

KEY PERFORMANCE INDICATORS (KPIs)

- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.



MONTHLY KEY PERFORMANCE INDICATORS

JULY 2022

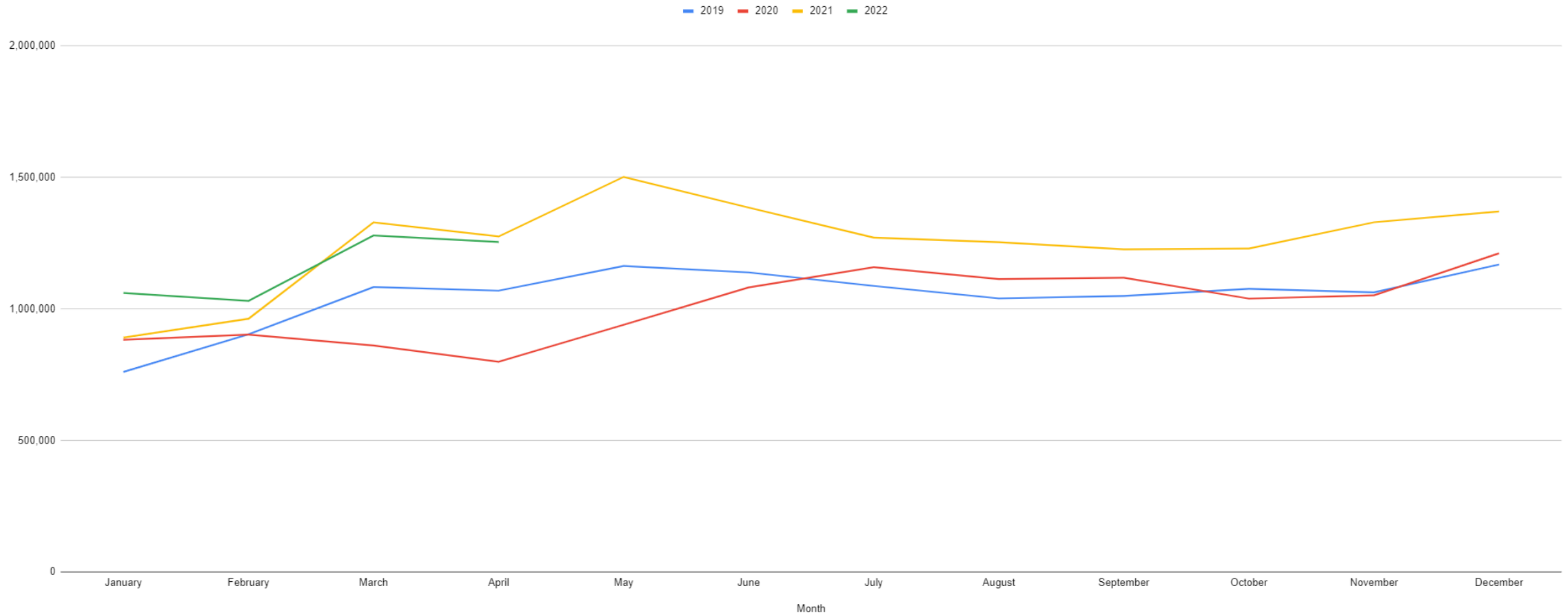


MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>April 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$1,254,215	-1.64%
■ Darien	\$338,157	5.51%
■ Lisle	\$414,029	-5.21%
■ Lombard	\$1,155,198	18.62%
■ Oak Brook	\$1,420,923	31.49%
■ Oakbrook Terrace	\$242,312	13.90%
■ Westmont	\$937,990	-.39%
■ Woodridge	\$552,637	29.09%

MUNICIPAL SALES TAX

Sales Tax Revenue, 2019-2022

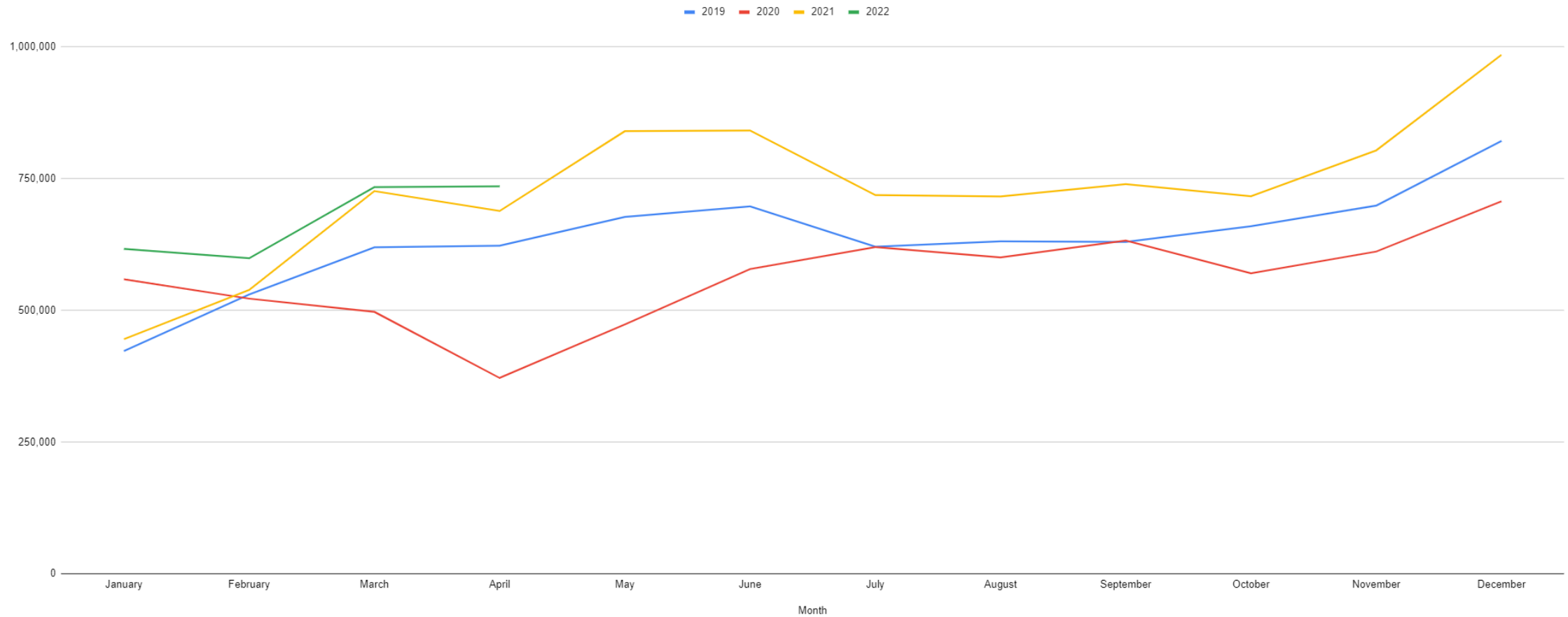


HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>April 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$735,285	6.86%
■ Darien	\$244,632	7.91%
■ Lisle	no tax collected	
■ Lombard	\$866,381	24.12%
■ Oak Brook	\$560,876	20.00%
■ Oakbrook Terrace	\$195,662	12.72%
■ Westmont	\$189,328	-.39%
■ Woodridge	\$329,702	30.98%

HOME RULE SALES TAX

Home Rule Sales Tax Revenue, 2019 - 2022

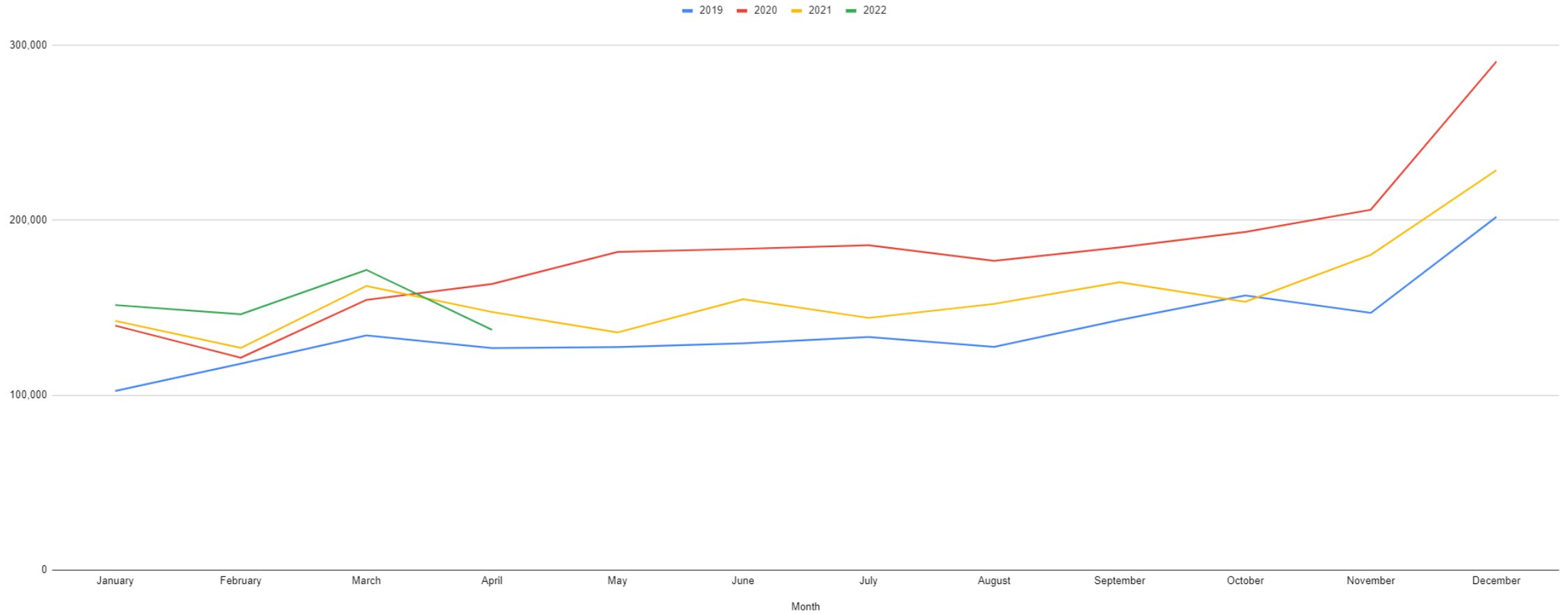


LOCAL USE TAX

	April 2022	VS 2021
■ Downers Grove	\$137,444	-6.89%

LOCAL USE TAX

Local Use Tax Revenue, 2019-2022



FOOD & BEVERAGE TAX

Taxes

May 2022

VS 2021

\$320,864

13.36%

Sales

May 2022

VS 2021

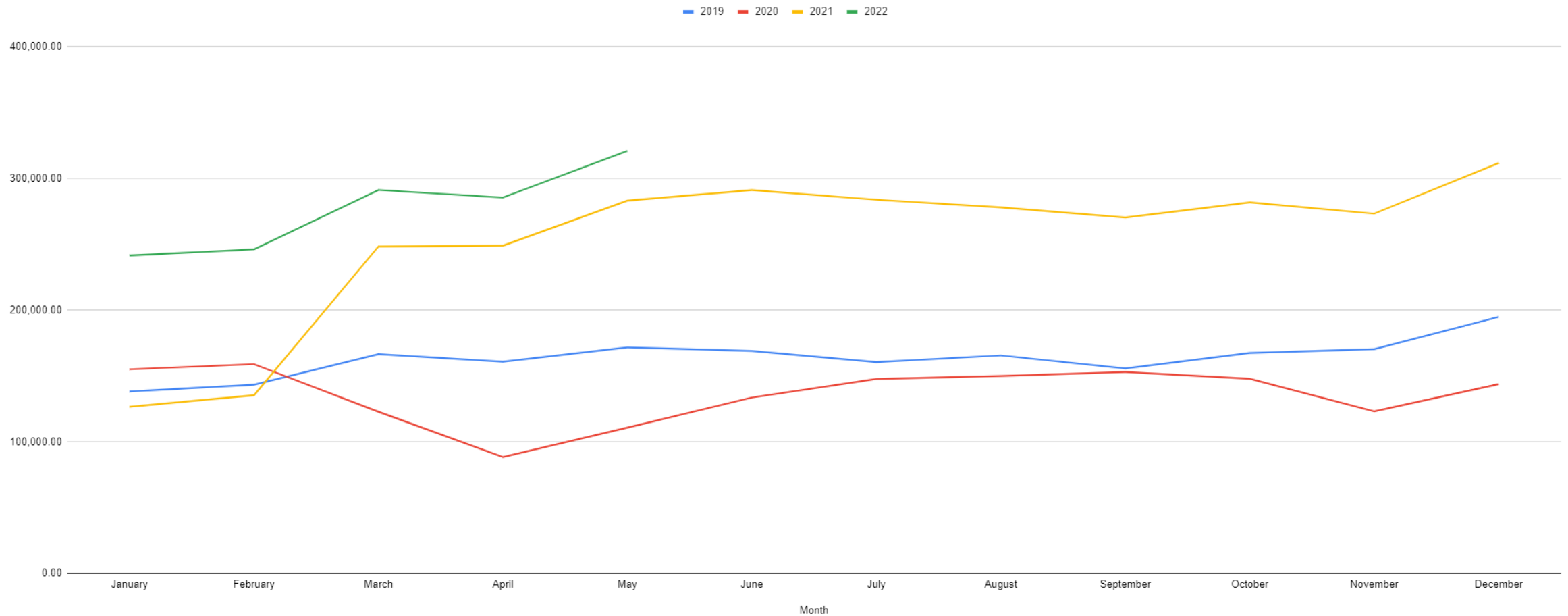
\$120,479,744

6.58%

*F&B tax increased from 1% to 1.5% on March 1, 2021

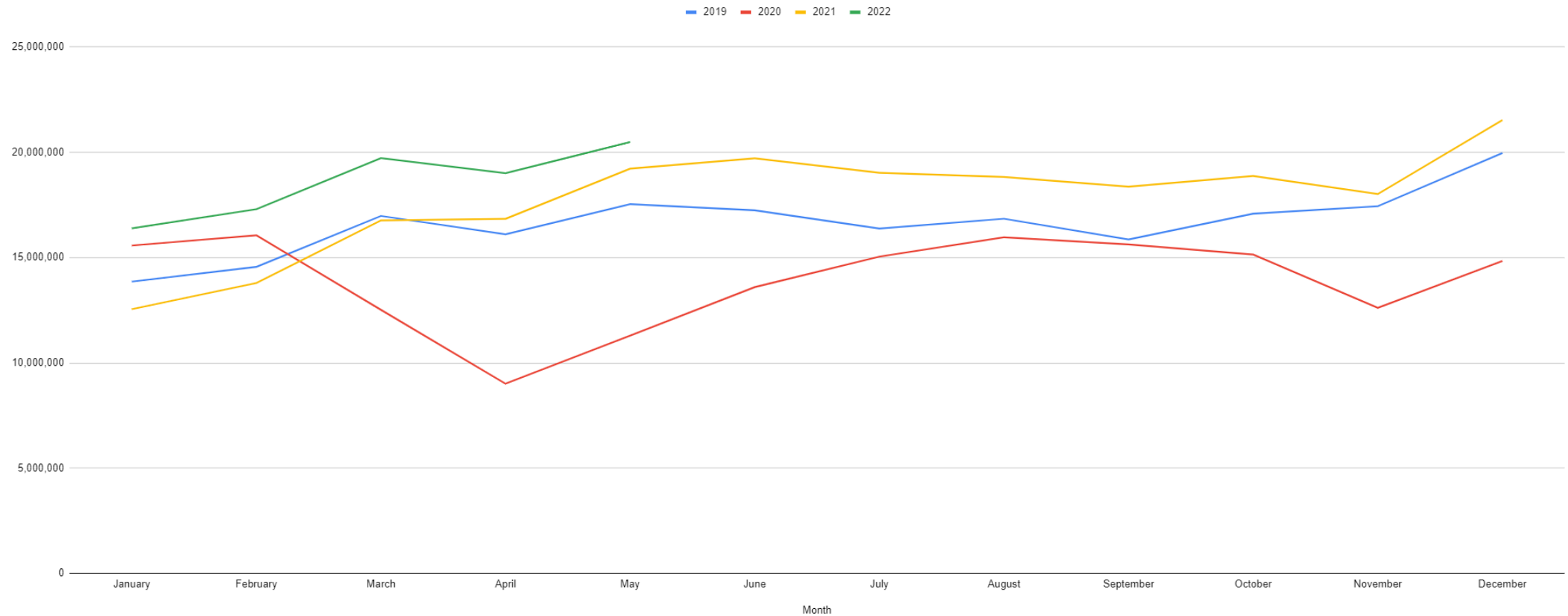
FOOD & BEVERAGE TAX REVENUE 2019-2021

Food & Beverage Tax Revenue, 2019-2022



FOOD & BEVERAGE TAXABLE SALES 2018-2021

Food & Beverage Sales, 2019-2022

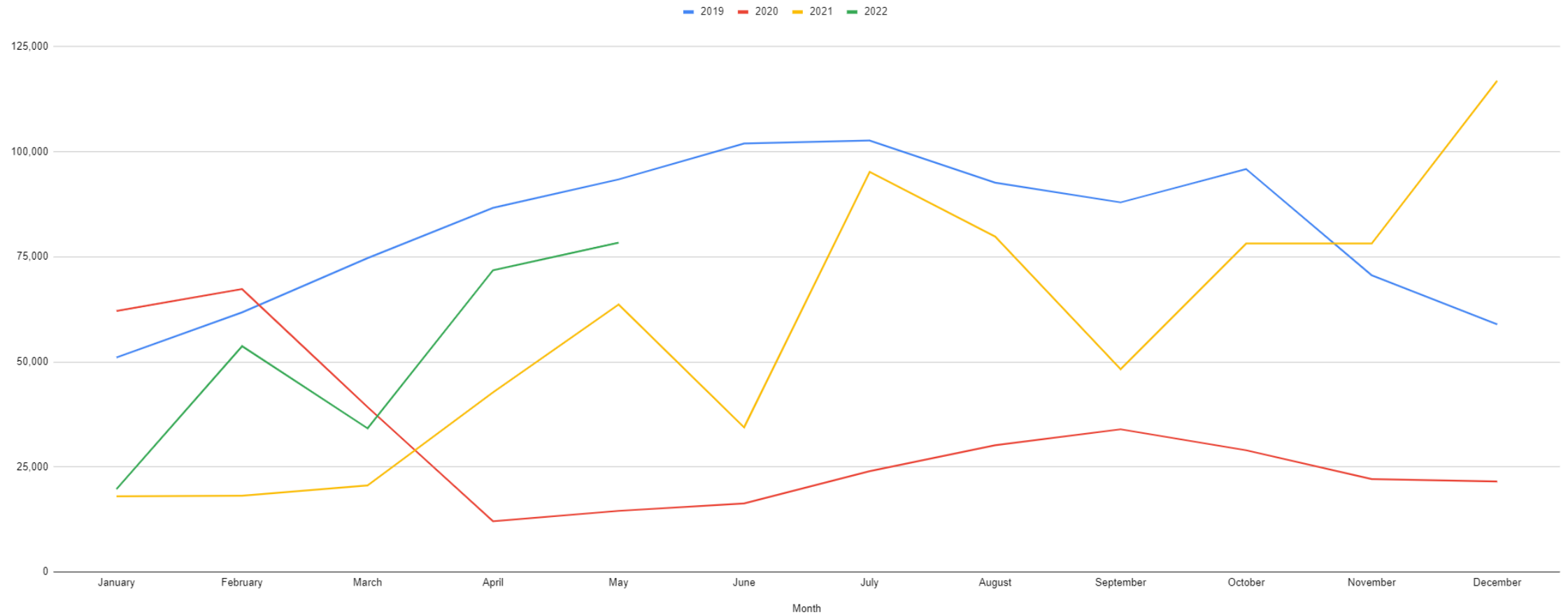


HOTEL TAXES

May 2022	VS 2021	VS 2019
\$78,331	23.07%	-16.12%

HOTEL TAXES 2019-2022

Hotel Tax Revenue, 2019-2022



UNEMPLOYMENT RATES

	May 2022	April 2022	May 2021	May 2022 VS April 2022	May 2022 VS May 2021
DOWNERS GROVE	2.6%	2.3%	4.4%	0.3%	-1.8%
DUPAGE COUNTY	2.9%	2.7%	4.7%	.2%	-1.8%



QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

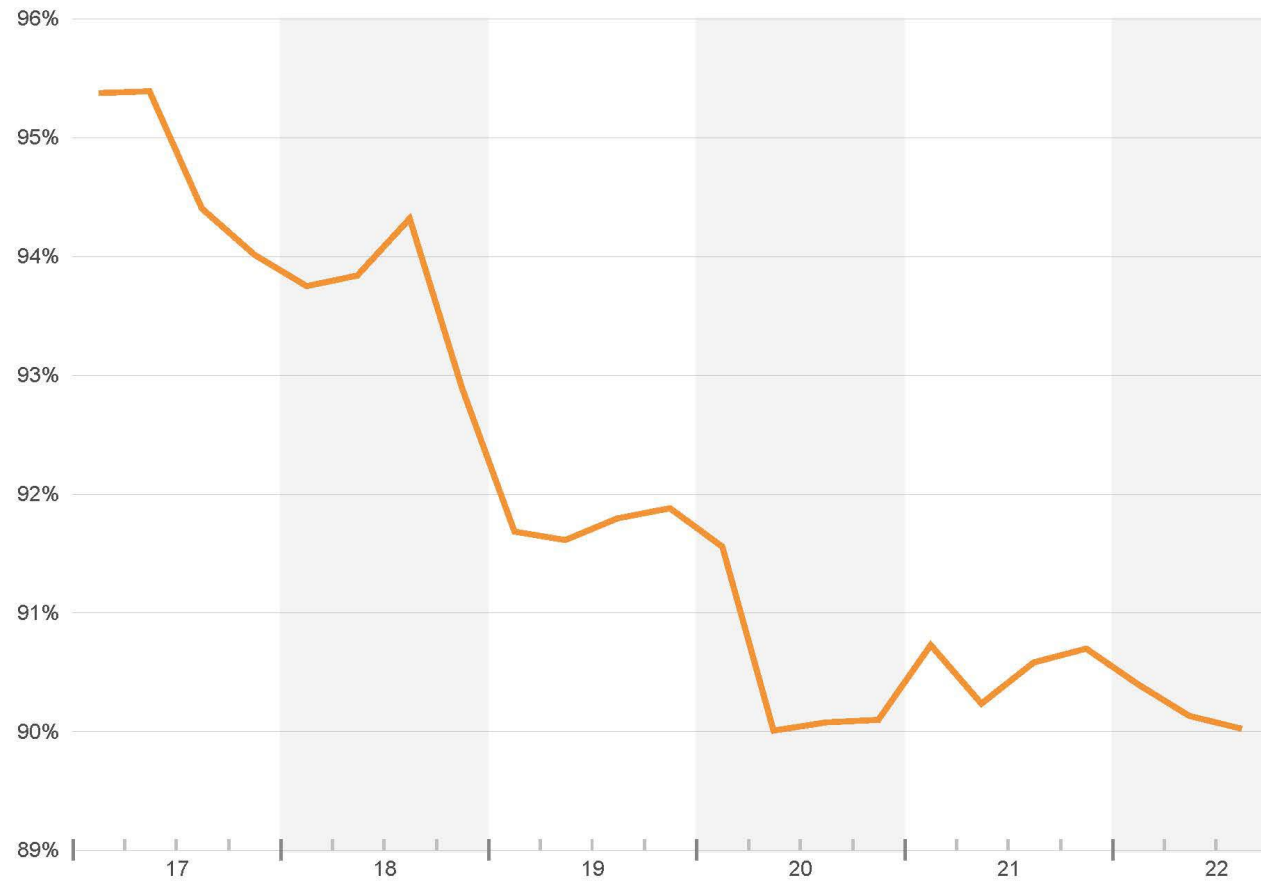
Occupancy Rate: 80.13%

DuPage County

2nd Quarter 2022

Occupancy Rate: 92.62%

Downers Grove
Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES

INDUSTRIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

Occupancy Rate: 94.67%

I-88 Submarket

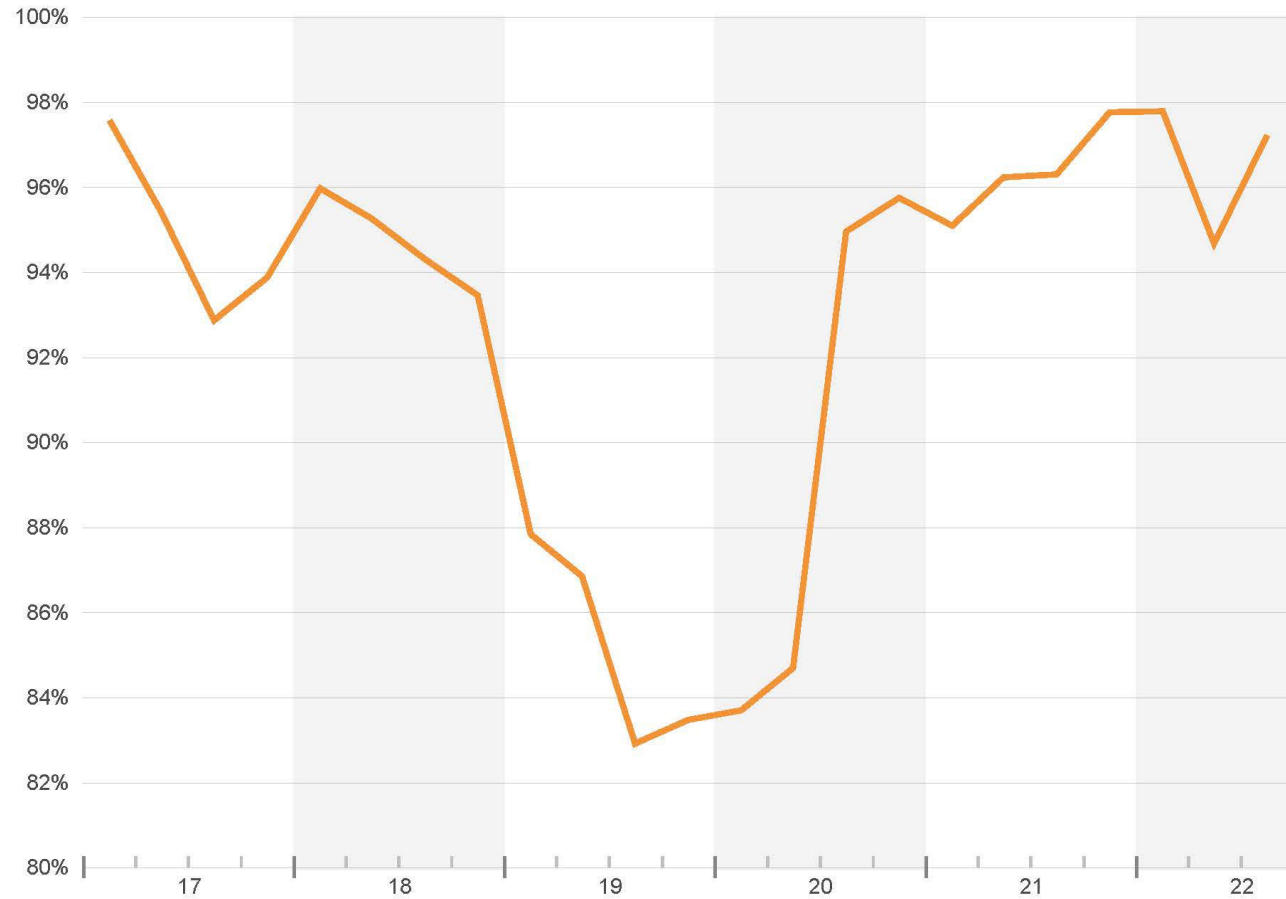
1st Quarter 2022

Vacancy Rate: 8.95%

Availability Rate: 14.17%

- Source: NAI Hiffman- will be updated when information is available

Downers Grove
Industrial Occupancy Rates



**INDUSTRIAL
OCCUPANCY
RATES**

OFFICE OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

Office Occupancy Rate: 85%

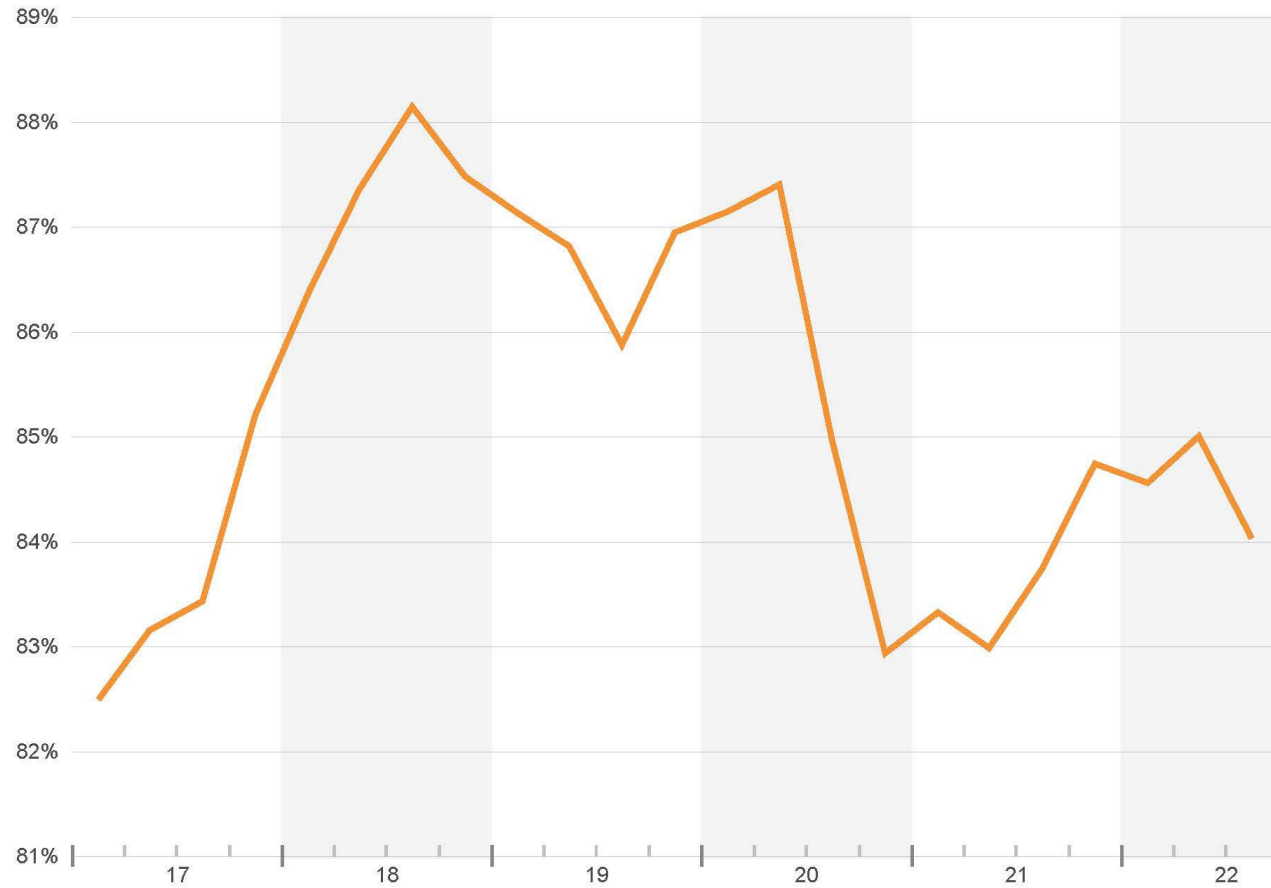
East West Corridor Office Submarket

1st Quarter 2022

Direct Vacancy Rate: 20.02%
Availability Rate: 28.20%

- Source: NAI Hiffman- will be updated when information is available

Downers Grove
Office Occupancy Rates



OFFICE OCCUPANCY RATES