

KEY PERFORMANCE INDICATORS (KPIs)

- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.



MONTHLY KEY PERFORMANCE INDICATORS

AUGUST 2022

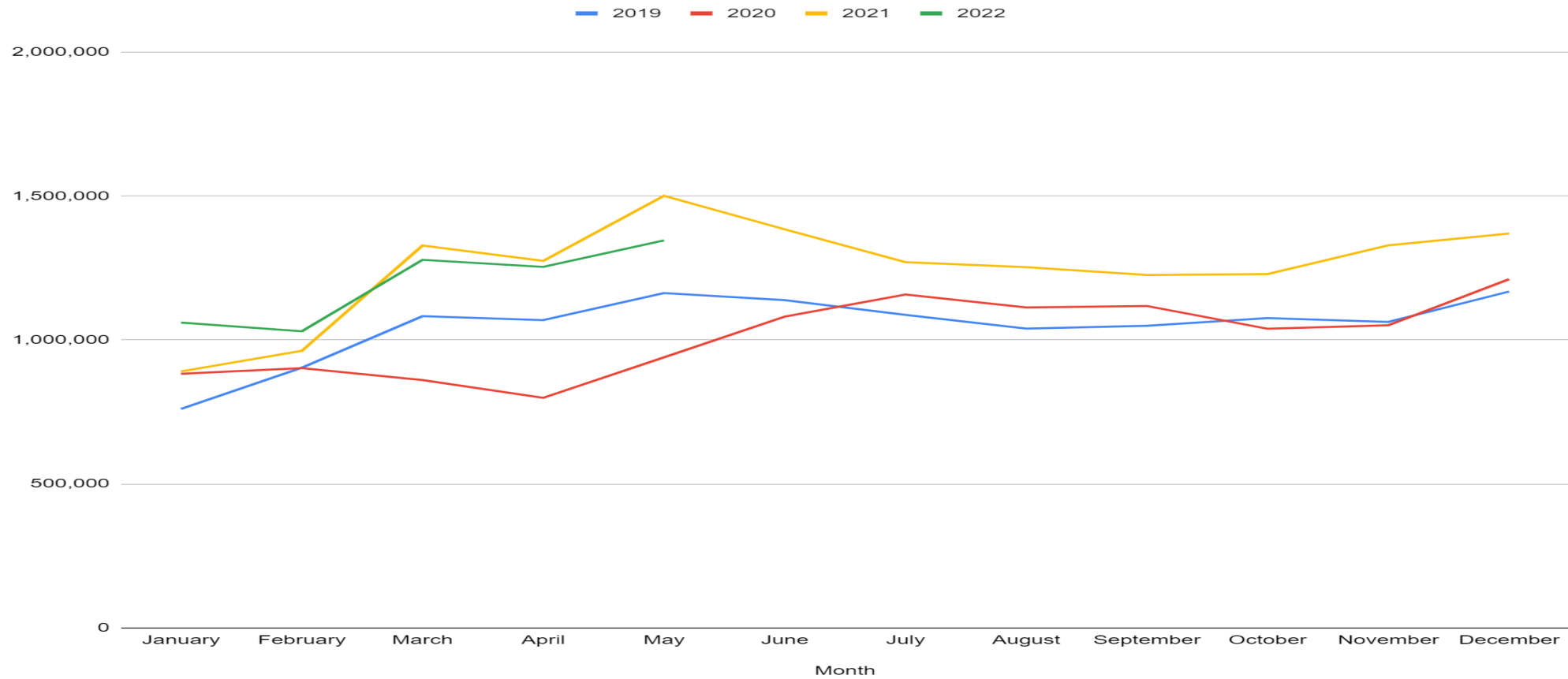


MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>May 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$1,346,371	-10.32%
■ Darien	\$366,329	3.10%
■ Lisle	\$521,362	5.97%
■ Lombard	\$1,181,611	3.51%
■ Oak Brook	\$1,483,558	19.00%
■ Oakbrook Terrace	\$279,735	19.79%
■ Westmont	\$997,934	3.48%
■ Woodridge	\$570,811	12.88%

MUNICIPAL SALES TAX

Sales Tax Revenue, 2019-2022

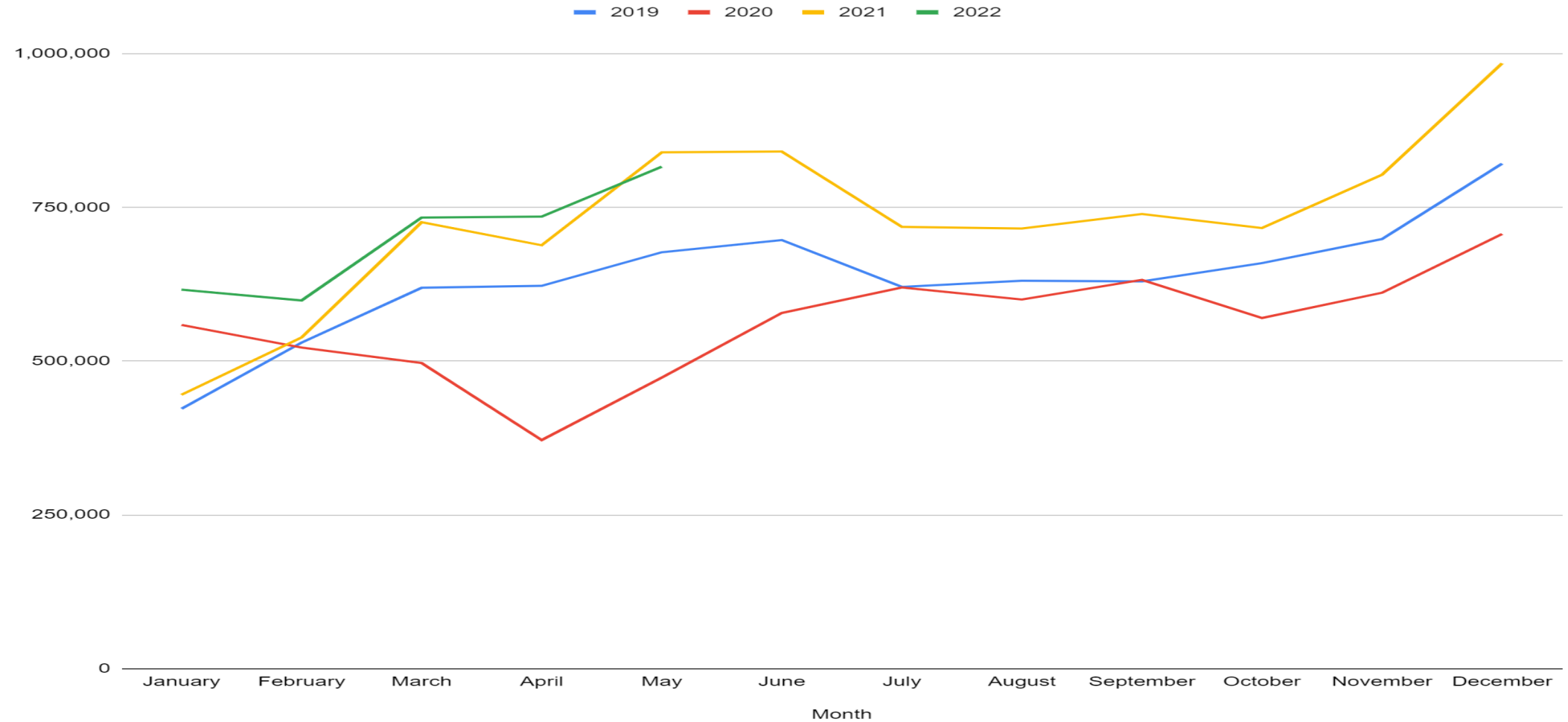


HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>May 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$817,328	-2.70%
■ Darien	\$269,826	11.51%
■ Lisle	no tax collected	
■ Lombard	\$881,972	10.02%
■ Oak Brook	\$636,568	16.28%
■ Oakbrook Terrace	\$222,533	14.06%
■ Westmont	\$201,686	17.40%
■ Woodridge	\$336,230	20.95%

HOME RULE SALES TAX

Home Rule Sales Tax Revenue, 2019 - 2022

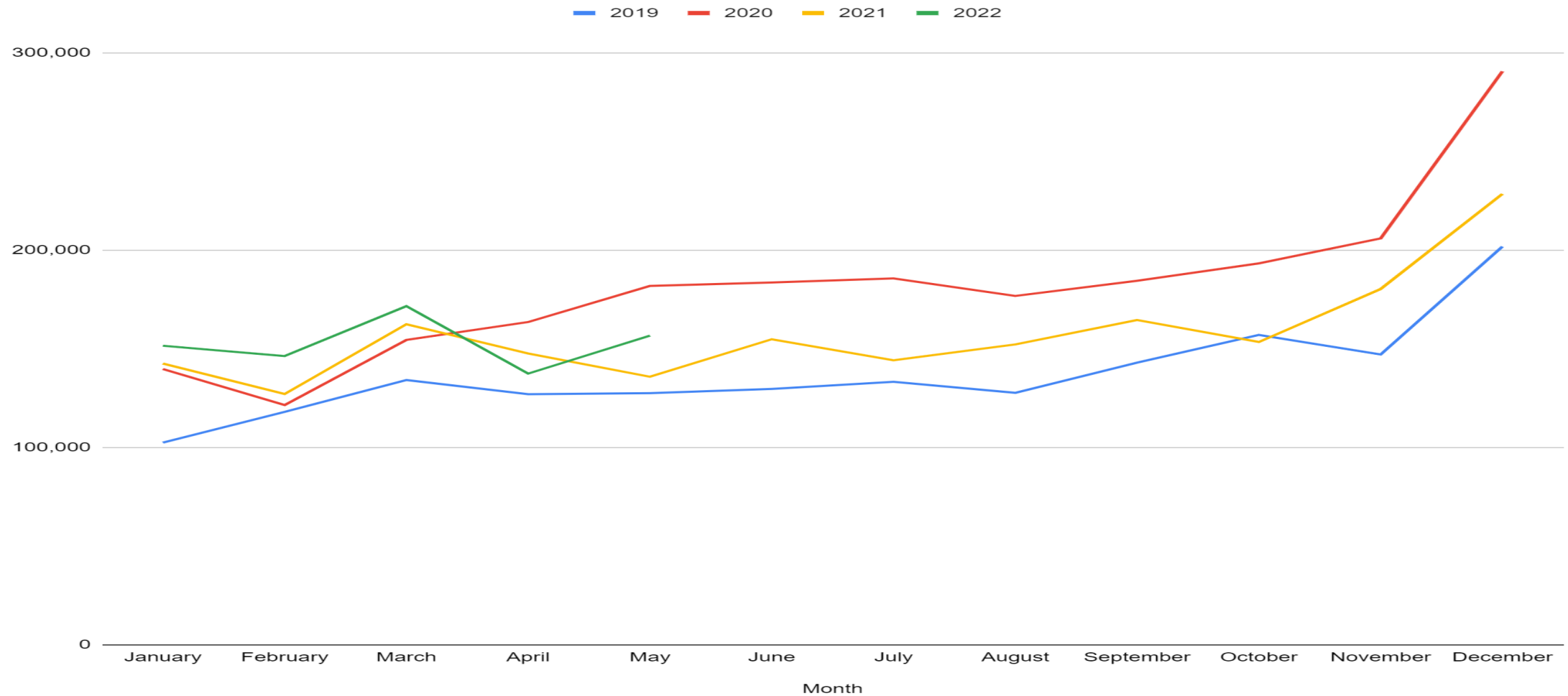


LOCAL USE TAX

	May 2022	VS 2021
■ Downers Grove	\$156,702	15.33%

LOCAL USE TAX

Local Use Tax Revenue, 2019-2022



FOOD & BEVERAGE TAX

Taxes

June 2022
\$307,479

VS 2021
5.66%

Sales

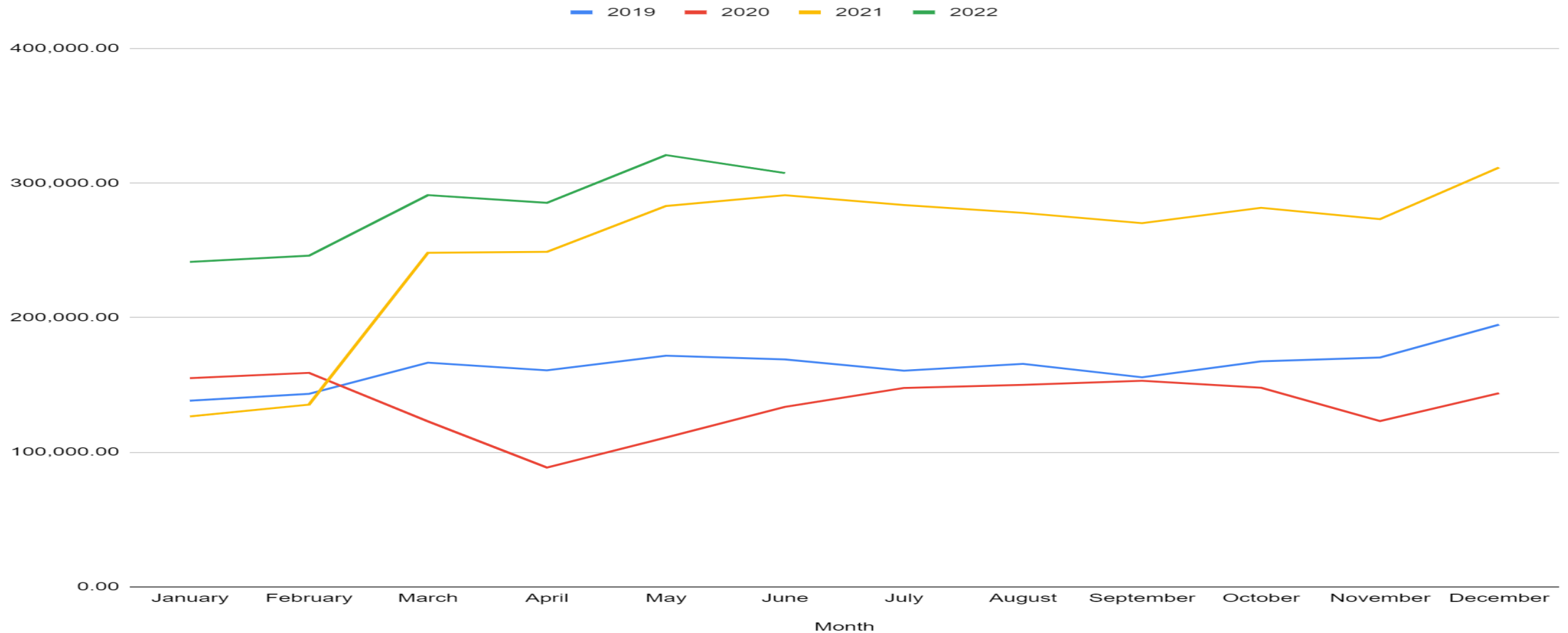
June 2022
\$20,117,390

VS 2021
2.10%

*F&B tax increased from 1% to 1.5% on March 1, 2021

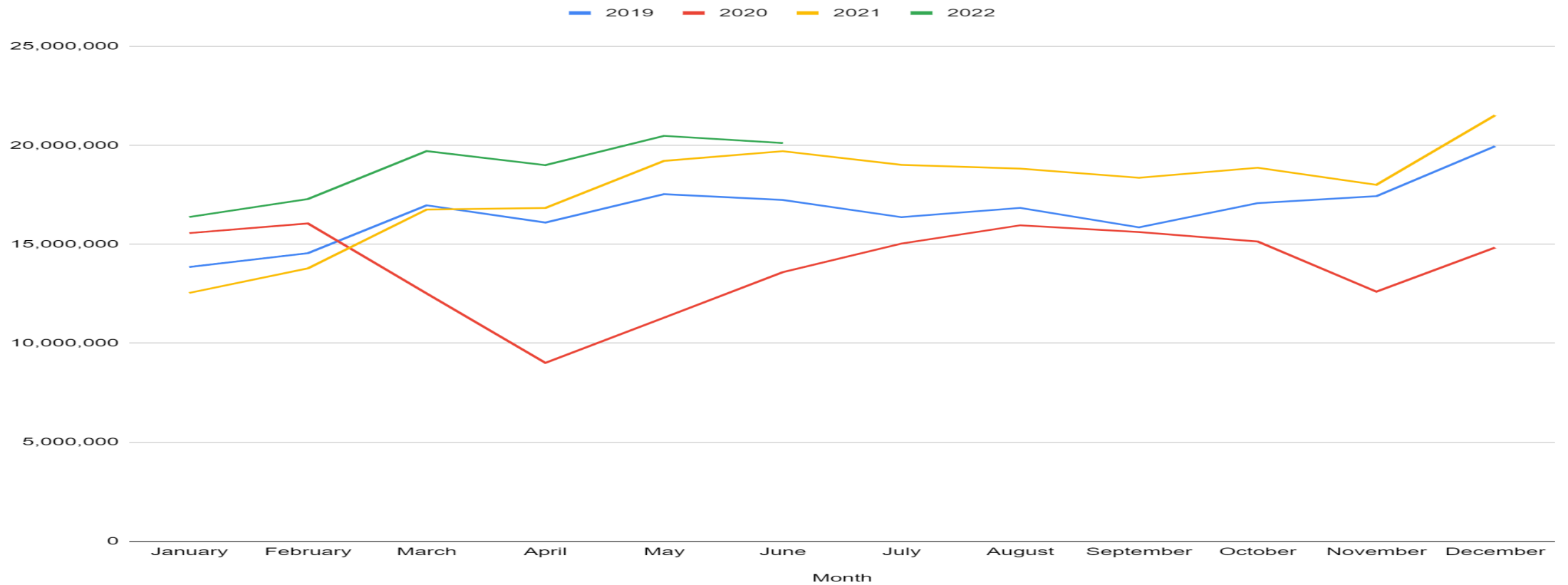
FOOD & BEVERAGE TAX REVENUE 2019-2022

Food & Beverage Tax Revenue, 2019-2022



FOOD & BEVERAGE TAXABLE SALES 2019-2022

Food & Beverage Sales, 2019-2022

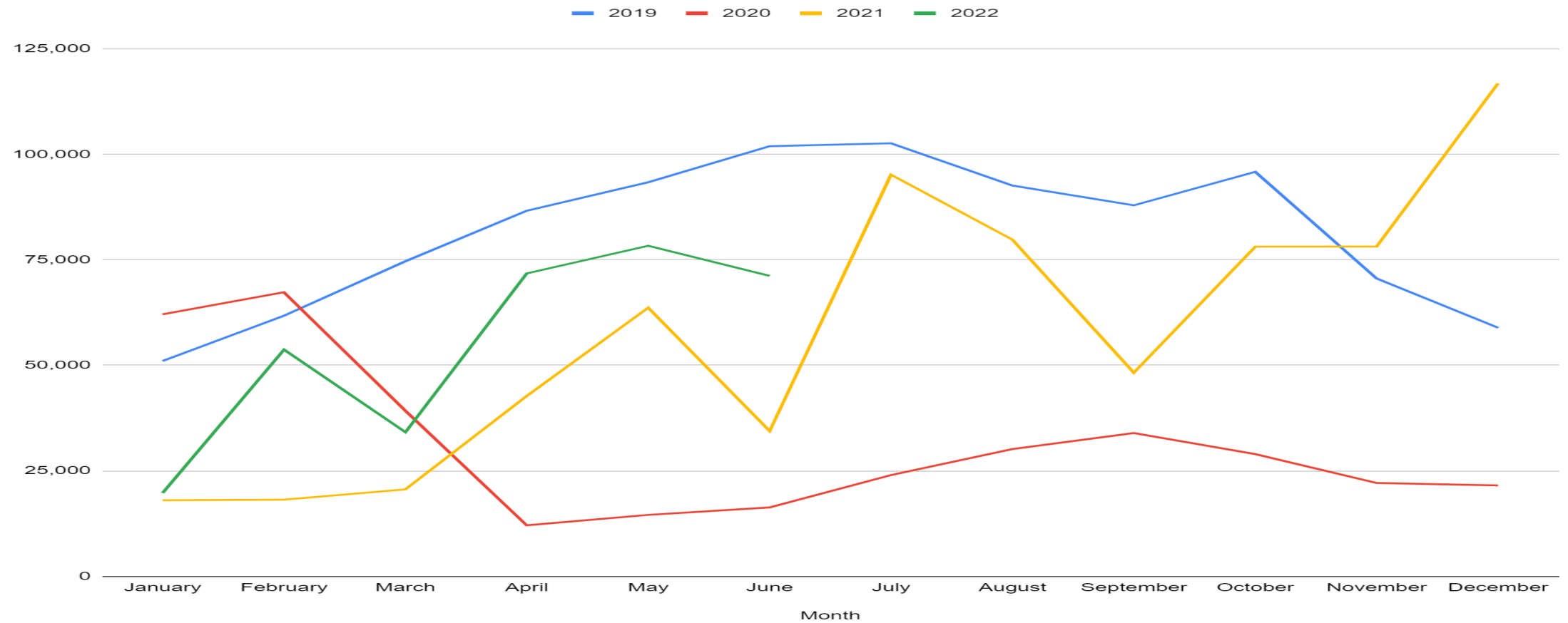


HOTEL TAXES

June 2022	VS 2021	VS 2019
\$71,208	106.59%	-30.13%

HOTEL TAXES 2019-2022

Hotel Tax Revenue, 2019-2022



UNEMPLOYMENT RATES

	June 2022	May 2022	June 2021	June 2022 VS April 2022	June 2022 VS June 2021
DOWNERS GROVE	3.1%	2.6%	5.4%	0.5%	-2.3%
DUPAGE COUNTY	3.5%	2.9%	5.8%	0.6%	-2.3%



QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

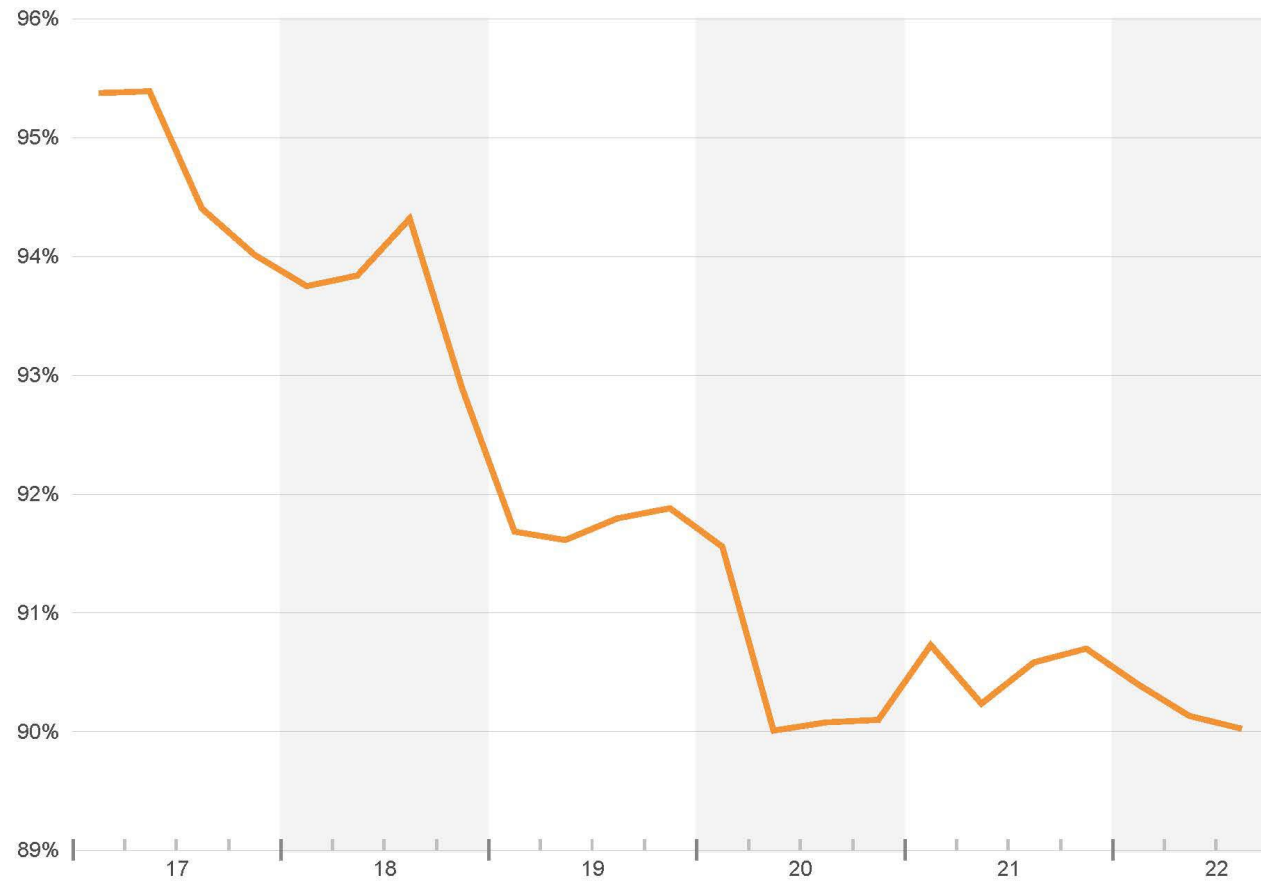
Occupancy Rate: 80.13%

DuPage County

2nd Quarter 2022

Occupancy Rate: 92.62%

Downers Grove
Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES

INDUSTRIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

Occupancy Rate: 94.67%

I-88 Submarket

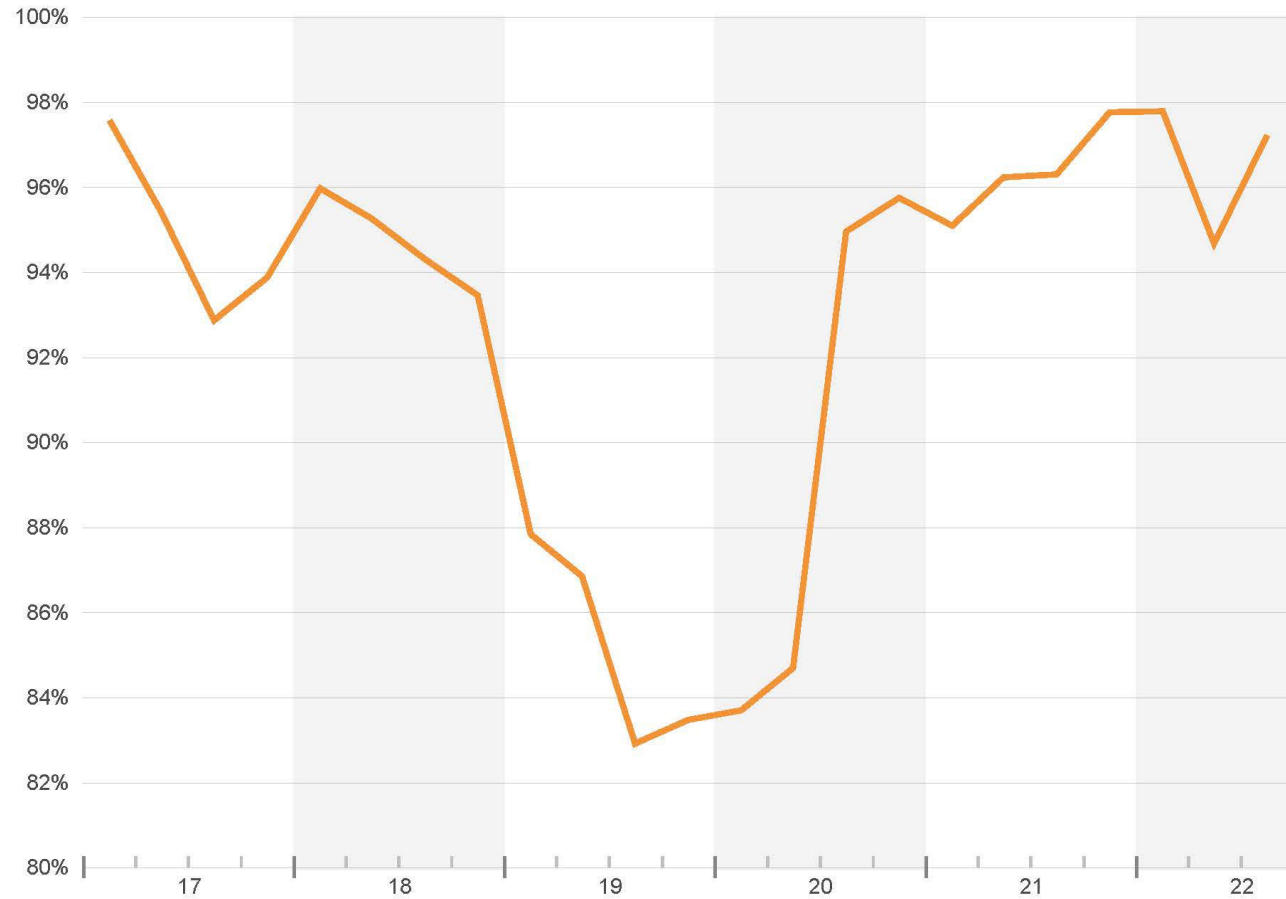
2nd Quarter 2022

Vacancy Rate: 10.09%

Availability Rate: 14.54%

- (Source: NAI Hiffman)

Downers Grove
Industrial Occupancy Rates



**INDUSTRIAL
OCCUPANCY
RATES**

OFFICE OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

Office Occupancy Rate: 85%

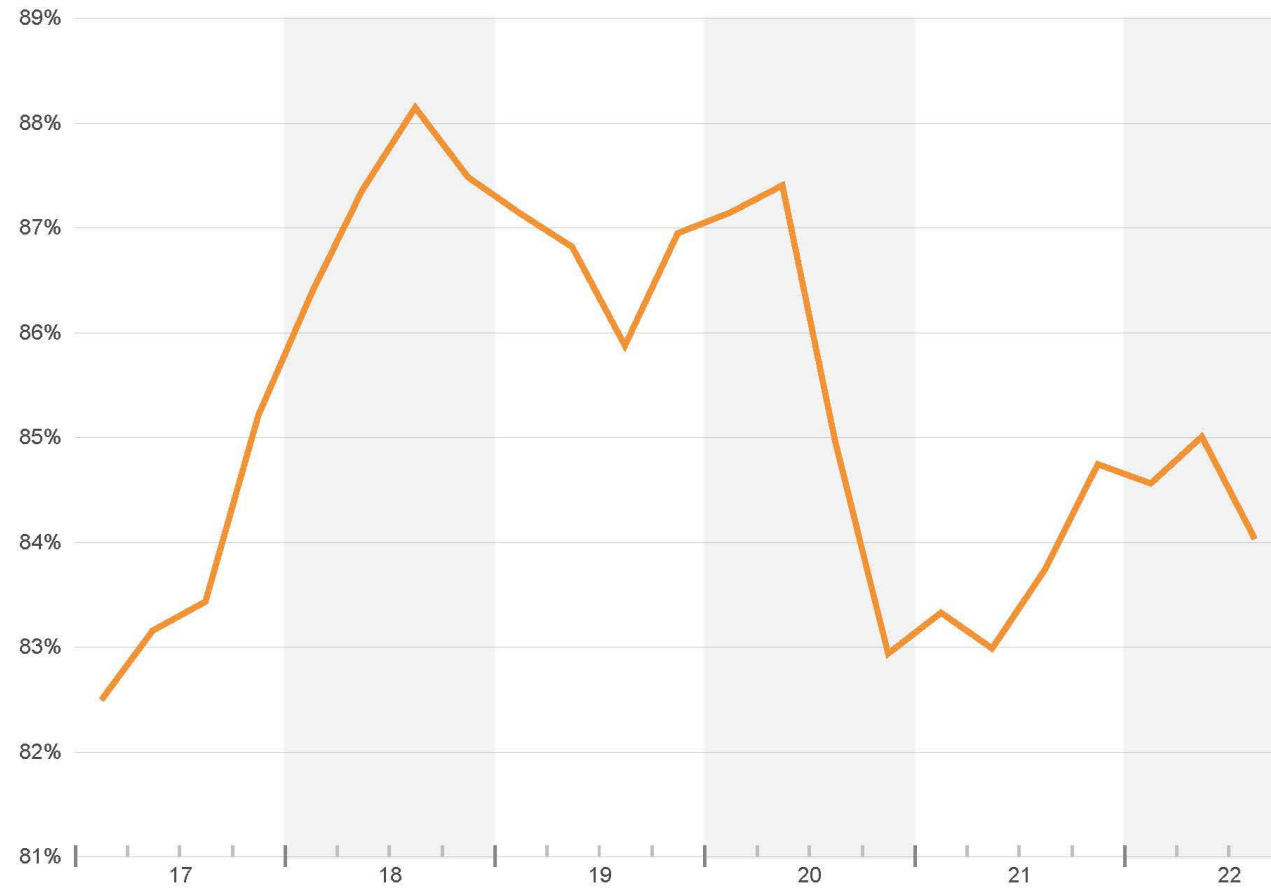
East West Corridor Office Submarket

2nd Quarter 2022

Direct Vacancy Rate: 21.44%
Availability Rate: 27.83%

■ (Source: NAI Hiffman)

Downers Grove
Office Occupancy Rates



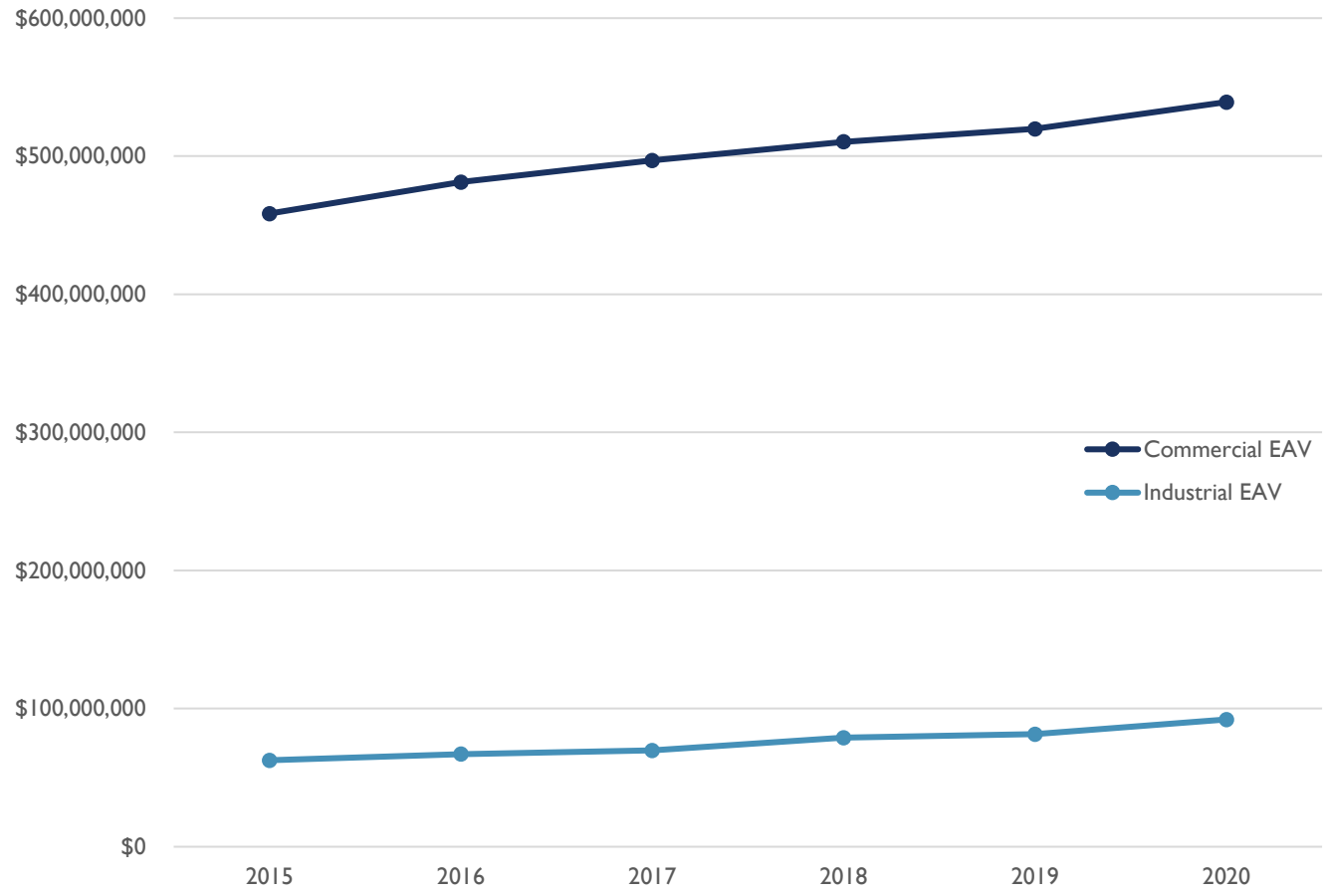
OFFICE
OCCUPANCY
RATES



ANNUAL KEY PERFORMANCE INDICATORS



Commercial and Industrial EAV



**COMMERCIAL
AND INDUSTRIAL
EQUALIZED
ASSESSED VALUE**

NUMBER OF PEOPLE EMPLOYED BY DOWNERS GROVE BUSINESSES

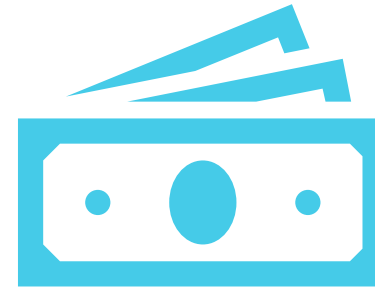
53,041

Source: Data Axle | Reference Solutions (DG Public Library Reference Site)

2021 PROJECTS



52 Projects



\$38,968,141 in Capital
Investment