



KEY PERFORMANCE INDICATORS (KPIs)

- Key Performance Indicators (KPIs) are the critical (key) indicators of progress toward an intended result. KPIs provides a focus for strategic and operational improvement, create an analytical basis for decision making and help focus attention on what matters most.

MONTHLY KEY PERFORMANCE INDICATORS

JANUARY 2023

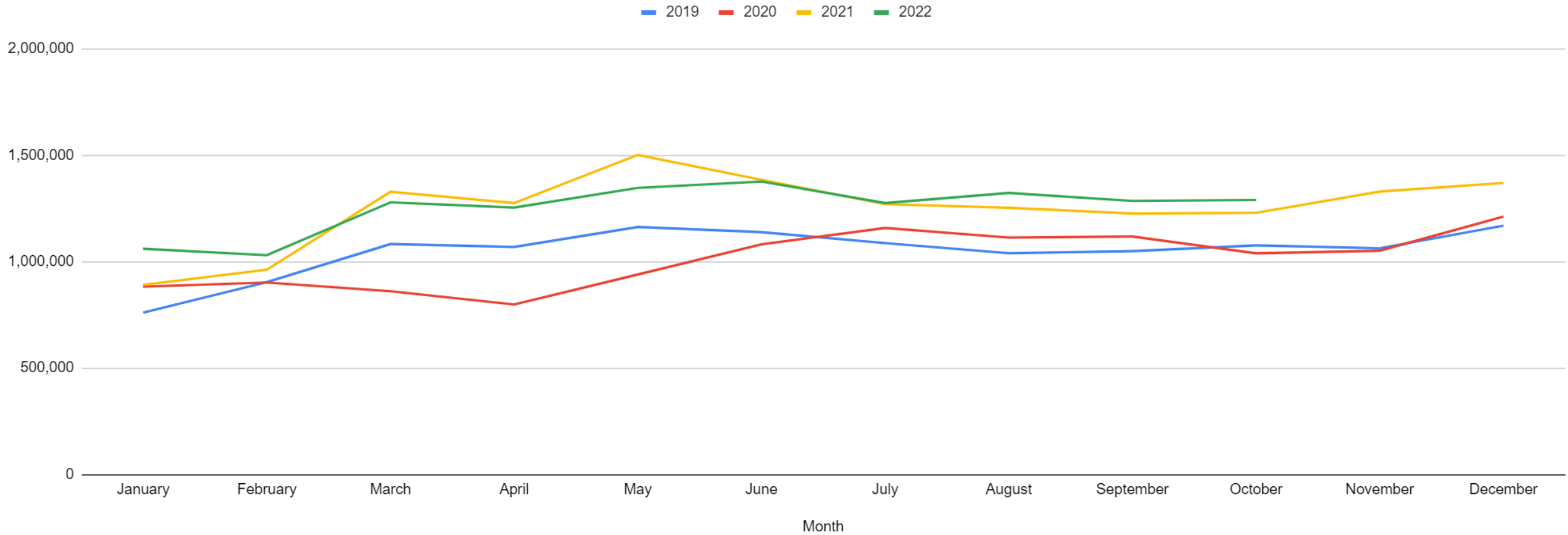


MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>October 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$1,289,609	4.91%
■ Darien	\$344,790	3.24%
■ Lisle	\$479,949	12.27%
■ Lombard	\$1,157,366	9.38%
■ Oak Brook	\$1,439,420	-0.03%
■ Oakbrook Terrace	\$238,452	6.04%
■ Westmont	\$998,529	10.08%
■ Woodridge	\$561,895	10.49%

MUNICIPAL SALES TAX

Sales Tax Revenue, 2019-2022

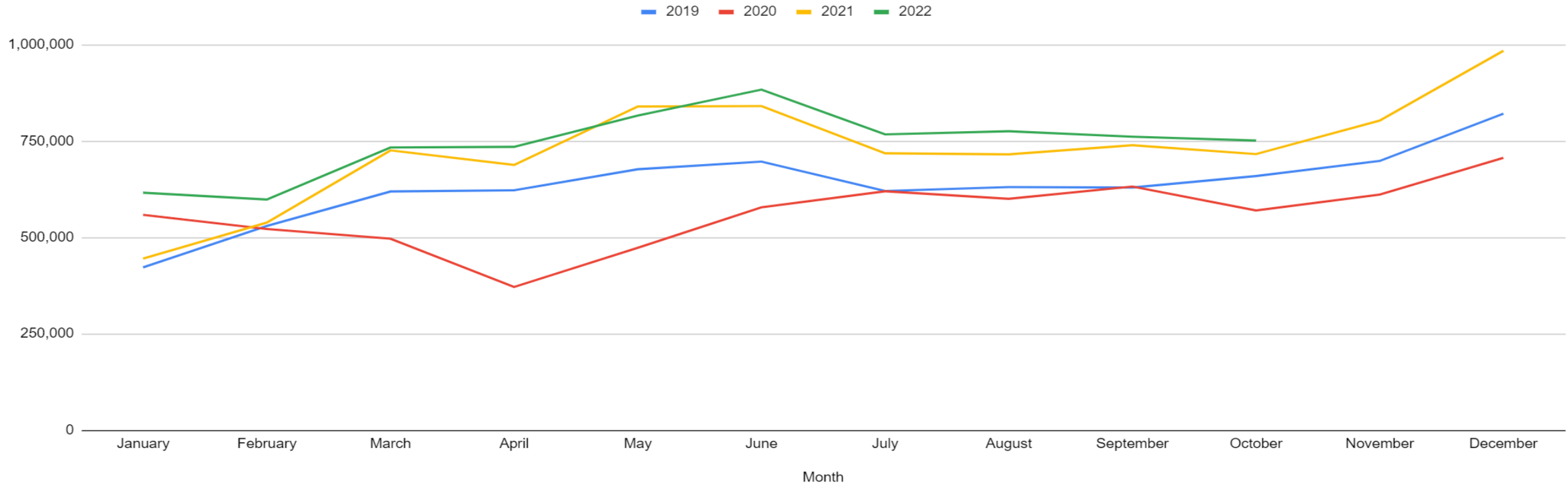


HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>October 2022</u>	<u>VS 2021</u>
■ Downers Grove	\$751,577	4.89%
■ Darien	\$249,140	3.42%
■ Lisle	no tax collected	
■ Lombard	\$865,299	3.88%
■ Oak Brook	\$580,095	-0.65%
■ Oakbrook Terrace	\$193,072	5.98%
■ Westmont	\$204,143	15.20%
■ Woodridge	\$321,043	6.83%

HOME RULE SALES TAX

Home Rule Sales Tax Revenue, 2019 - 2022

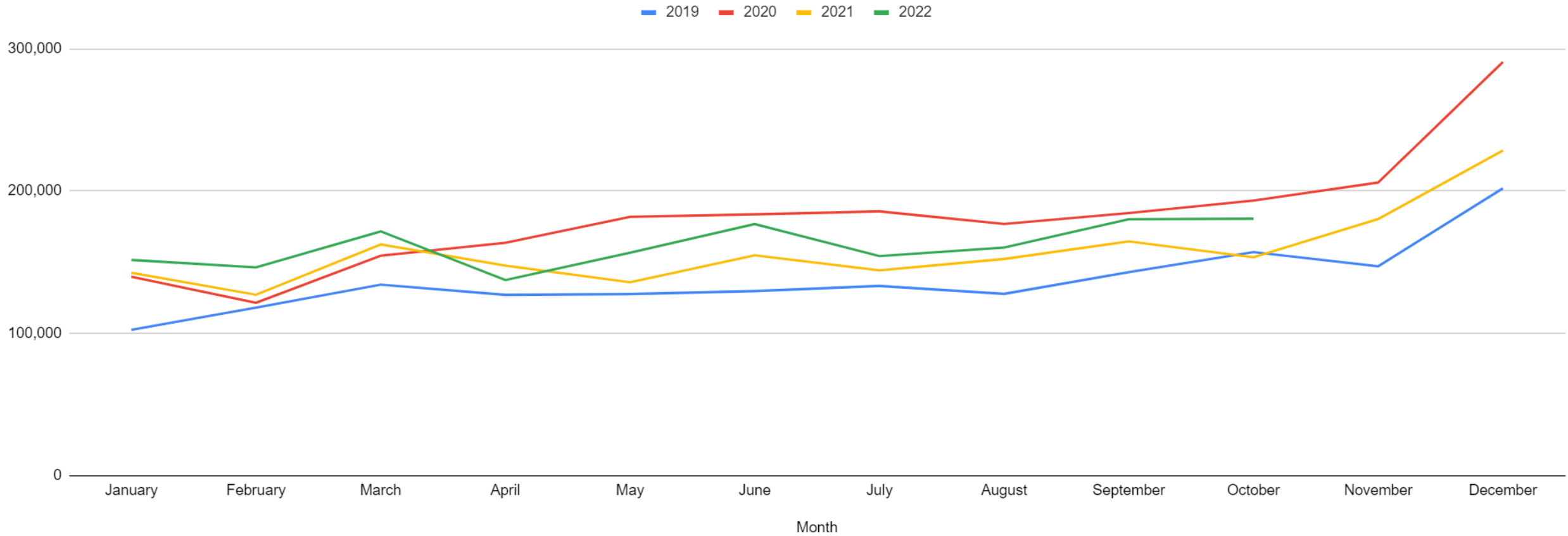


LOCAL USE TAX

	October 2022	VS 2021
■ Downers Grove	\$180,601	17.67%

LOCAL USE TAX

Local Use Tax Revenue, 2019-2022

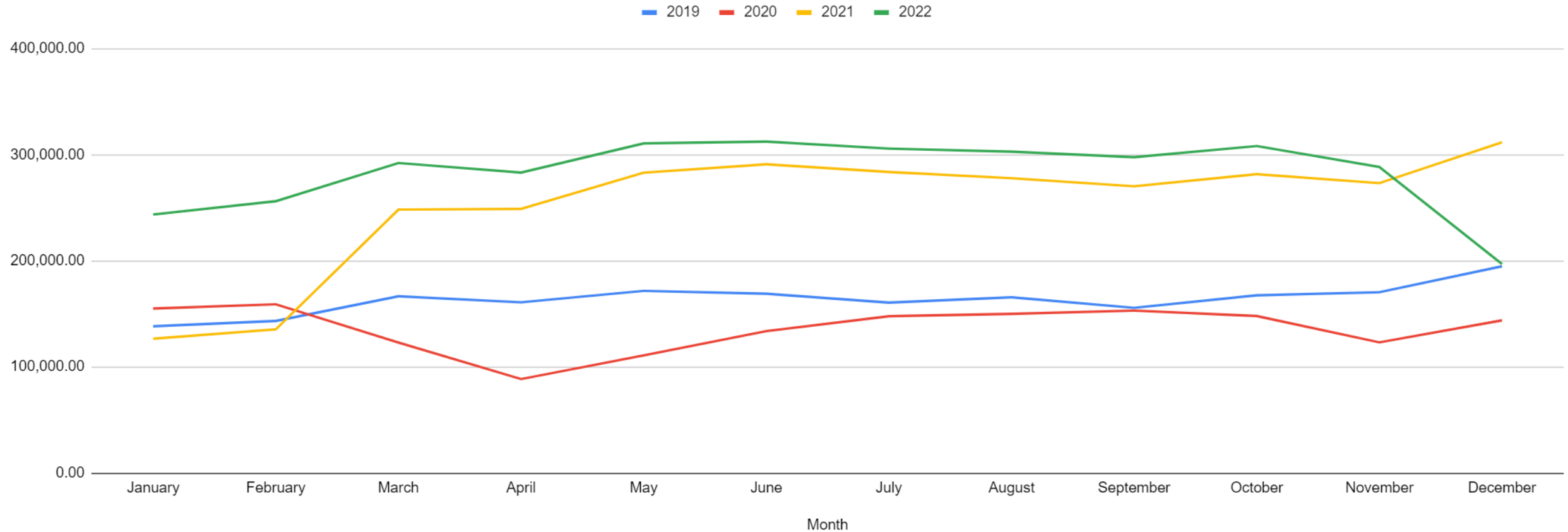


FOOD AND BEVERAGE TAX

	November 2022	VS 2021
■ Downers Grove	\$288,457	5%

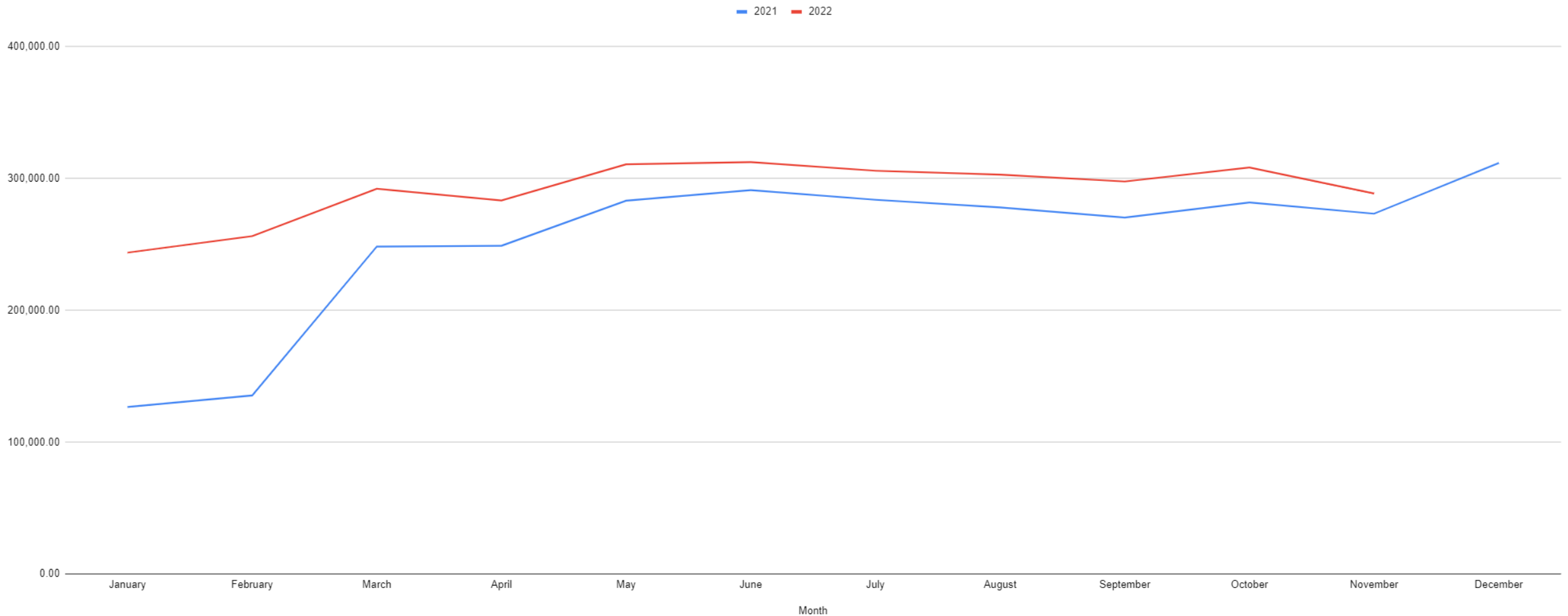
FOOD & BEVERAGE TAX REVENUE

Food & Beverage Tax Revenue, 2019-2022



FOOD & BEVERAGE TAX REVENUE

Food & Beverage Tax Revenue 2021 - 2022



HOTEL TAXES



November 2022

\$62,085

VS 2021

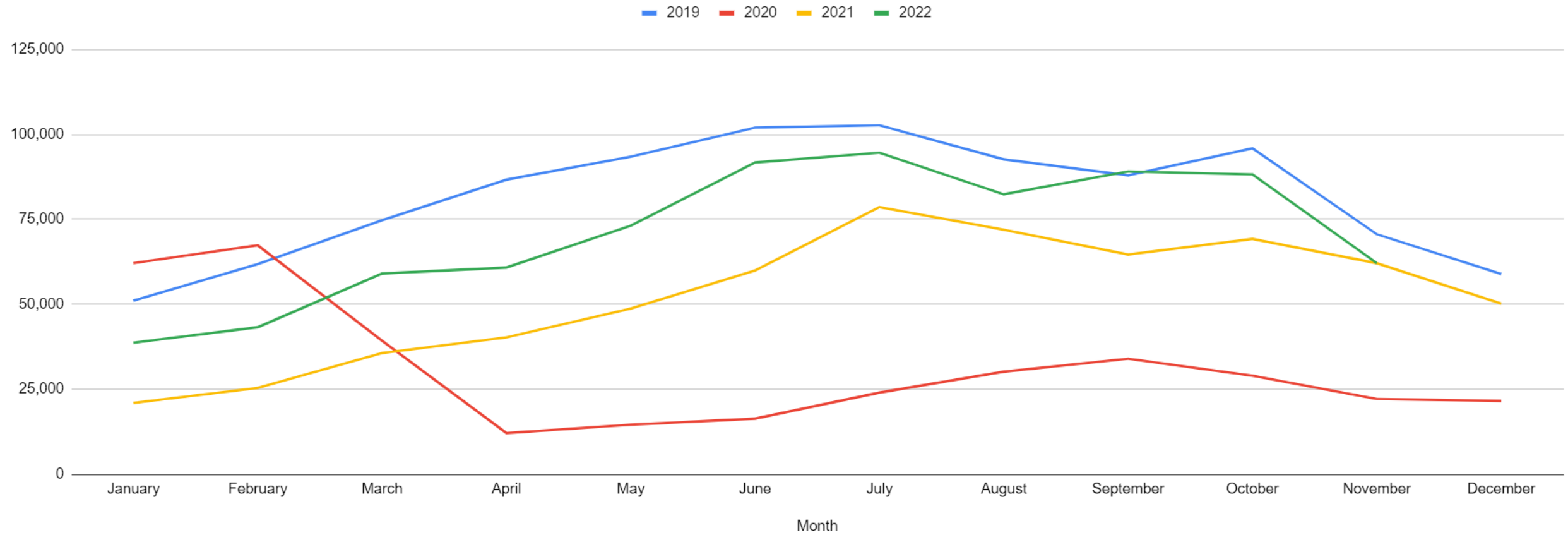
0%

VS 2019

-12%

HOTEL TAXES

Hotel Tax Revenue, 2019-2022



UNEMPLOYMENT RATES



	November 2022	October 2022	November 2021	Nov 2022 VS Oct 2022	Nov 2022 VS Nov 2021
DOWNERS GROVE	3.1%	3.1%	2.7%	0%	0.4%
DUPAGE COUNTY	3.2%	3.1%	3.0%	0.1%	0.2%

QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES



Downers Grove

4th Quarter 2022

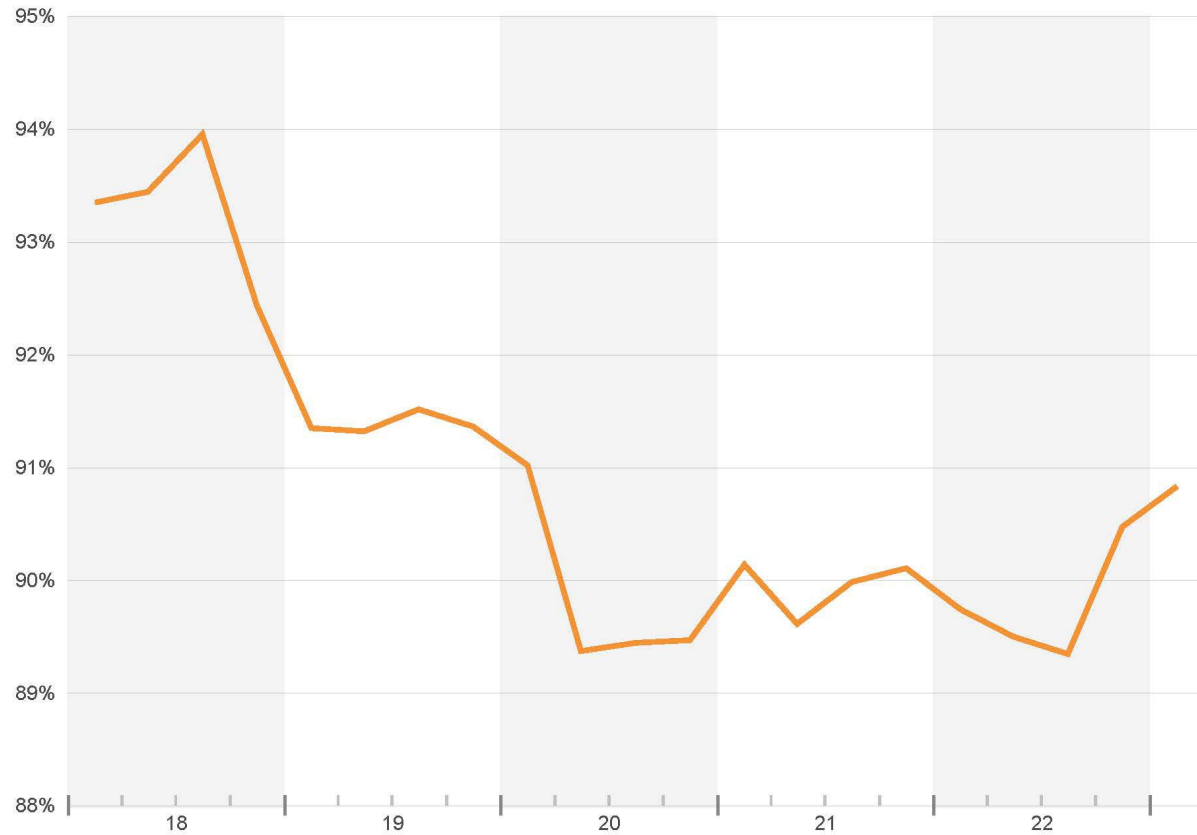
Occupancy Rate: 90.47%

DuPage County

4th Quarter 2022

Occupancy Rate: 93.26%

Downers Grove
Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES



INDUSTRIAL VACANCY RATES



Downers Grove

4th Quarter 2022

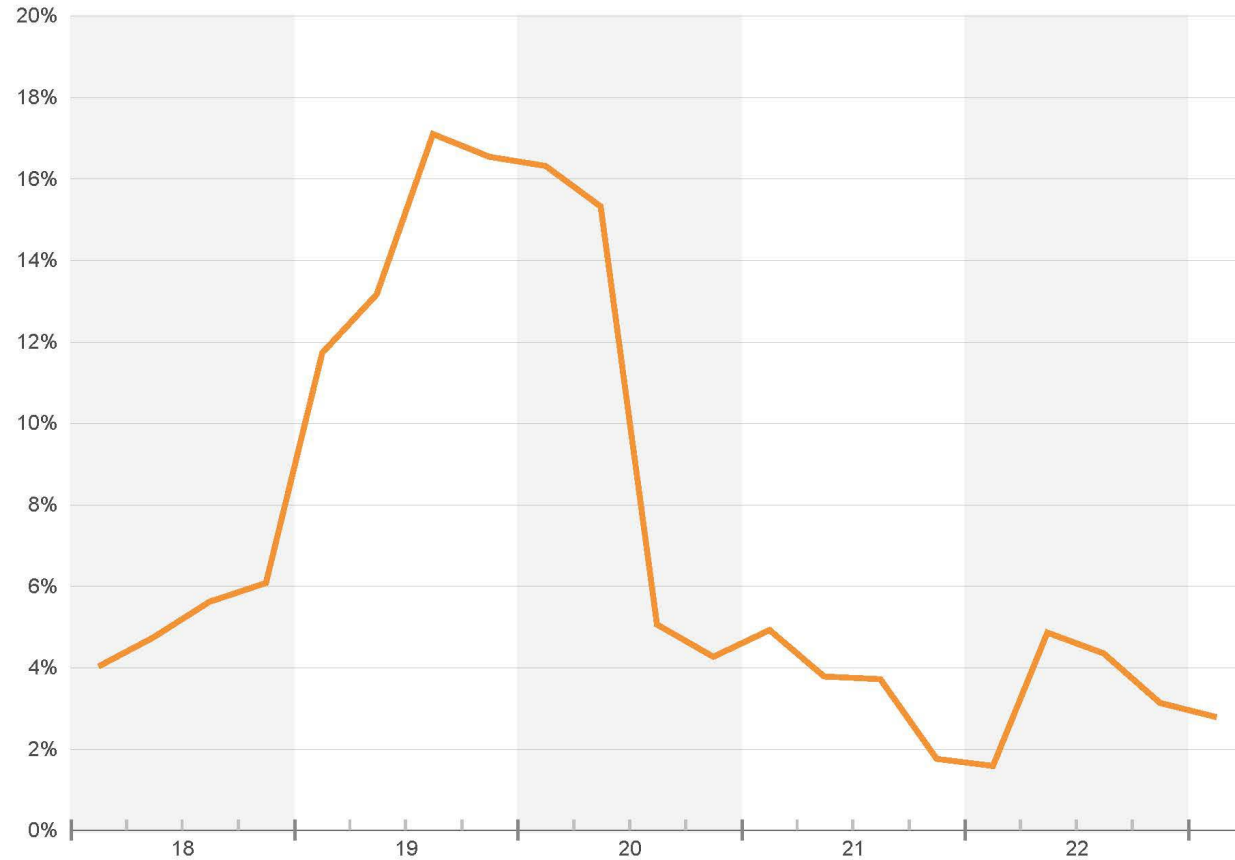
Vacancy Rate: 3.12%

I-88 Submarket

4th Quarter 2022

Vacancy Rate: 4.1%

Downers Grove
Industrial Direct Vacancy Rates



INDUSTRIAL VACANCY RATES



OFFICE VACANCY RATES



Downers Grove

4th Quarter 2022

Office Vacancy Rate: 11.49%

Class A: 14.69%

Class B: 7.27%

Class C: 1.55%

East West Corridor Office Submarket

4th Quarter 2022

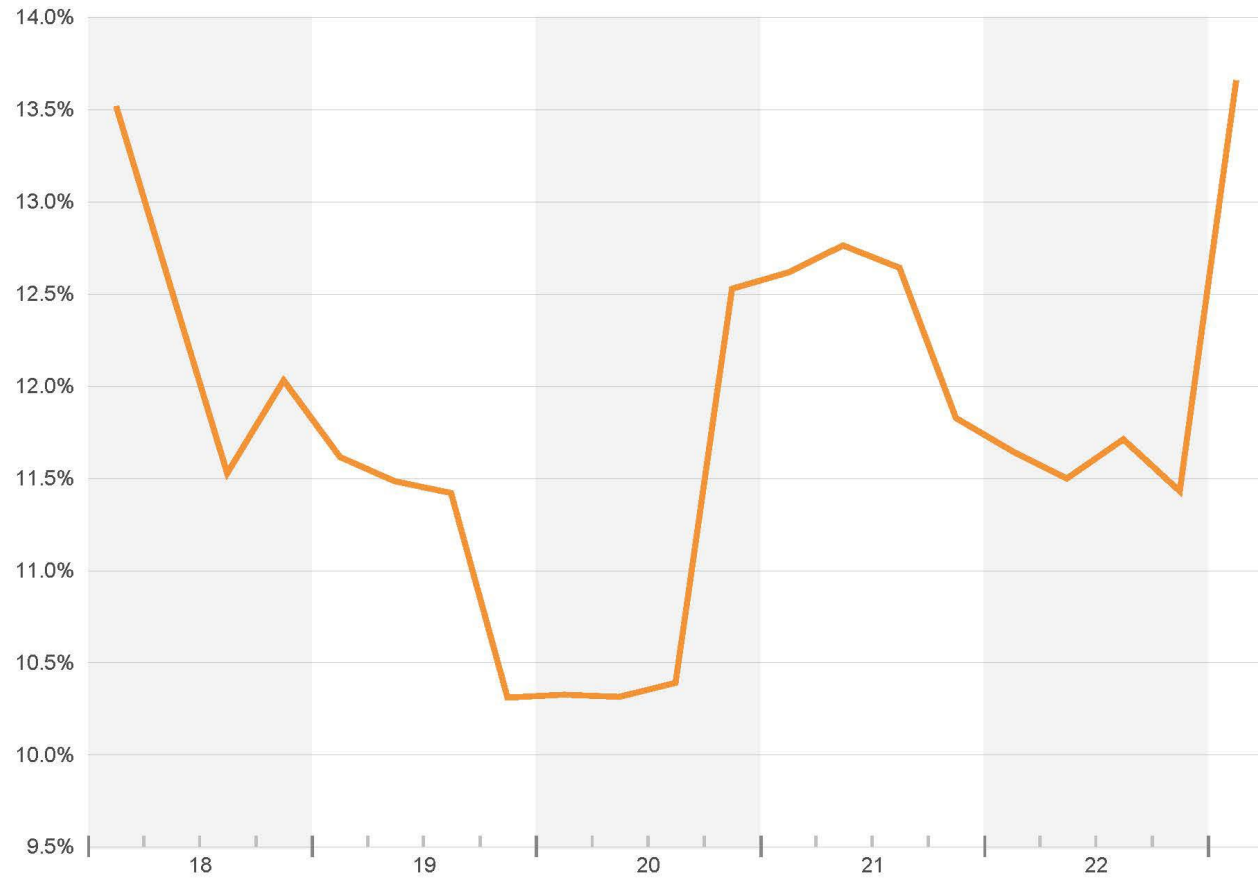
Office Vacancy Rate: 15.62%

Class A: 21.81%

Class B: 12.95%

Class C: 4.83%

Downers Grove
Office Direct Vacancy Rates



OFFICE VACANCY RATES



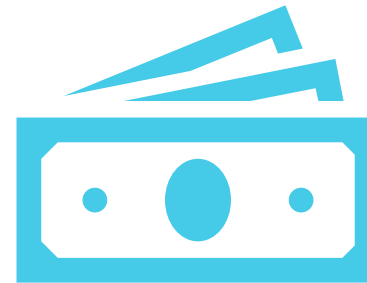
ANNUAL KEY PERFORMANCE INDICATORS



2022 – PERMITTING PROJECTS



53 Projects



**\$20.7 in
Construction Improvements**

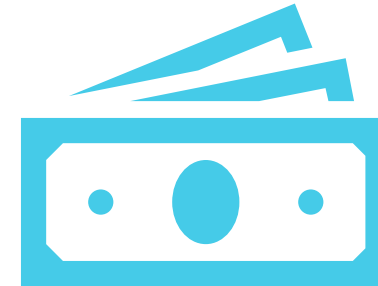
Permits Must Be Completed in Calendar Year, Not Year Issued:

- Commercial / Industrial Use

2022 PROJECTS



11 Projects



**\$51.7 in
Capital Investment**

Projects are qualified when they meet 2 of the following 3 criteria:

- 25,000 SF of space occupied
- Creates at least 25 new jobs
- \$1,000,000 Private investment

NUMBER OF PEOPLE EMPLOYED BY DOWNERS GROVE BUSINESSES



47,043
in 2022

5.3% over
2021

Source: Where
Workers
Work