

KEY PERFORMANCE INDICATORS (KPIs)

- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.



MONTHLY KEY PERFORMANCE INDICATORS

SEPTEMBER 2022

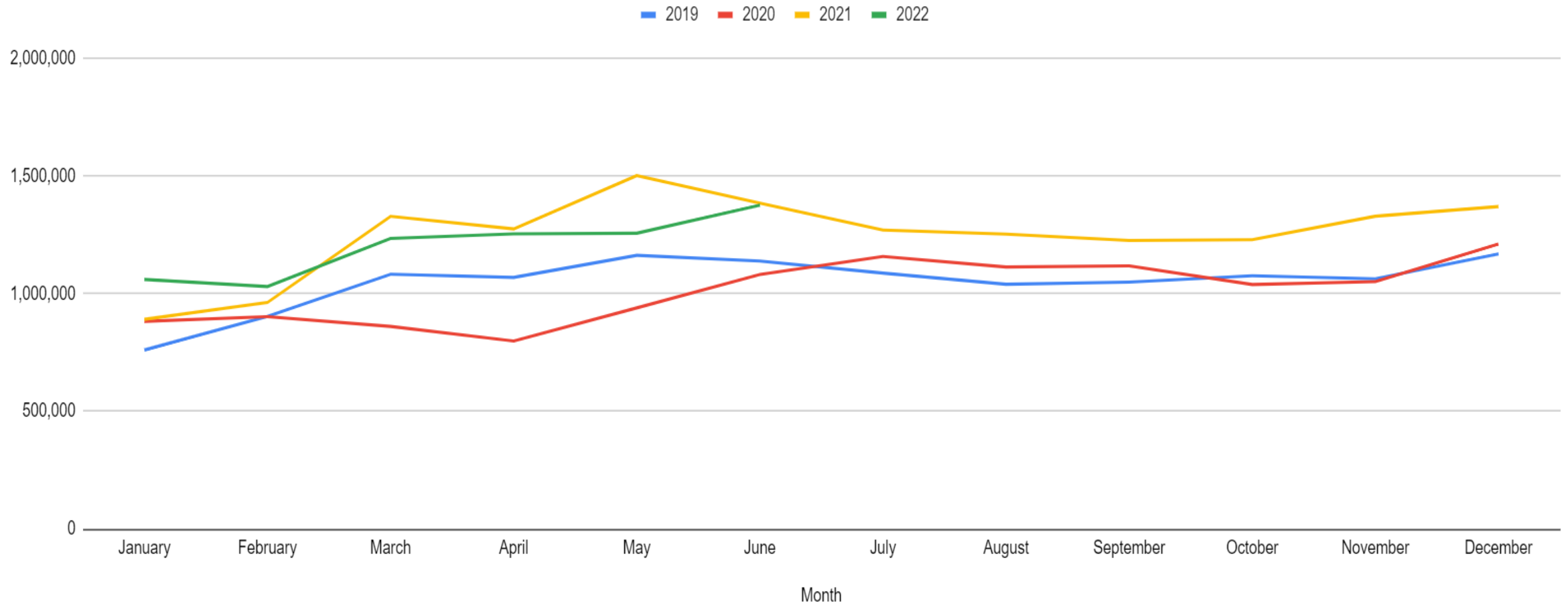


MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>June 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$1,375,929	-0.65%
■ Darien	\$364,325	-2.94%
■ Lisle	\$644,012	17.77%
■ Lombard	\$1,208,173	6.32%
■ Oak Brook	\$1,539,863	17.54%
■ Oakbrook Terrace	\$278,112	13.06%
■ Westmont	\$1,145,436	5.19%
■ Woodridge	\$612,377	16.04%

MUNICIPAL SALES TAX

Sales Tax Revenue, 2019-2022

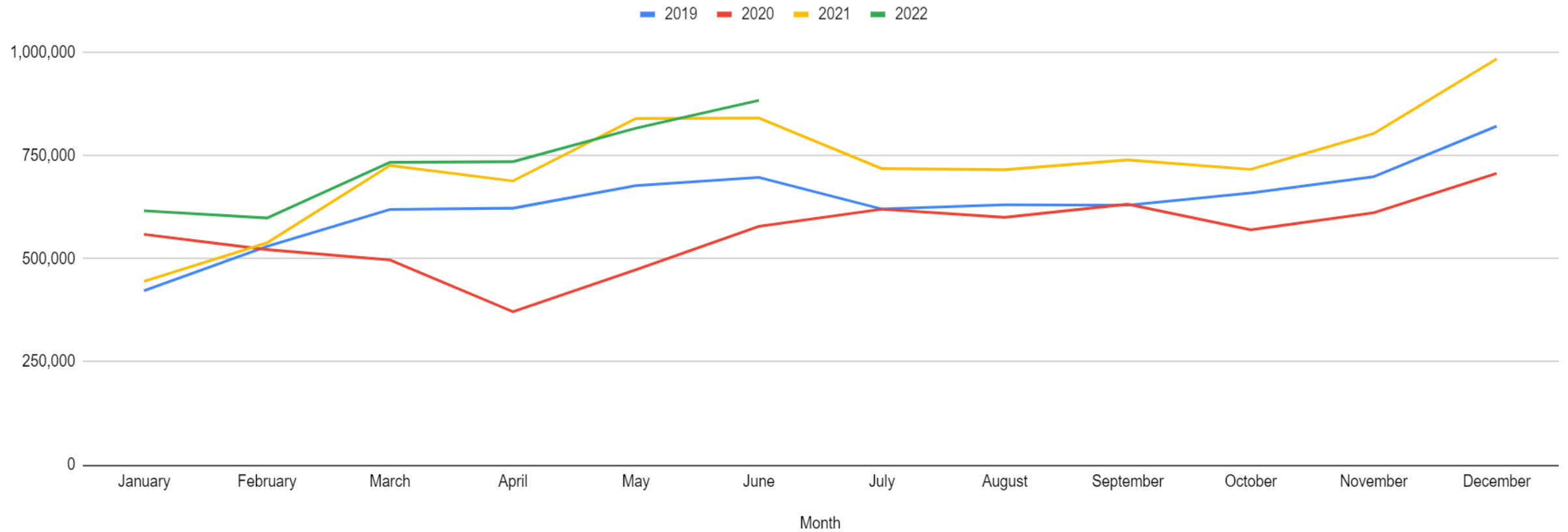


HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>June 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$883,807	5.06%
■ Darien	\$270,773	-2.38%
■ Lisle	no tax collected	
■ Lombard	\$910,002	7.09%
■ Oak Brook	\$659,035	16.30%
■ Oakbrook Terrace	\$216,237	4.16%
■ Westmont	\$208,423	14.24%
■ Woodridge	\$358,088	18.39%

HOME RULE SALES TAX

Home Rule Sales Tax Revenue, 2019 - 2022

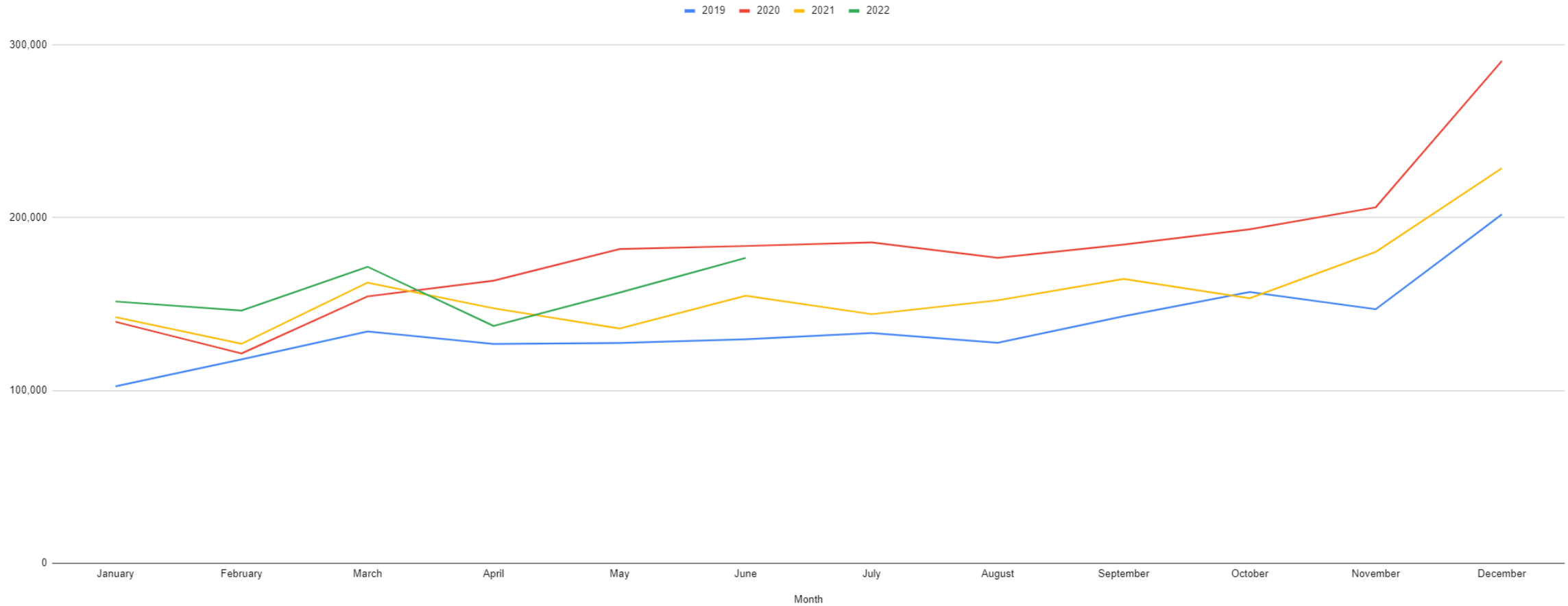


LOCAL USE TAX

	June 2022	VS 2021
■ Downers Grove	\$176,773	14.15%

LOCAL USE TAX

Local Use Tax Revenue, 2019-2022



FOOD & BEVERAGE TAX

Taxes

July 2022
\$304,965

VS 2021
7.72%

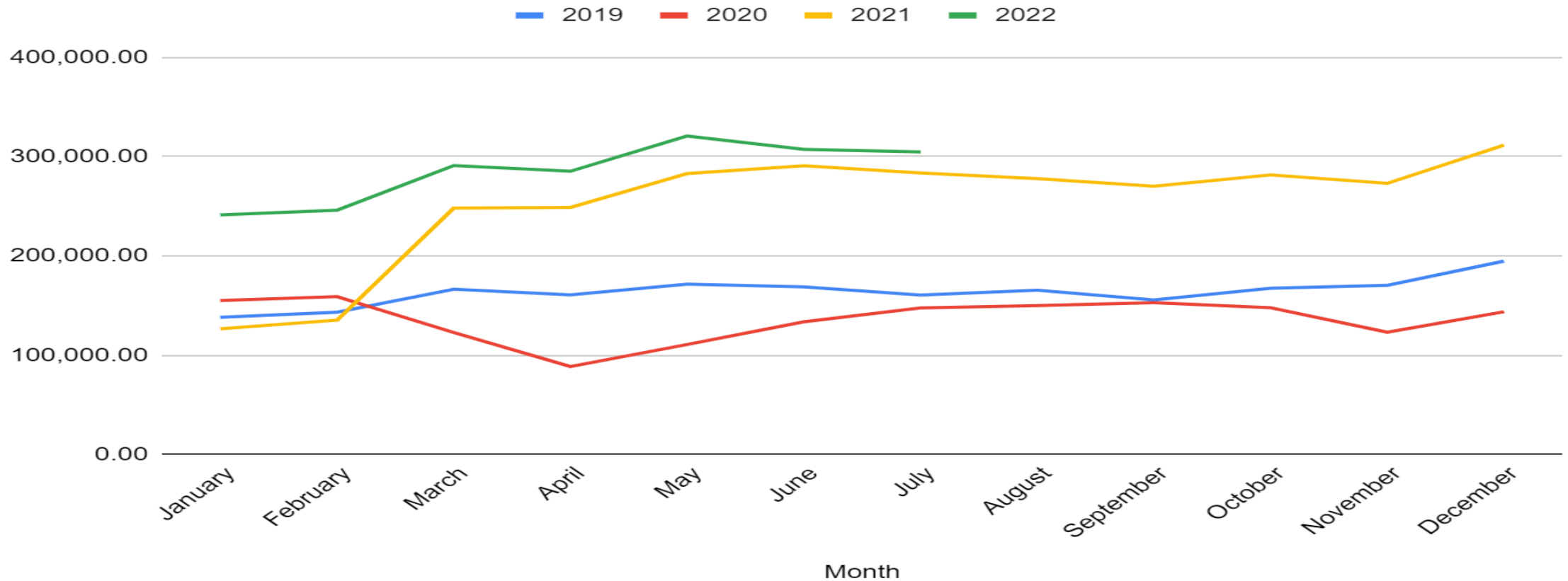
Sales

July 2022
\$20,140,695

VS 2021
5.91%

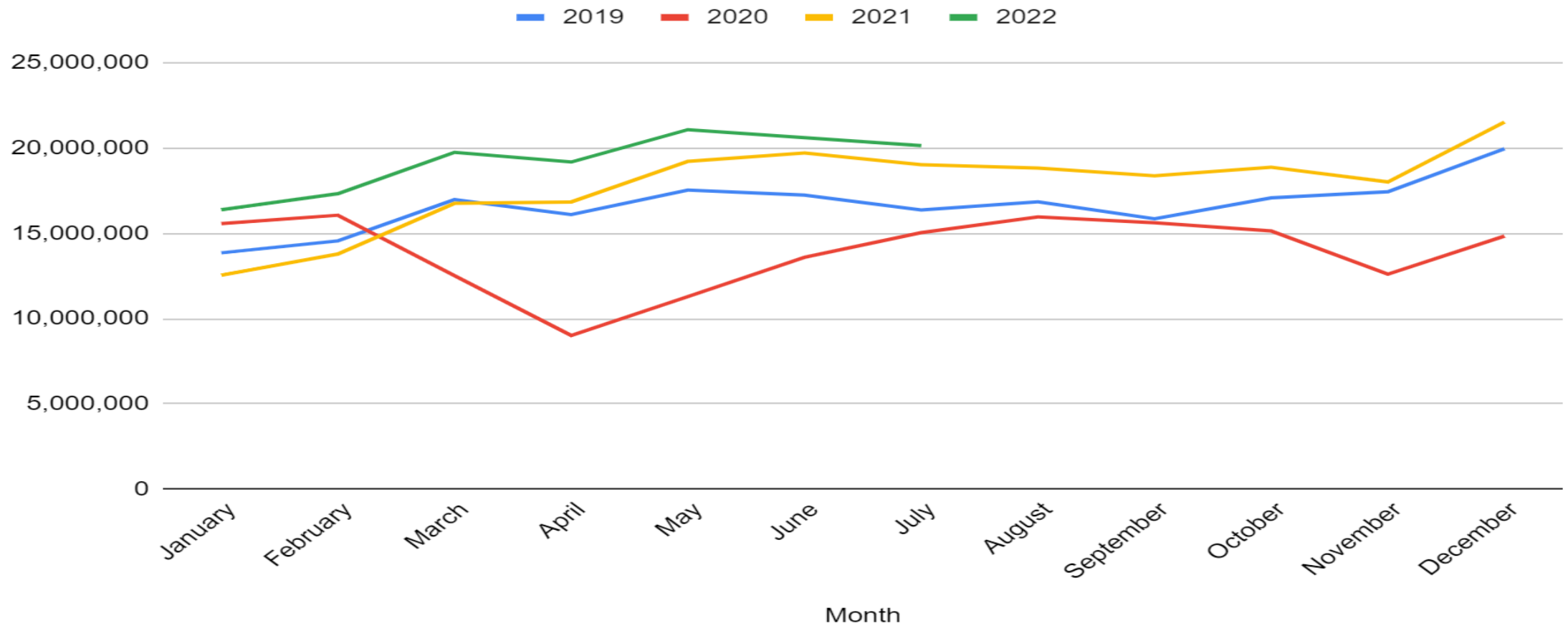
FOOD & BEVERAGE TAX REVENUE

Food & Beverage Tax Revenue, 2019-2022



FOOD & BEVERAGE TAXABLE SALES

Food & Beverage Sales, 2019-2022



HOTEL TAXES

July 2022

\$105,952

VS 2021

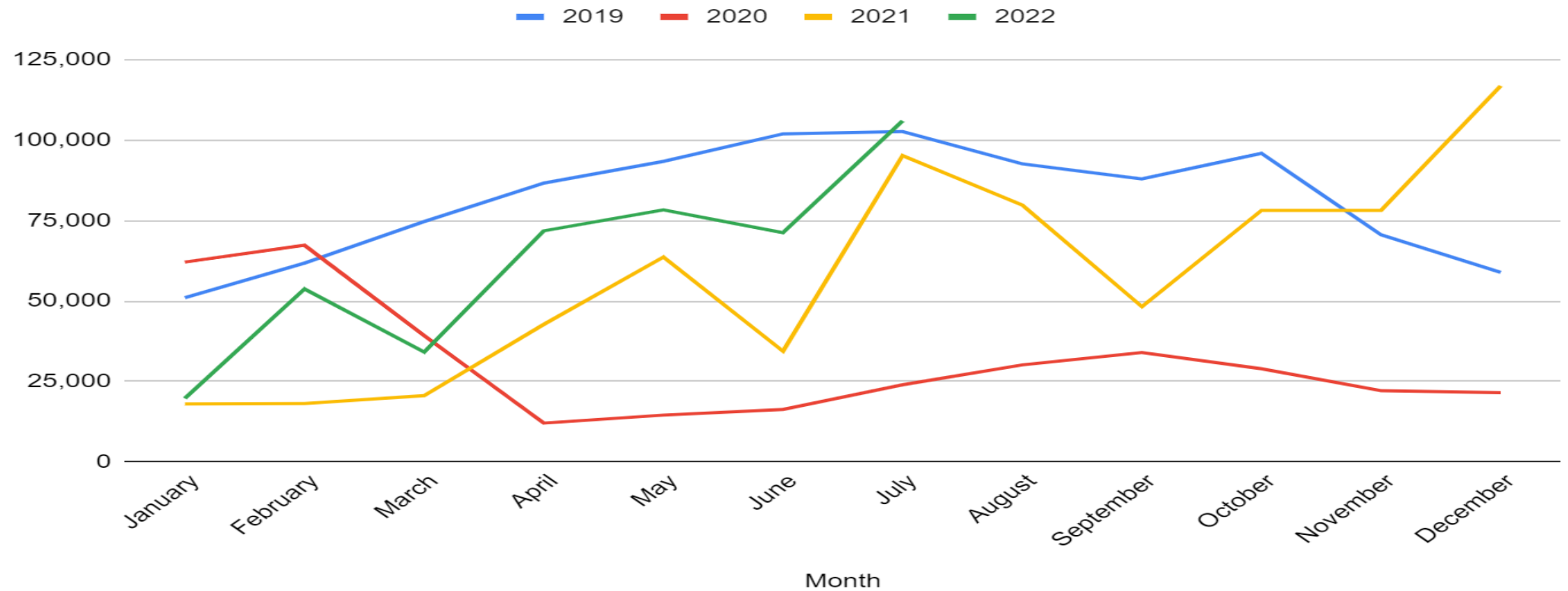
11.32%

VS 2019

3.23%

HOTEL TAXES

Hotel Tax Revenue, 2019-2022



UNEMPLOYMENT RATES

	July 2022	June 2022	July 2021	July 2022 VS June 2022	July 2022 VS July 2021
DOWNERS GROVE	3.3%	3.1%	4.7%	0.2%	-1.4%
DUPAGE COUNTY	3.5%	3.5%	5.1%	0%	-1.6%



QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

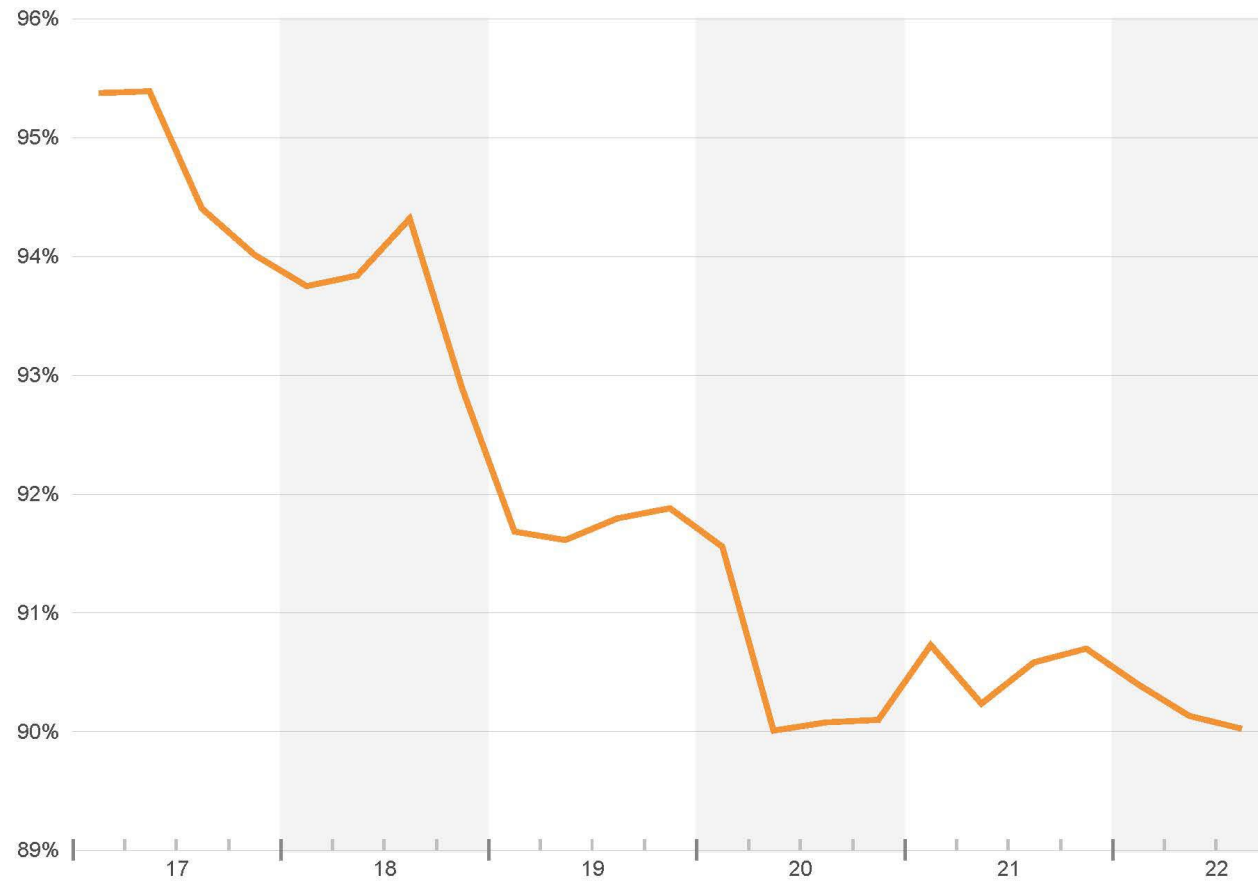
Occupancy Rate: 90.13%

DuPage County

2nd Quarter 2022

Occupancy Rate: 92.62%

Downers Grove
Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES

INDUSTRIAL OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

Occupancy Rate: 94.67%

I-88 Submarket

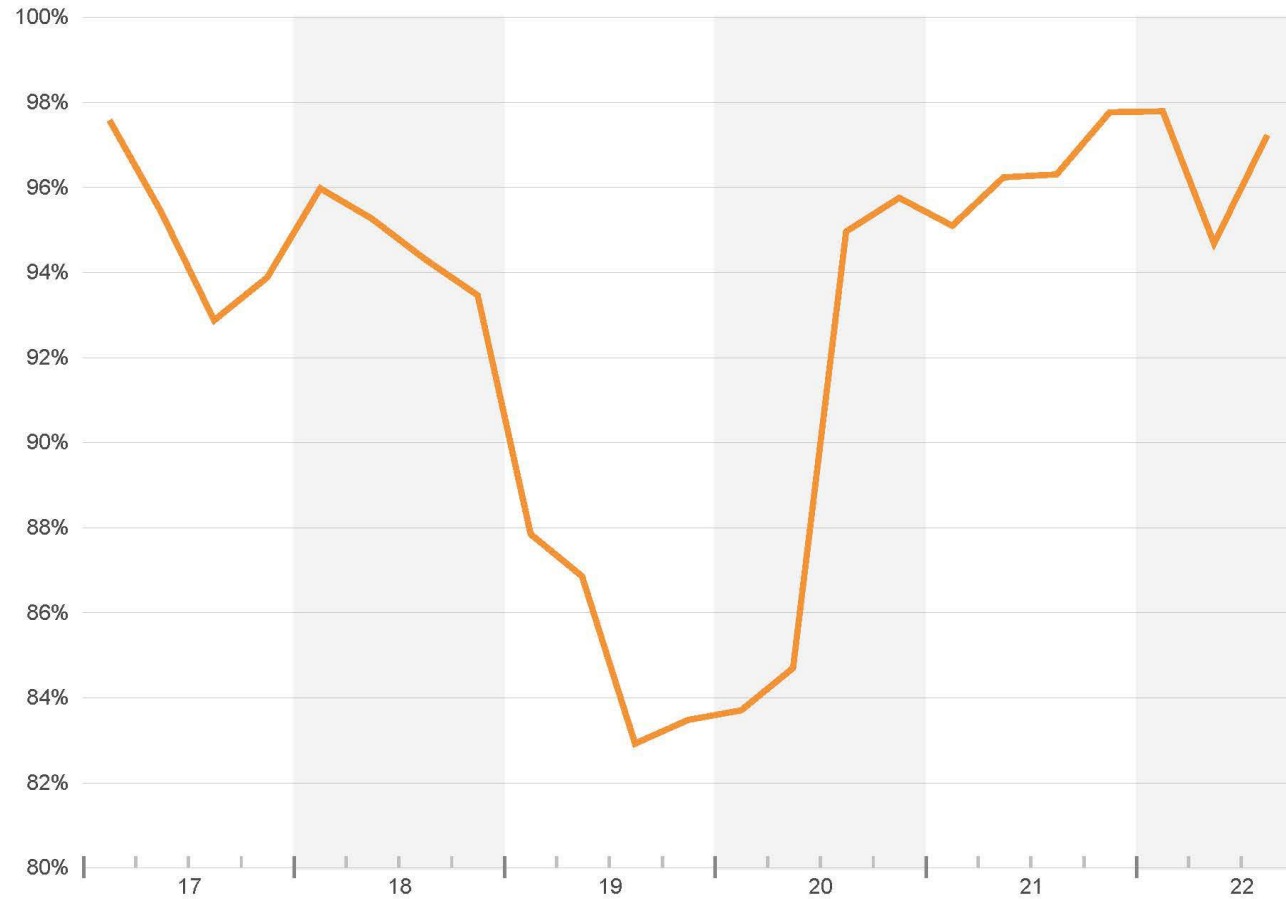
1st Quarter 2022

Vacancy Rate: 8.95%

Availability Rate: 14.17%

- (Source: NAI Hiffman)

Downers Grove
Industrial Occupancy Rates



**INDUSTRIAL
OCCUPANCY
RATES**

OFFICE OCCUPANCY RATES

Downers Grove

2nd Quarter 2022

Office Occupancy Rate: 85%

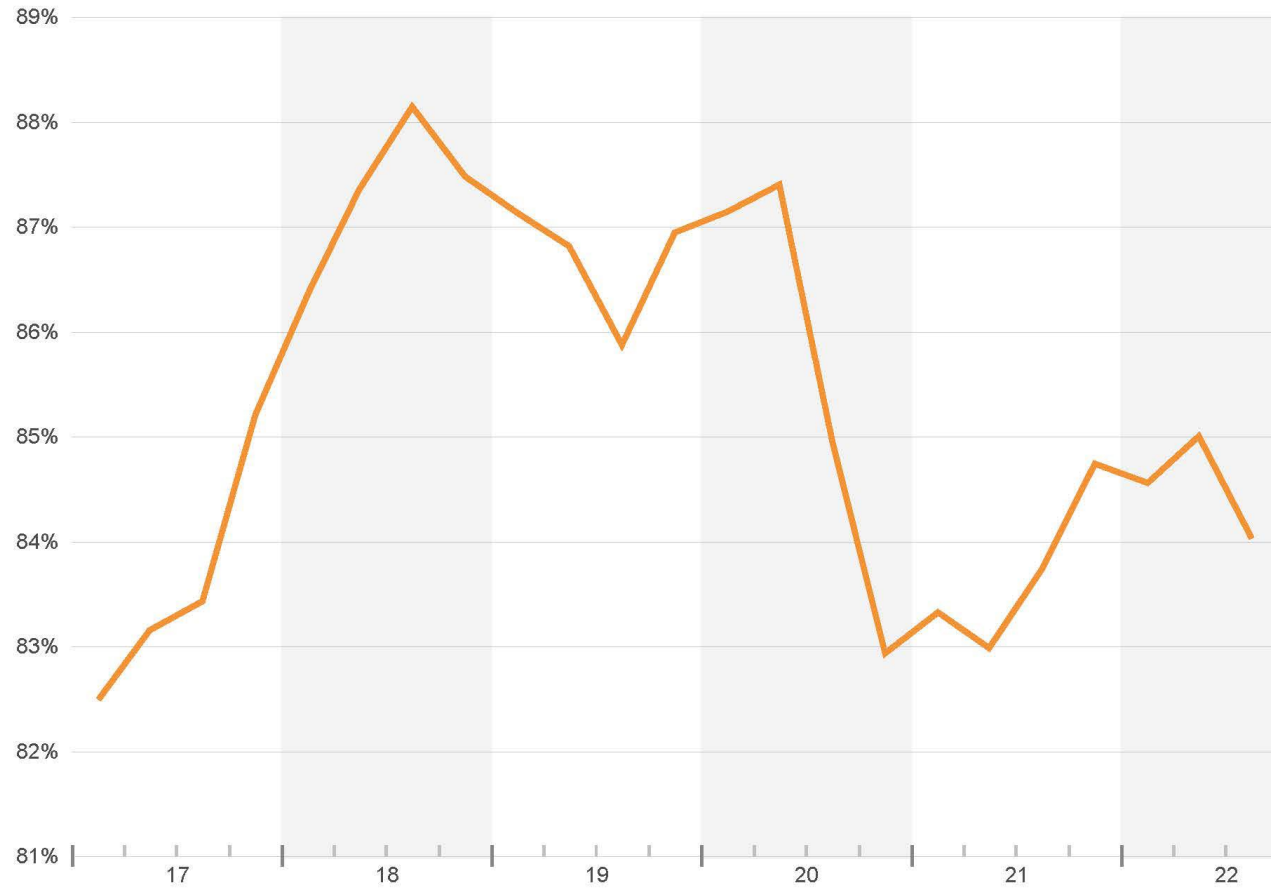
East West Corridor Office Submarket

1st Quarter 2022

Direct Vacancy Rate: 20.02%
Availability Rate: 28.20%

■ (Source: NAI Hiffman)

Downers Grove
Office Occupancy Rates



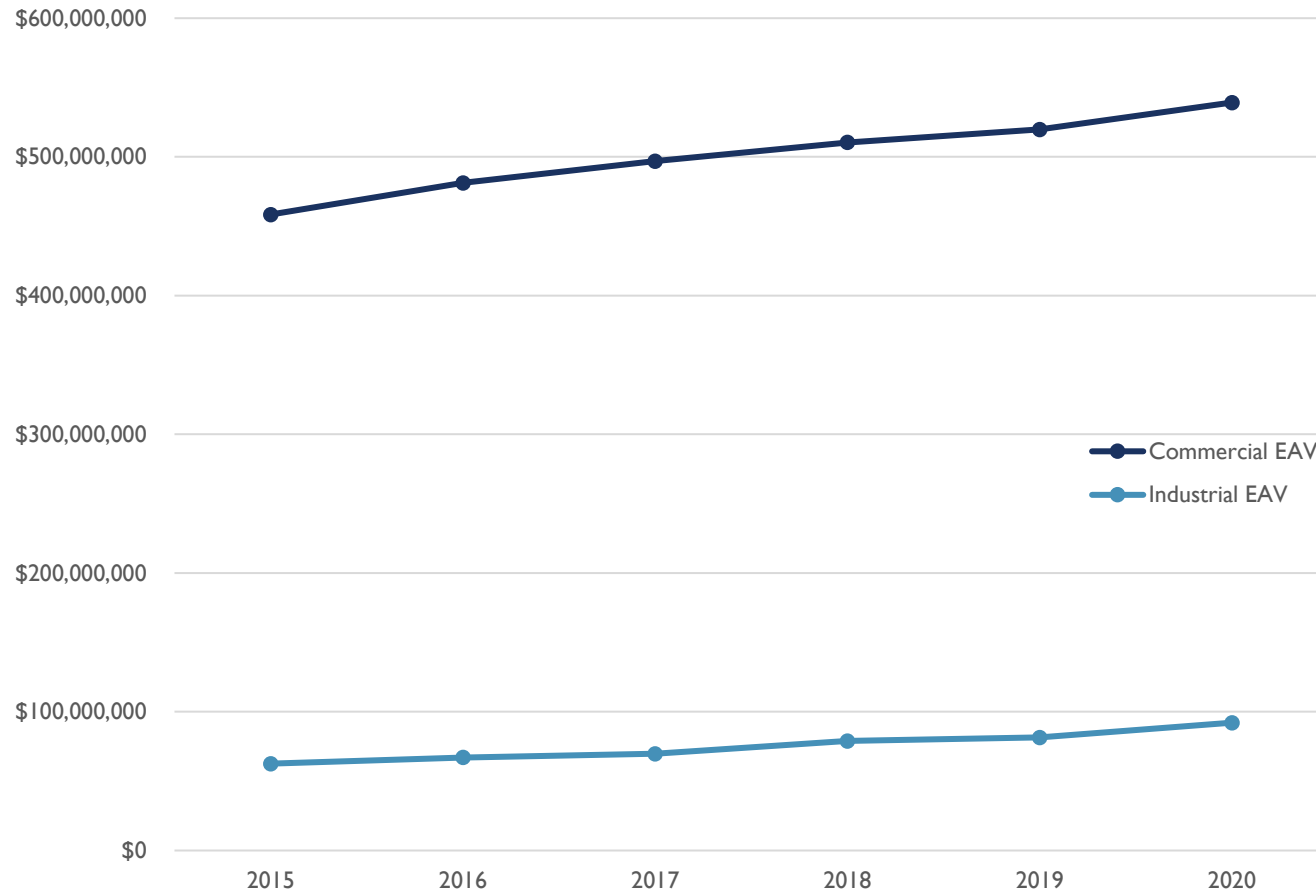
OFFICE OCCUPANCY RATES



ANNUAL KEY PERFORMANCE INDICATORS



Commercial and Industrial EAV



COMMERCIAL
AND INDUSTRIAL
EQUALIZED
ASSESSED VALUE

NUMBER OF PEOPLE EMPLOYED BY DOWNERS GROVE BUSINESSES

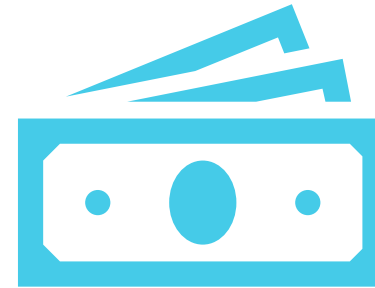
53,041

Source: Data Axle | Reference Solutions (DG Public Library Reference Site)

2021 PROJECTS



52 Projects



\$38,968,141 in Capital
Investment