

# KEY PERFORMANCE INDICATORS (KPIs)



- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.

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# MONTHLY KEY PERFORMANCE INDICATORS

OCTOBER 2022

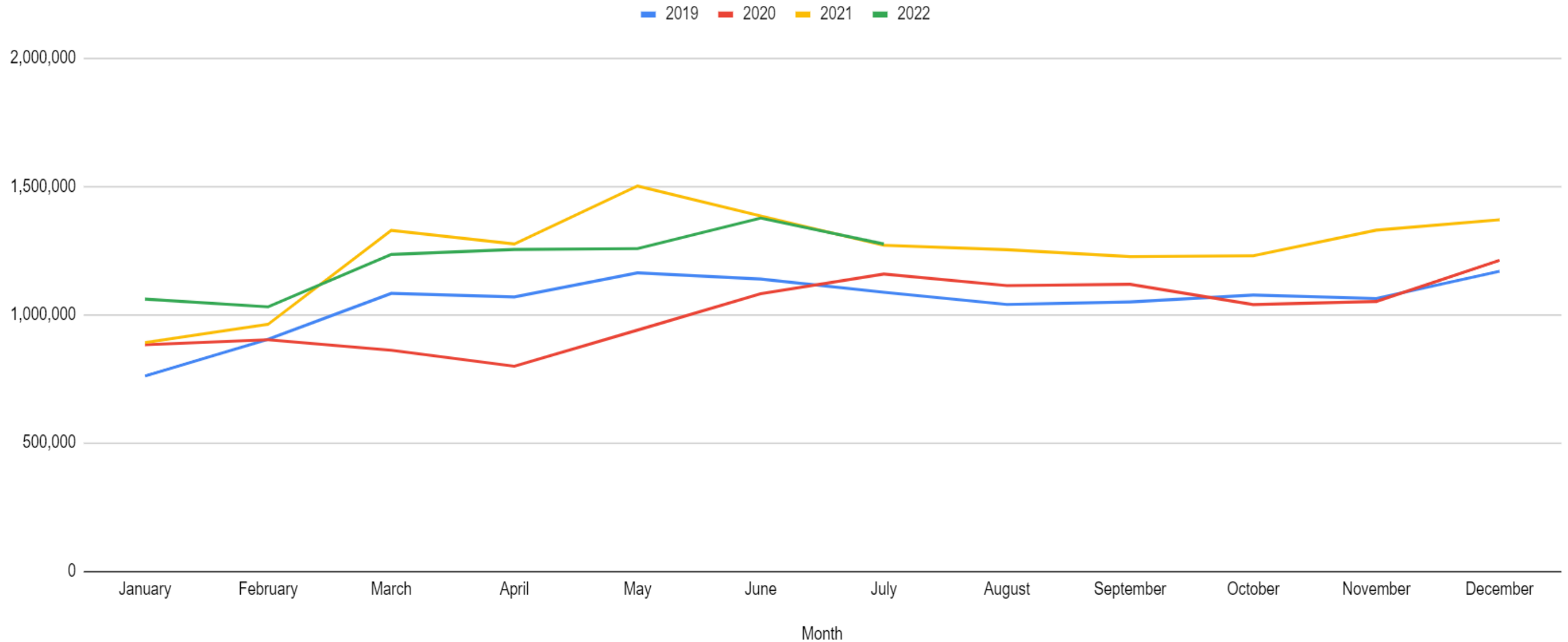


# MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>July 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$1,275,233	0.37%
■ Darien	\$340,394	2.09%
■ Lisle	\$403,212	-3.49%
■ Lombard	\$1,106,162	6.14%
■ Oak Brook	\$1,471,009	11.74%
■ Oakbrook Terrace	\$257,008	11.31%
■ Westmont	\$915,151	-6.25%
■ Woodridge	\$540,316	4.65%

# MUNICIPAL SALES TAX

Sales Tax Revenue, 2019-2022

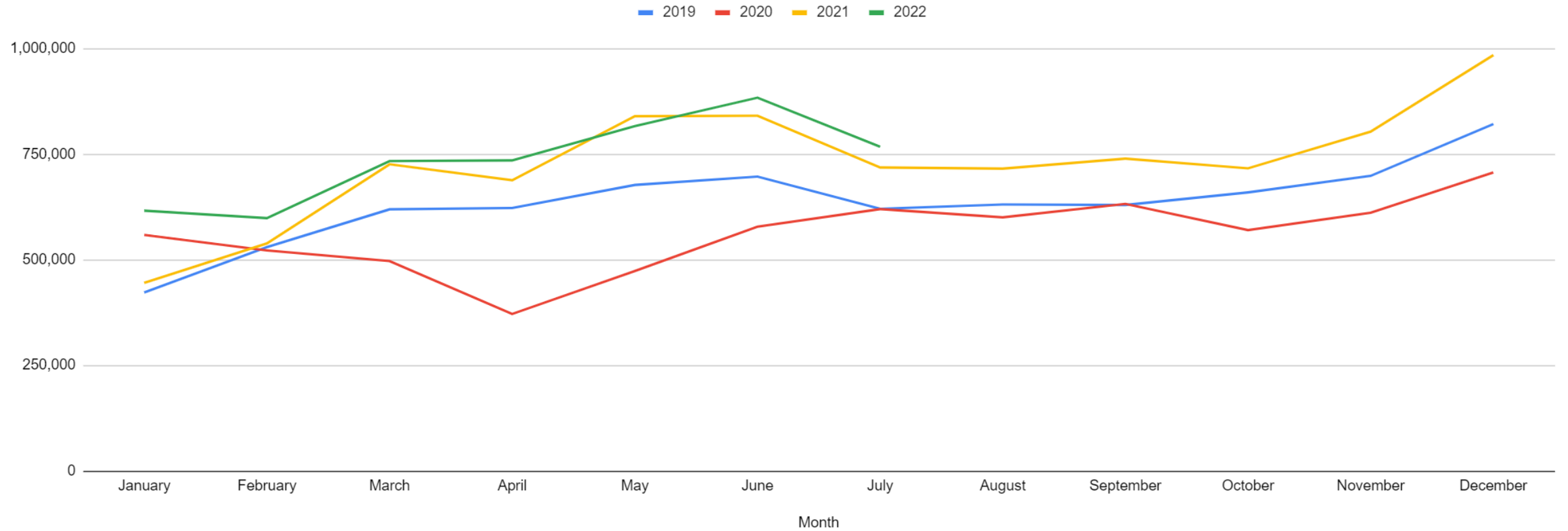


# HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>July 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$767,519	6.82%
■ Darien	\$259,971	7.29%
■ Lisle	no tax collected	
■ Lombard	\$806,293	2.99%
■ Oak Brook	\$643,915	19.21%
■ Oakbrook Terrace	\$200,638	3.68%
■ Westmont	\$193,342	11.78%
■ Woodridge	\$321,832	2.46%

# HOME RULE SALES TAX

Home Rule Sales Tax Revenue, 2019 - 2022

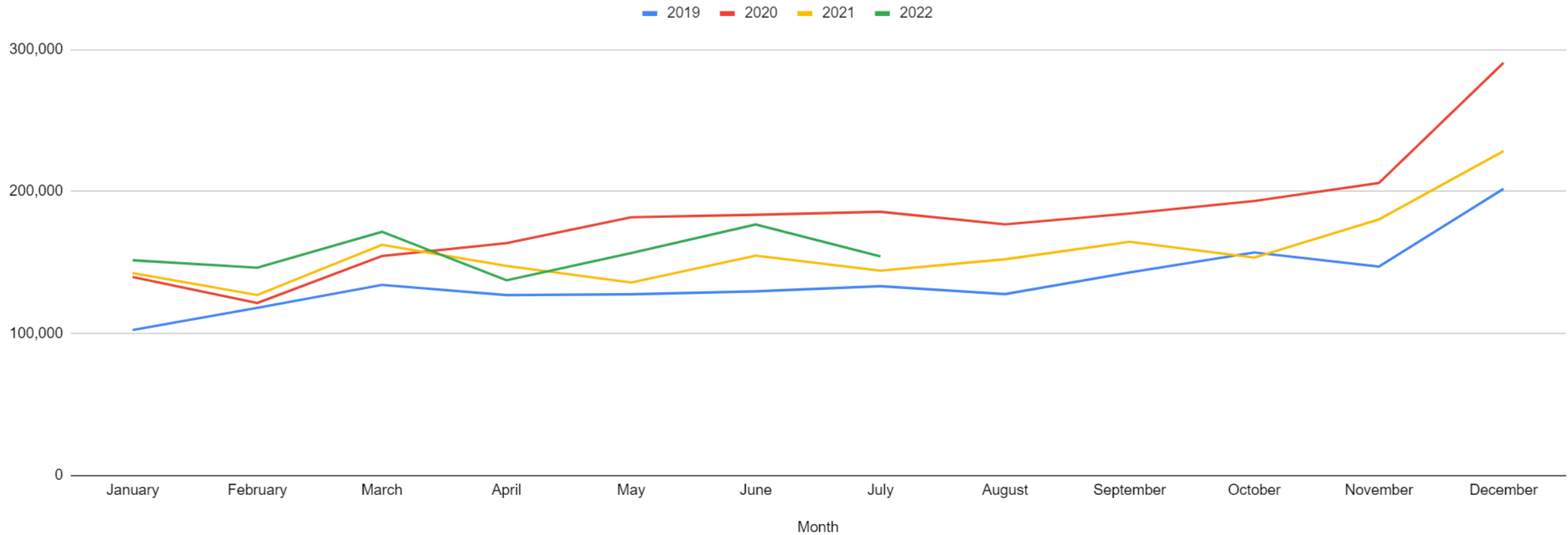


# LOCAL USE TAX

	July 2022	VS 2021
■ Downers Grove	\$154,285	6.98%

# LOCAL USE TAX

Local Use Tax Revenue, 2019-2022





# FOOD & BEVERAGE TAX



## Taxes

August 2022  
\$297,333

VS 2021  
7.00%

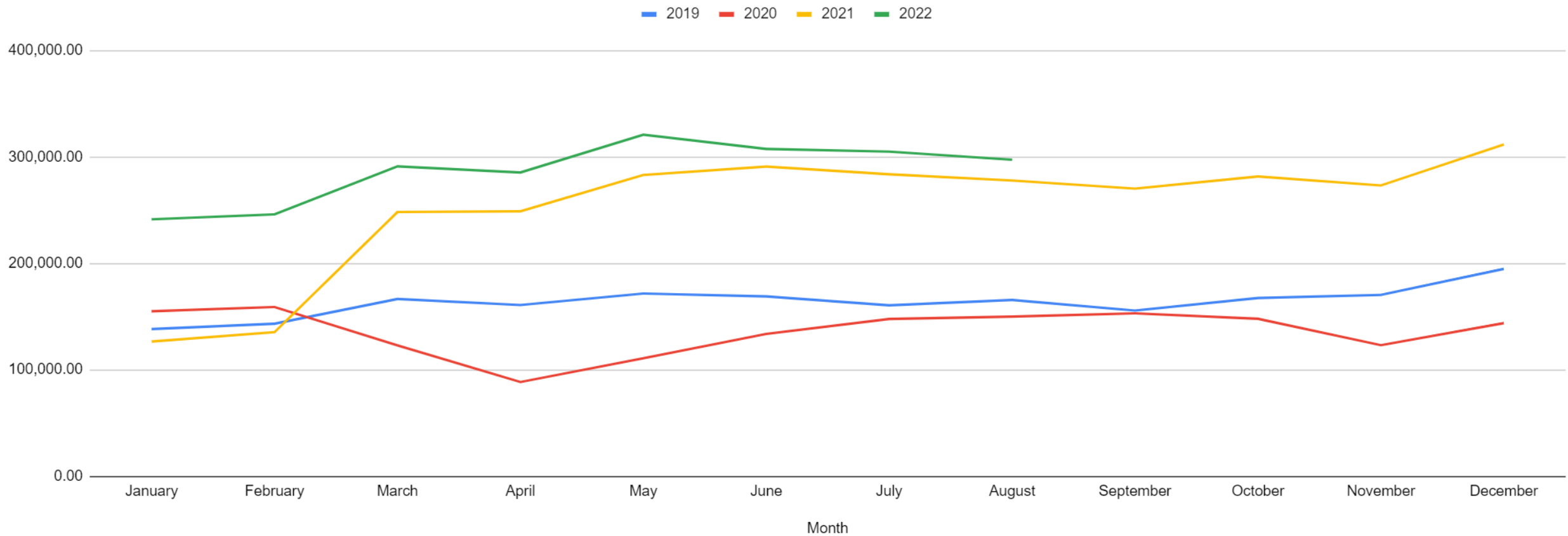
## Sales

August 2022  
\$20,235,549

VS 2021  
7.5%

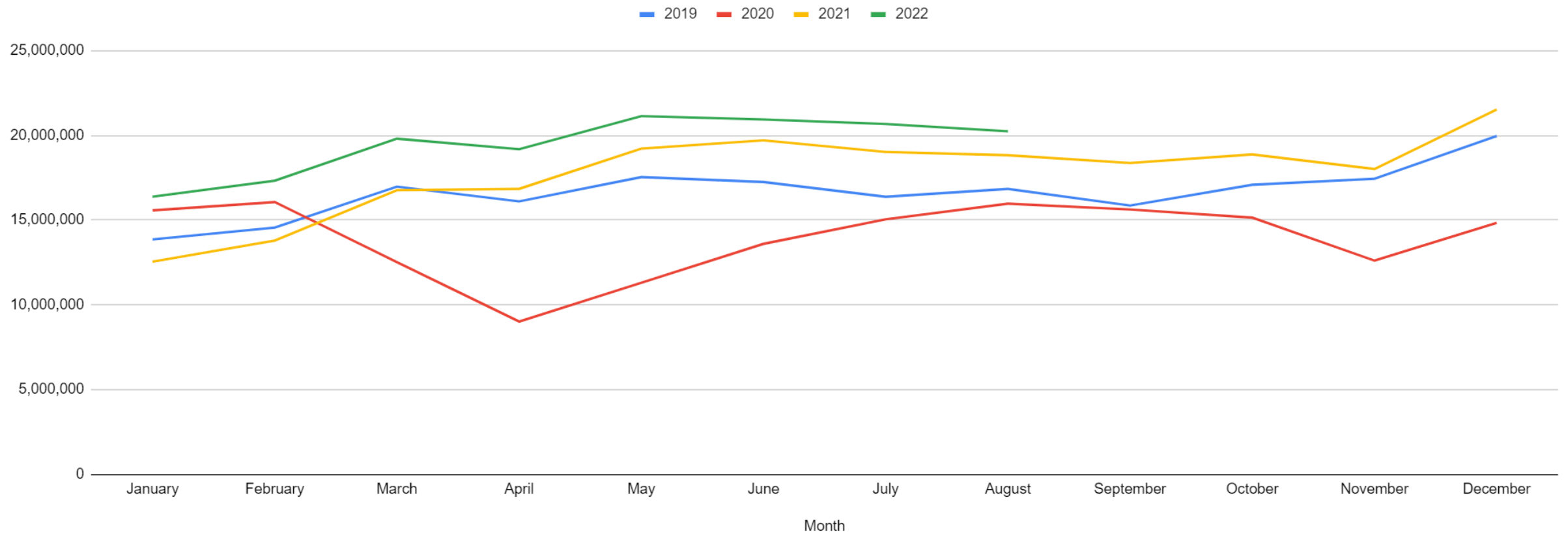
# FOOD & BEVERAGE TAX REVENUE

Food & Beverage Tax Revenue, 2019-2022



# FOOD & BEVERAGE TAXABLE SALES

Food & Beverage Sales, 2019-2022



# HOTEL TAXES



August 2022

\$97,995

VS 2021

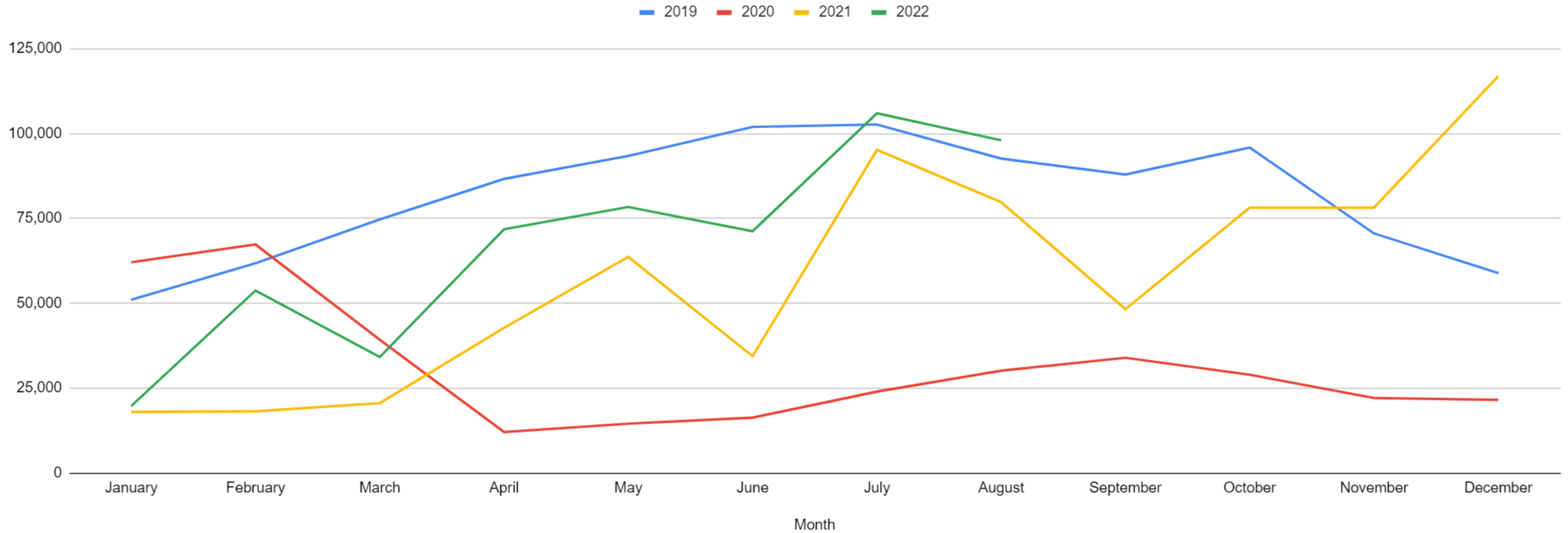
22.82%

VS 2019

5.82%

# HOTEL TAXES

Hotel Tax Revenue, 2019-2022



# UNEMPLOYMENT RATES



	August 2022	July 2022	August 2021	August 2022 VS July 2022	August 2022 VS August 2021
DOWNERS GROVE	3.2%	3.3%	4.3%	-.1%	-1.1%
DUPAGE COUNTY	3.5%	3.5%	4.6%	0%	-1.1%

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# QUARTERLY KEY PERFORMANCE INDICATORS



# COMMERCIAL OCCUPANCY RATES



Downers Grove

**3<sup>rd</sup> Quarter 2022**

Occupancy Rate: 89.52%

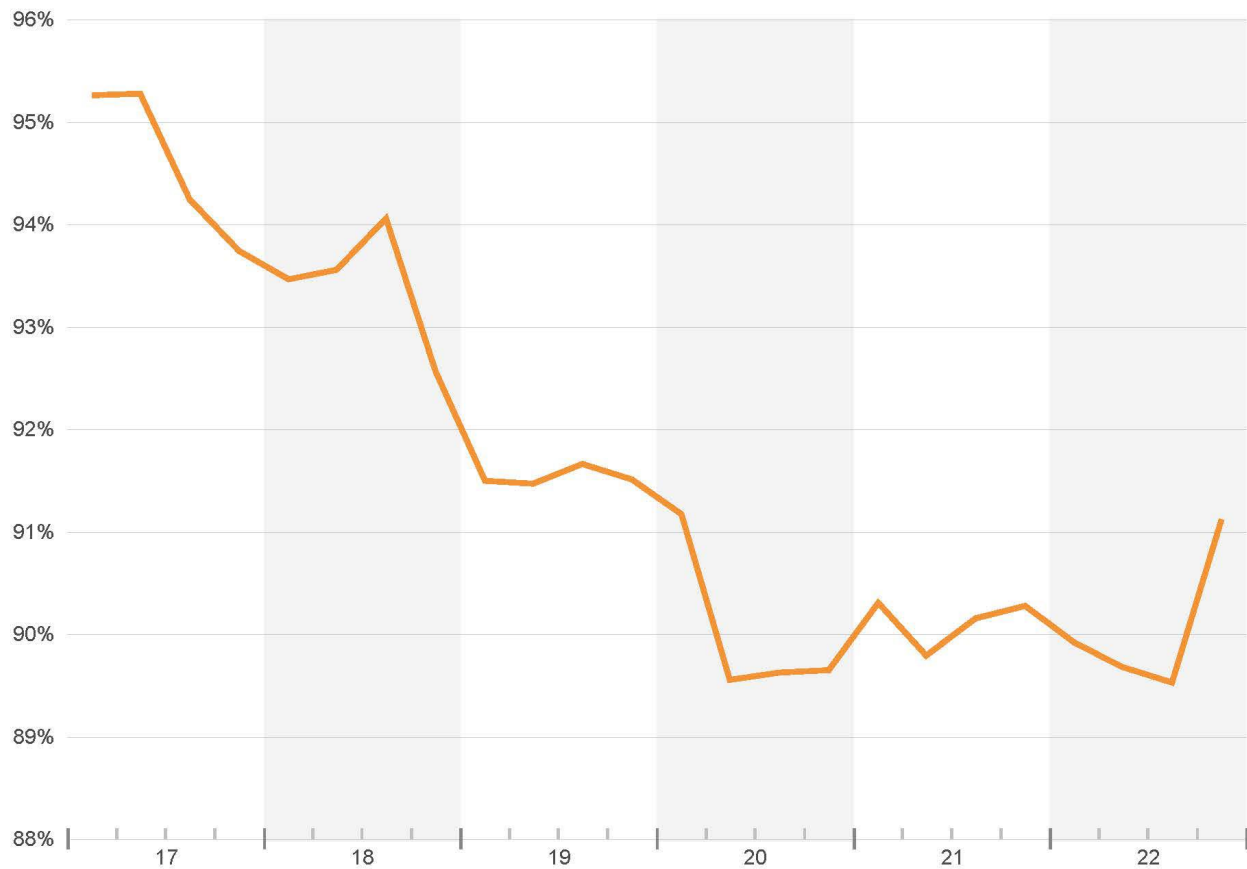
DuPage County

**3<sup>rd</sup> Quarter 2022**

Occupancy Rate: 92.67%



Downers Grove  
Commercial Occupancy Rates



COMMERCIAL  
OCCUPANCY  
RATES

# INDUSTRIAL OCCUPANCY RATES



## Downers Grove

**3<sup>rd</sup> Quarter 2022**

Occupancy Rate: 95.18%

## I-88 Submarket

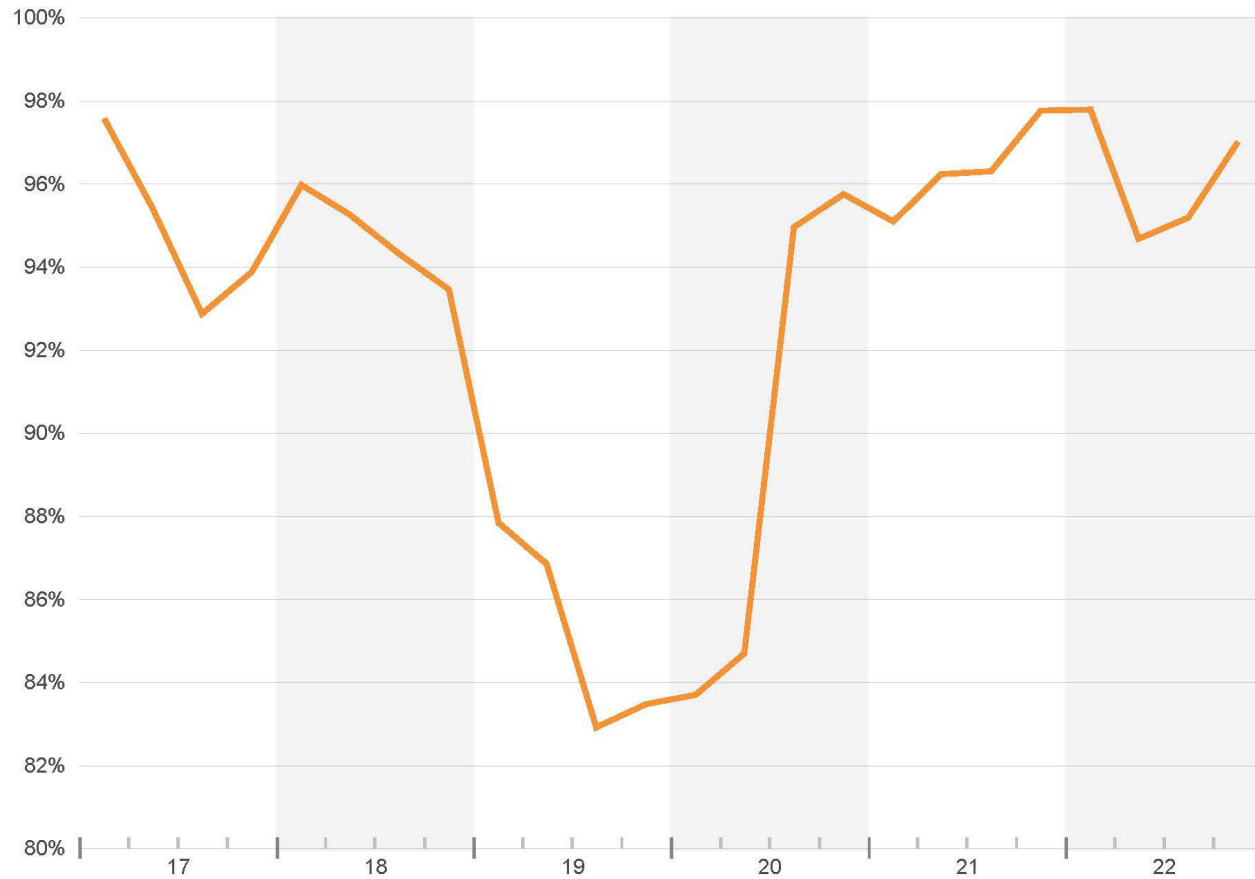
**1st Quarter 2022**

Vacancy Rate: 8.95%

Availability Rate: 14.17%

- (Source: NAI Hiffman)

Downers Grove  
Industrial Occupancy Rates



# INDUSTRIAL OCCUPANCY RATES

# OFFICE OCCUPANCY RATES



## Downers Grove

**3<sup>rd</sup> Quarter 2022**

Office Occupancy Rate: 84.81%

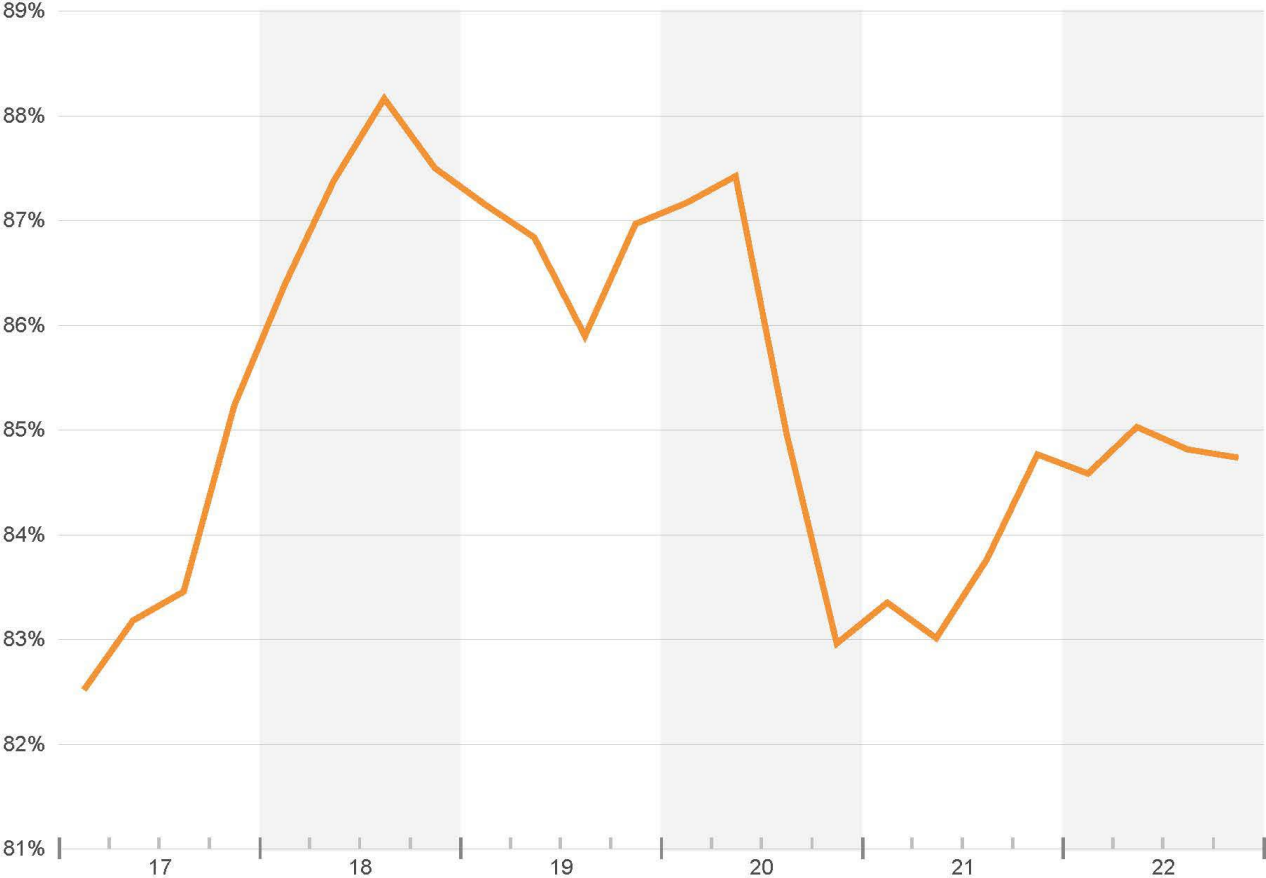
## East West Corridor Office Submarket

**1<sup>st</sup> Quarter 2022**

Direct Vacancy Rate: 20.02%  
Availability Rate: 28.20%

- (Source: NAI Hiffman)

Downers Grove  
Office Occupancy Rates



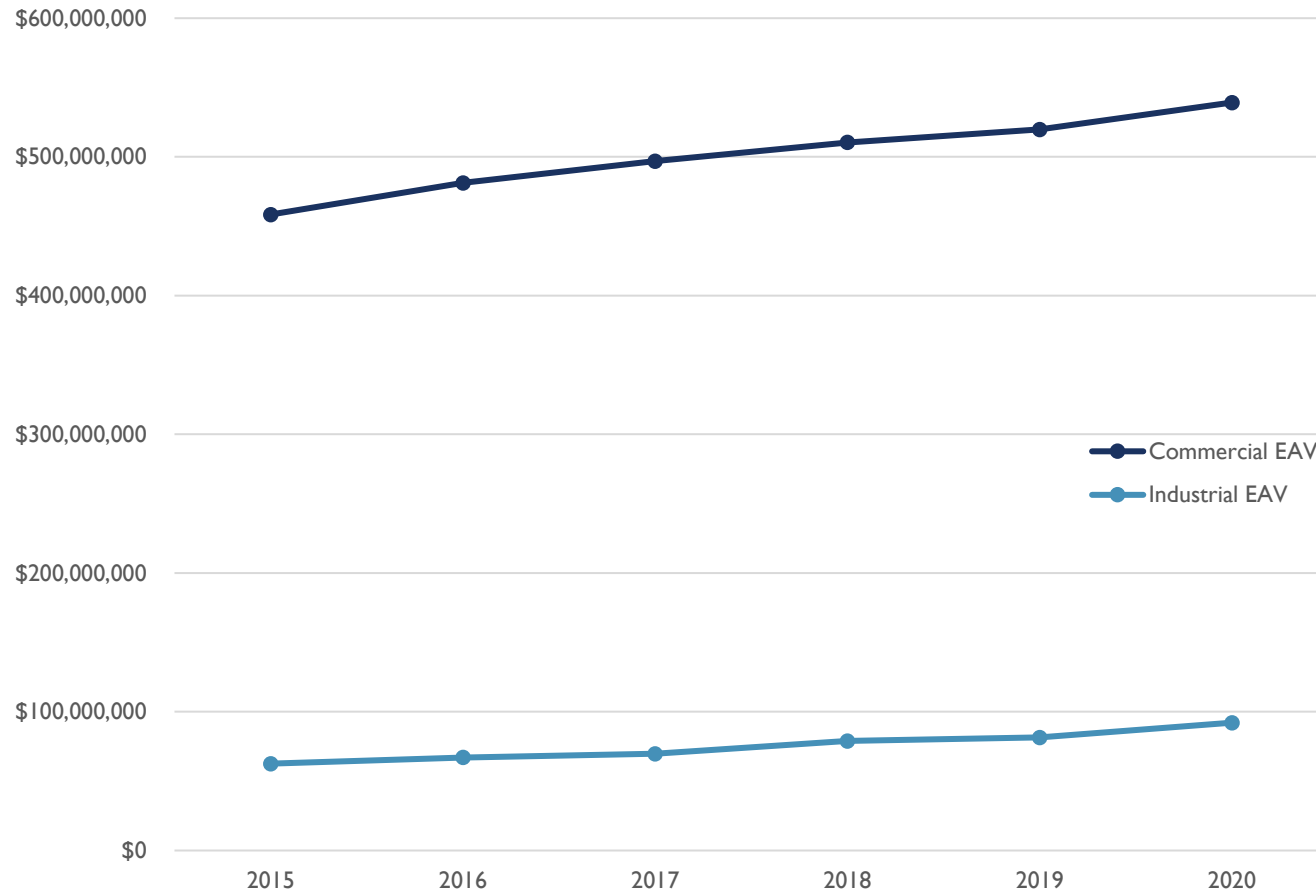
# OFFICE OCCUPANCY RATES

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# ANNUAL KEY PERFORMANCE INDICATORS



Commercial and Industrial EAV



COMMERCIAL  
AND INDUSTRIAL  
EQUALIZED  
ASSESSED VALUE

NUMBER OF PEOPLE EMPLOYED BY DOWNERS GROVE  
BUSINESSES



53,041

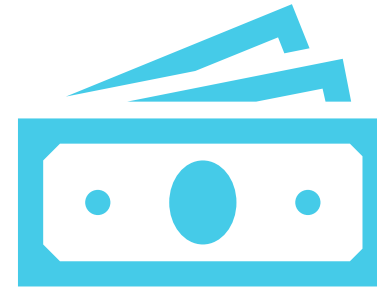
Source: Data Axle | Reference Solutions (DG Public Library Reference Site)



# 2021 PROJECTS



52 Projects



\$38,968,141 in Capital  
Investment