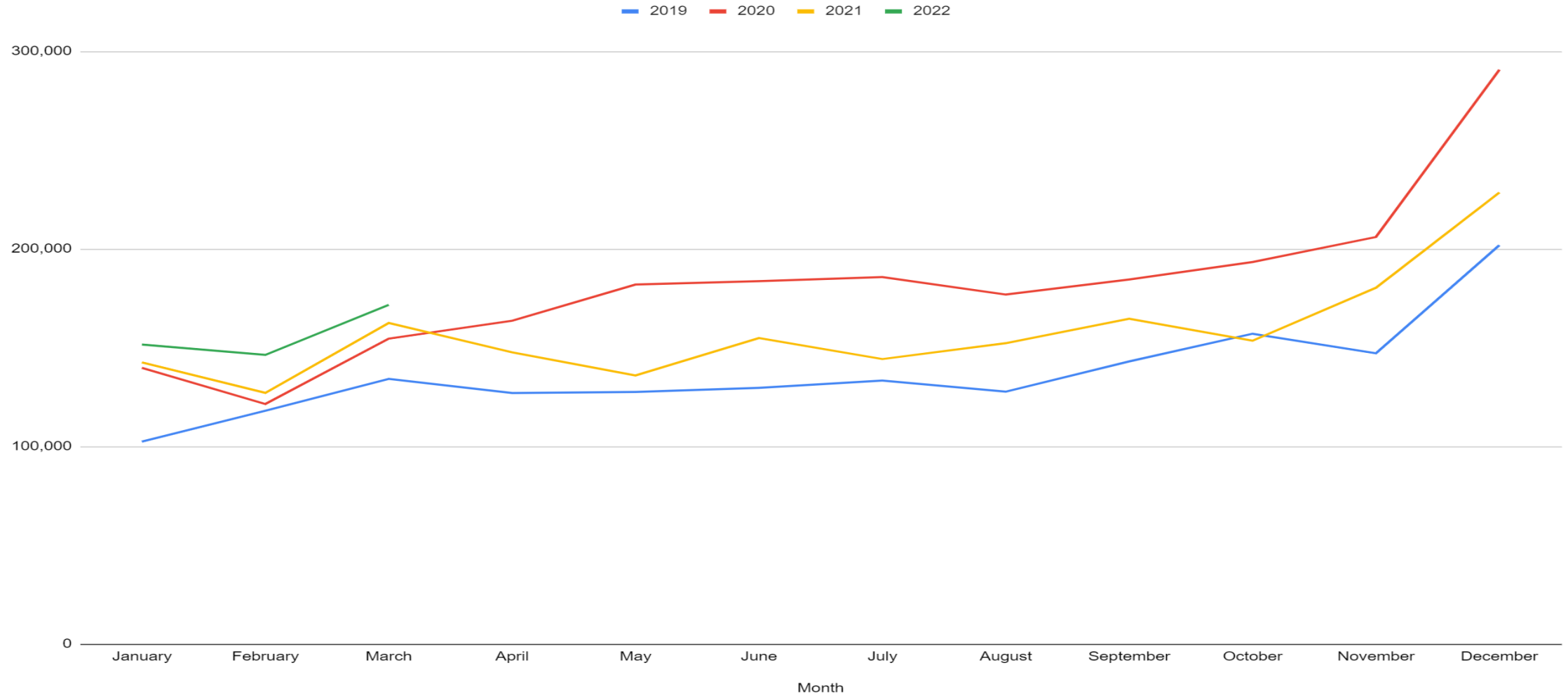


# LOCAL USE TAX

	March 2022	VS 2021
■ Downers Grove	\$171,624	5.63%

# LOCAL USE TAX

Local Use Tax Revenue, 2019-2022





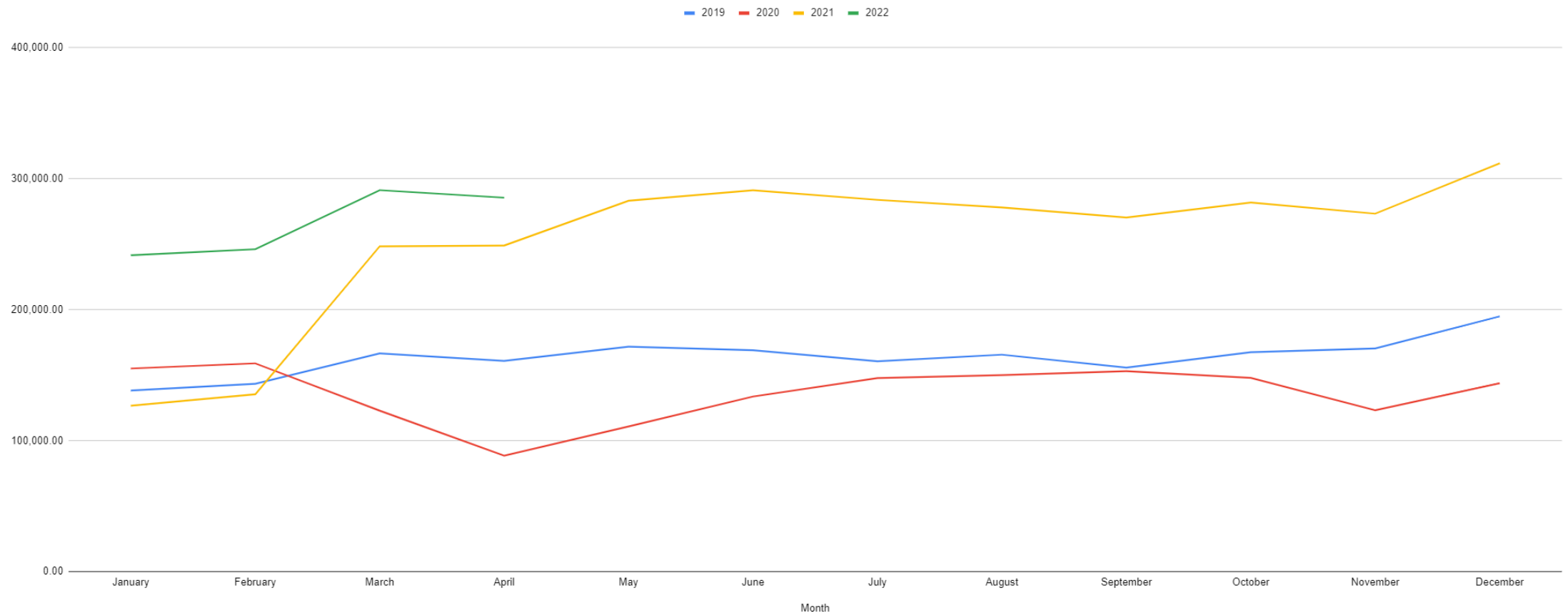
# FOOD & BEVERAGE TAX

	Taxes			Sales	
April 2022	VS 2021	VS 2020	April 2022	VS 2021	VS 2020
\$285,408	14.65%	222.28%	\$18,861,245	12.02%	109.35%

\*F&B tax increased from 1% to 1.5% on March 1, 2021

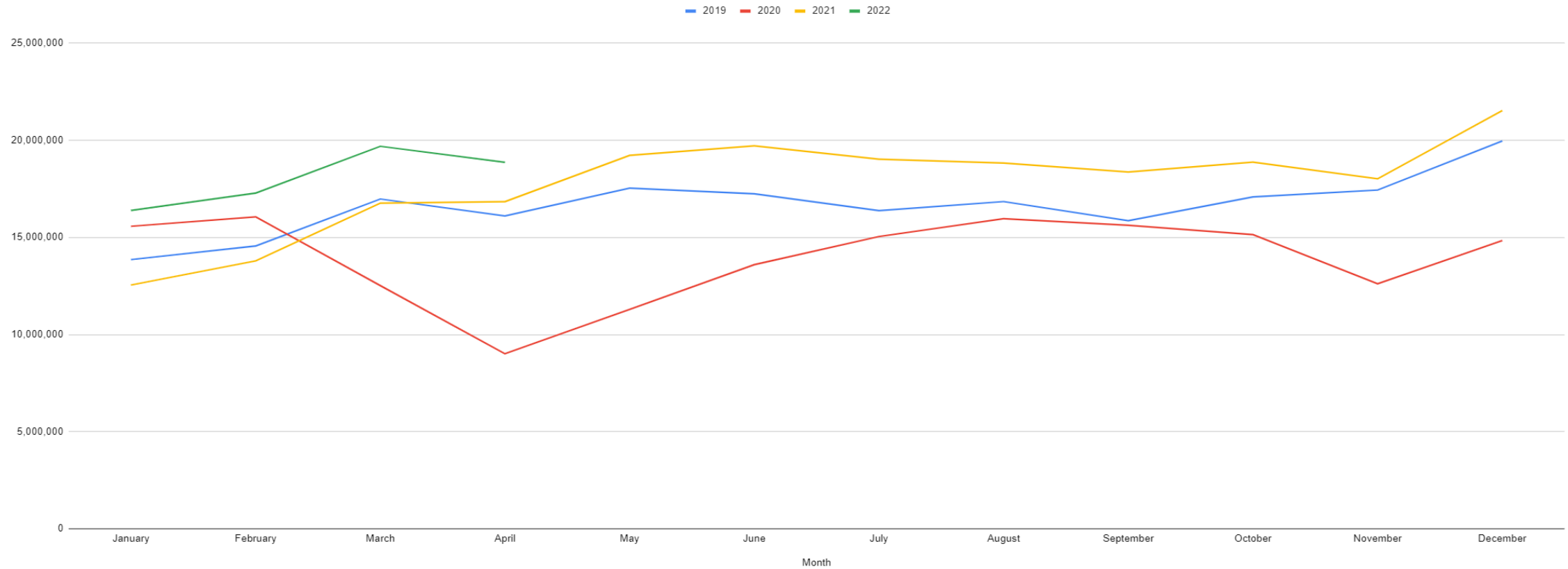
# FOOD & BEVERAGE TAX REVENUE 2019-2021

Food & Beverage Tax Revenue, 2019-2022



# FOOD & BEVERAGE TAXABLE SALES 2018-2021

Food & Beverage Sales, 2019-2022



# HOTEL TAXES

April 2022	VS 2021	VS 2019
\$71,778	67.94%	-17.14%

# HOTEL TAXES 2019-2022

Hotel Tax Revenue, 2019-2022



# UNEMPLOYMENT RATES

	April 2022	March 2022	April 2021	April 2022 VS March 2022	April 2022 VS April2021
DOWNERS GROVE	2.3%	2.2%	4.5%	0.1%	-2.2%
DUPAGE COUNTY	2.7%	3.0%	4.8%	-0.3%	-2.1%



# QUARTERLY KEY PERFORMANCE INDICATORS



# COMMERCIAL OCCUPANCY RATES

Downers Grove

**1<sup>st</sup> Quarter 2022**

Occupancy Rate: 89.95%

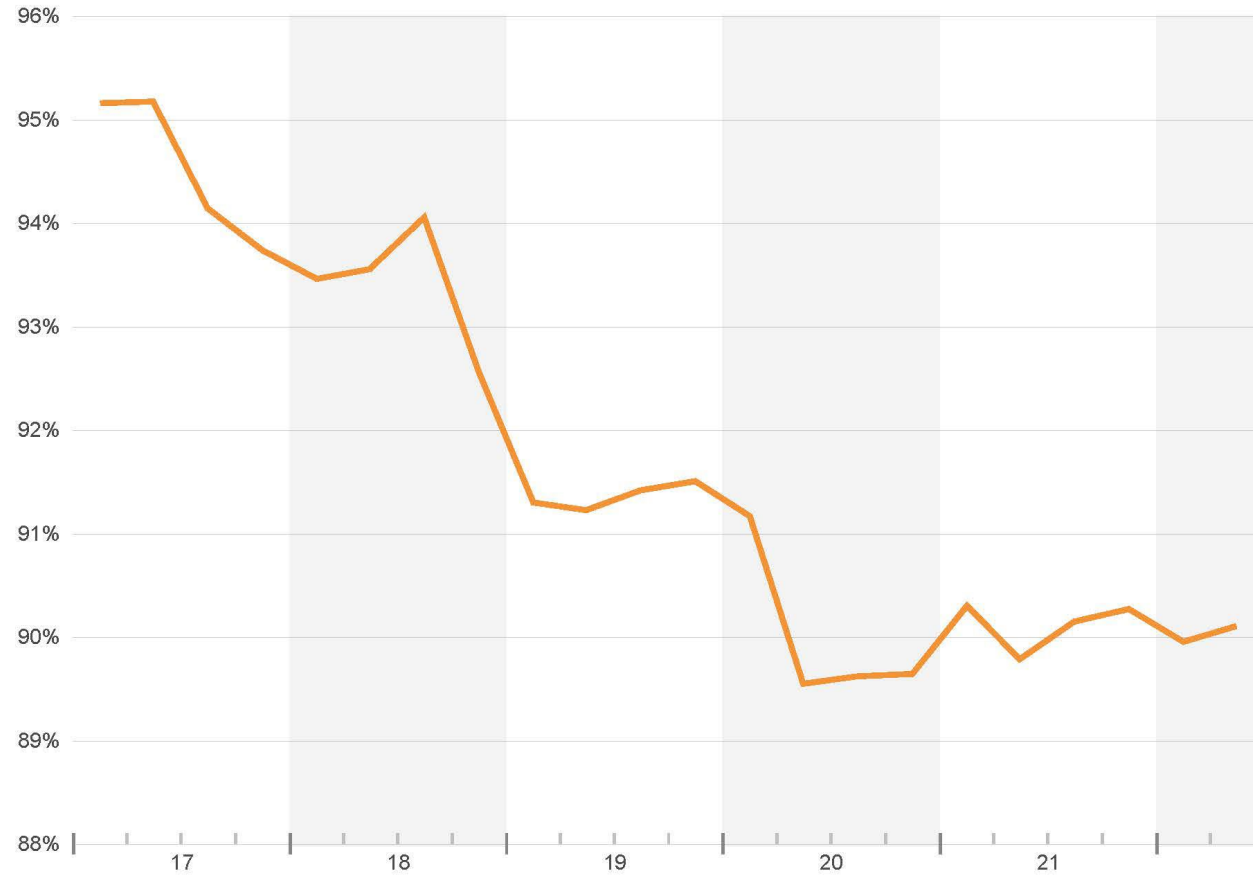
DuPage County

**1<sup>st</sup> Quarter 2022**

Occupancy Rate: 92.14%



Downers Grove  
Commercial Occupancy Rates



# COMMERCIAL OCCUPANCY RATES

# INDUSTRIAL OCCUPANCY RATES

## Downers Grove

**1<sup>st</sup> Quarter 2022**

Occupancy Rate: 97.83%

## I-88 Submarket

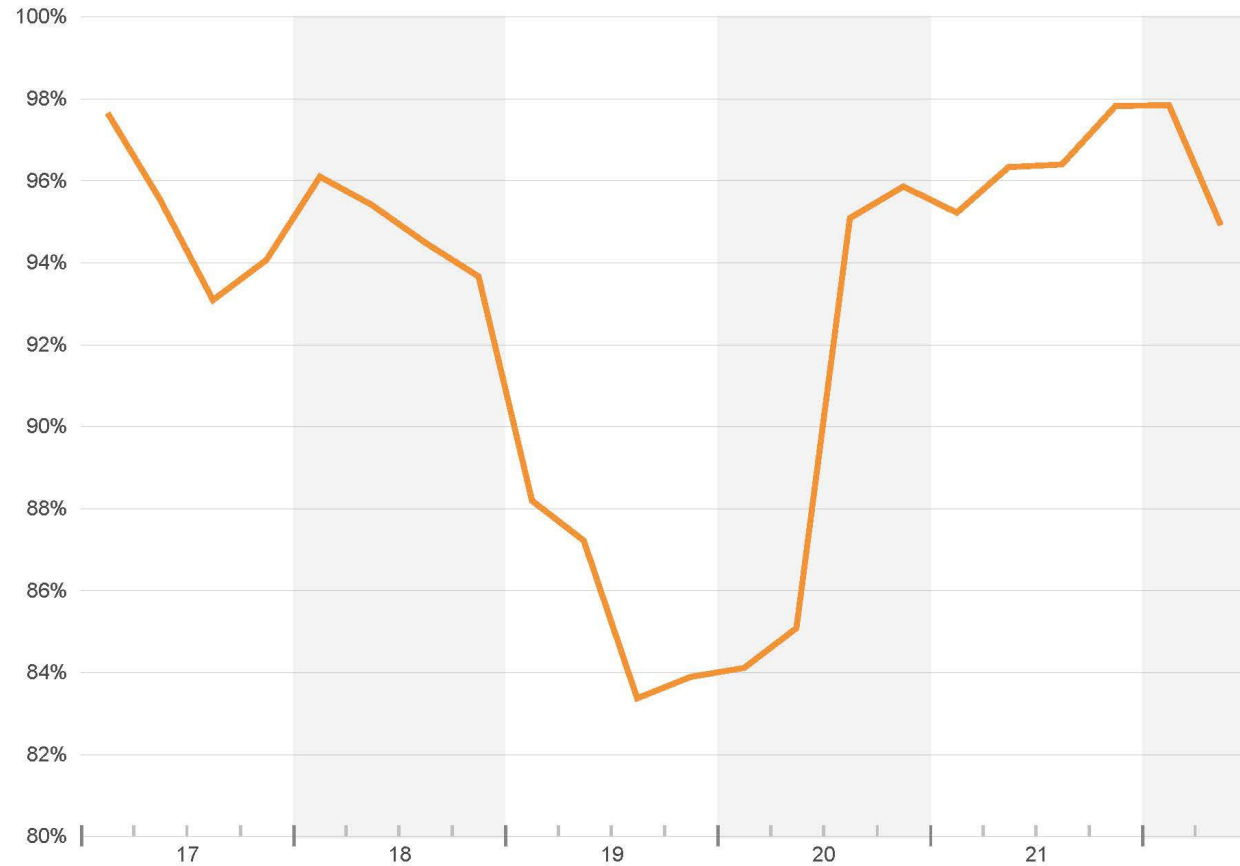
**1st Quarter 2022**

Vacancy Rate: 8.95%

Availability Rate: 14.17%

- (Source: NAI Hiffman)

Downers Grove  
Industrial Occupancy Rates



# INDUSTRIAL OCCUPANCY RATES

# OFFICE OCCUPANCY RATES

## Downers Grove

**1<sup>st</sup> Quarter 2022**

Office Occupancy Rate: 84.52%

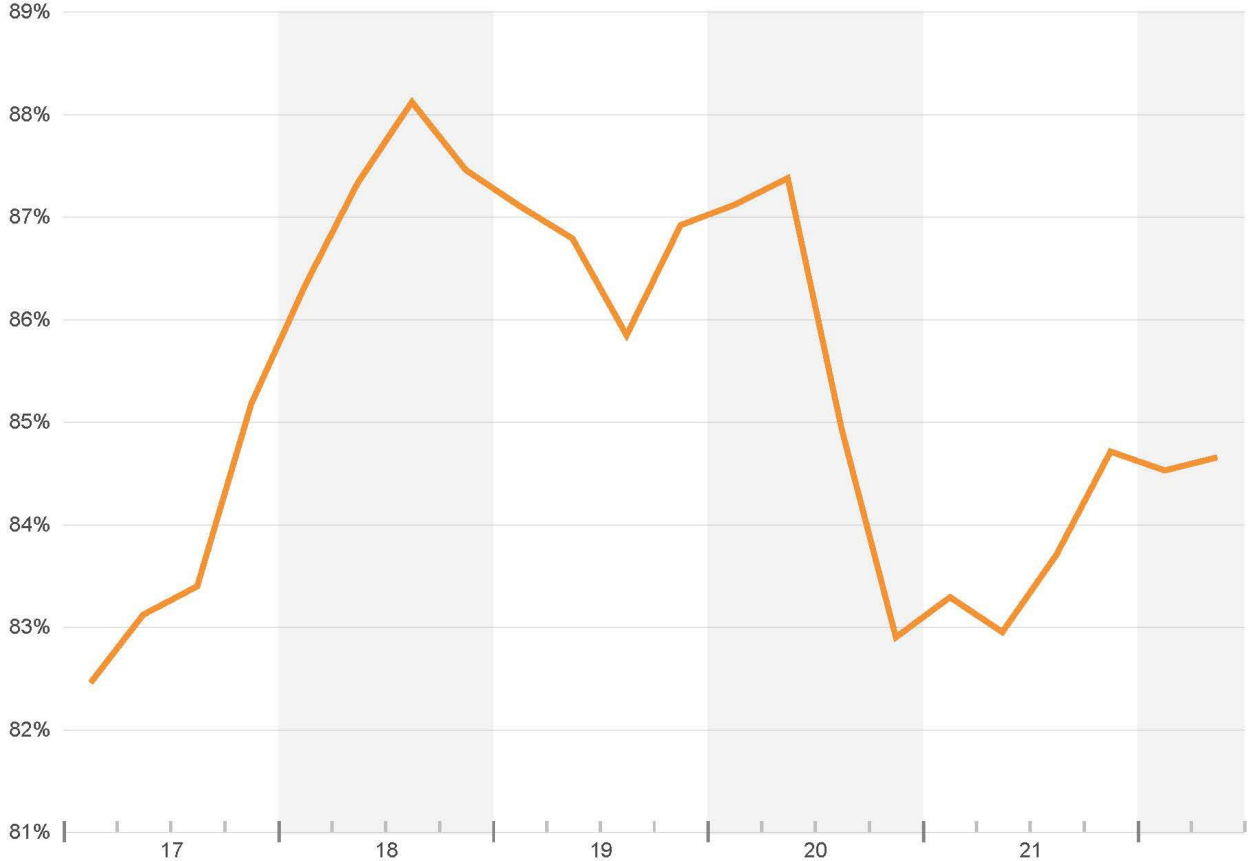
## East West Corridor Office Submarket

**1<sup>st</sup> Quarter 2022**

Direct Vacancy Rate: 20.02%  
Availability Rate: 28.20%

■ (Source: NAI Hiffman)

Downers Grove  
Office Occupancy Rates



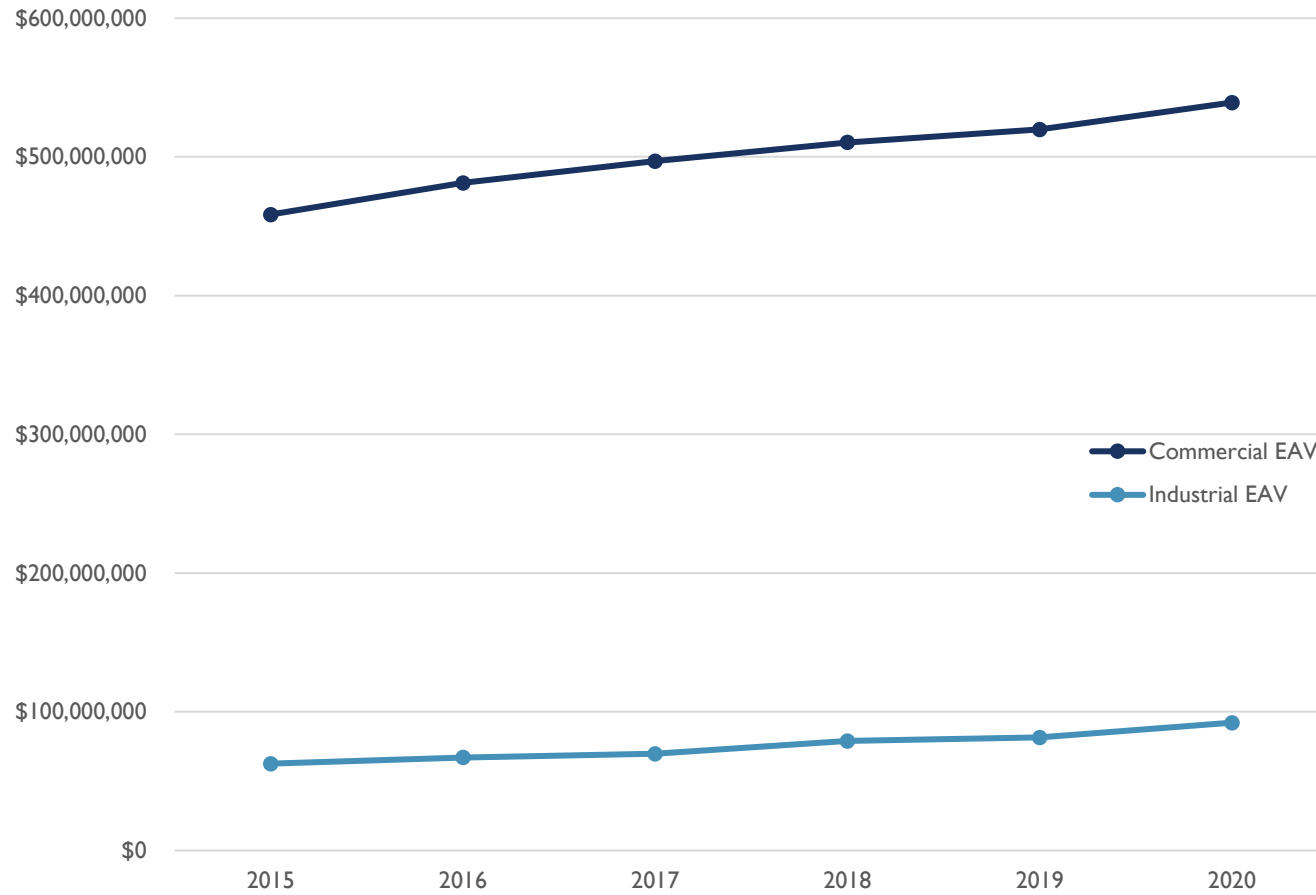
# OFFICE OCCUPANCY RATES



# ANNUAL KEY PERFORMANCE INDICATORS



Commercial and Industrial EAV



COMMERCIAL  
AND INDUSTRIAL  
EQUALIZED  
ASSESSED VALUE

# NUMBER OF PEOPLE EMPLOYED BY DOWNERS GROVE BUSINESSES

53,041

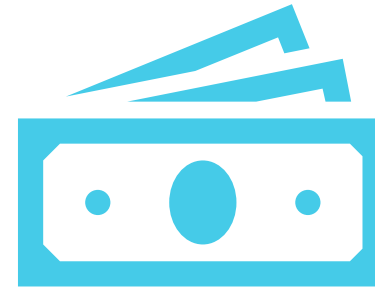
Source: Data Axle | Reference Solutions (DG Public Library Reference Site)



# 2021 PROJECTS



52 Projects



\$38,968,141 in Capital  
Investment