## MONTHLY KEY PERFORMANCE INDICATORS

**JUNE 2023** 



# RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES TAX AND LOCAL USE TAX COMBINED



March 2023

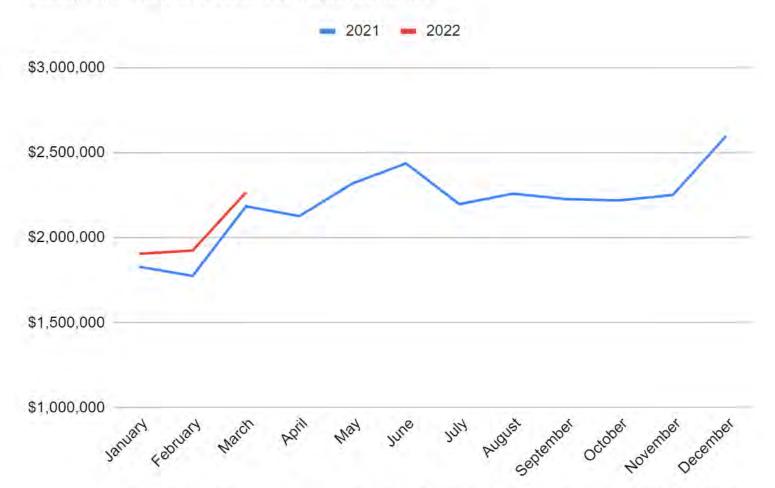
\$2,266,539

V 2022

3.78%

#### Retail Related Revenues 2021 - 2022

Sales, Home Rule and Local Use Taxes Combined



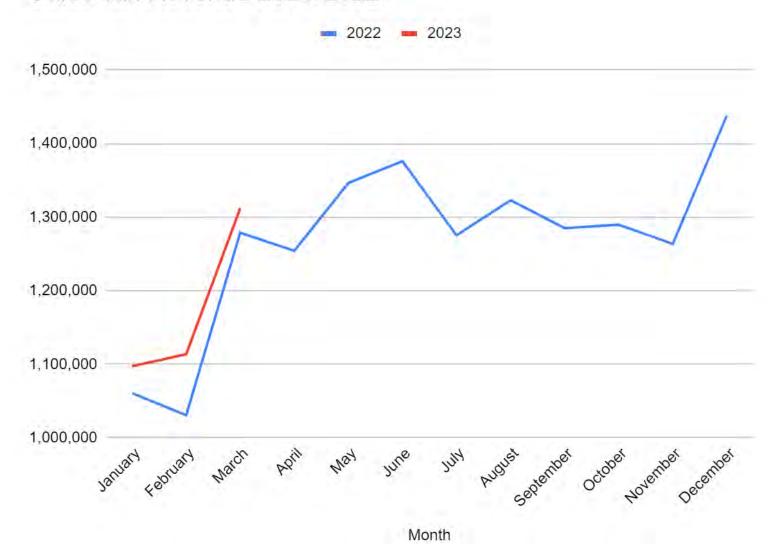
Retail Related Revenues - Sales Tax, Home Rule Sales Tax and Local Use Tax COMBINED

# RETAIL RELATED REVENUES

# MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	March 2023	VS 2022
<ul><li>Downers Grove</li></ul>	\$1,1312,035	2.61%
<ul><li>Darien</li></ul>	\$342,374	2.65%
<ul><li>Lisle</li></ul>	\$633,036	13.04%
<ul><li>Lombard</li></ul>	\$1,146,222	-3.24%
<ul><li>Oak Brook</li></ul>	\$1,343,764	-8.26%
<ul><li>Oakbrook Terrace</li></ul>	\$1240,053	-1.75%
<ul><li>Westmont</li></ul>	\$1,070,448	-1.40%
<ul><li>Woodridge</li></ul>	\$583,149	-3.58%

#### Sales Tax Revenue 2021-2022

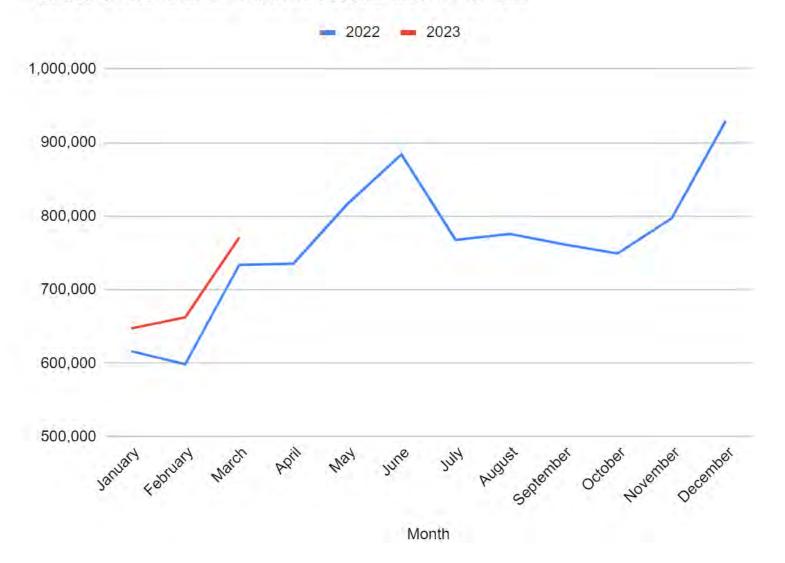


# MUNICIPAL SALES TAX

HOME
RULE/NONHOME RULE
SALES TAX
TRADE AREA
COMPARISON

<u>Municipality</u>	March 2023	VS 2022
<ul><li>Downers Grove</li></ul>	\$770,757	5.05%
<ul><li>Darien</li></ul>	\$238,866	-0.36%
<ul><li>Lisle</li></ul>	no tax collected	
<ul><li>Lombard</li></ul>	\$847,812	-3.22%
<ul><li>Oak Brook</li></ul>	\$556,594	-2.50%
<ul><li>Oakbrook Terrace</li></ul>	\$183,961	-4.45%
<ul><li>Westmont</li></ul>	\$180,224	-4.03%
<ul><li>Woodridge</li></ul>	\$319,474	1.63%

#### Home Rule Sales Tax Revenue 2021 - 2022

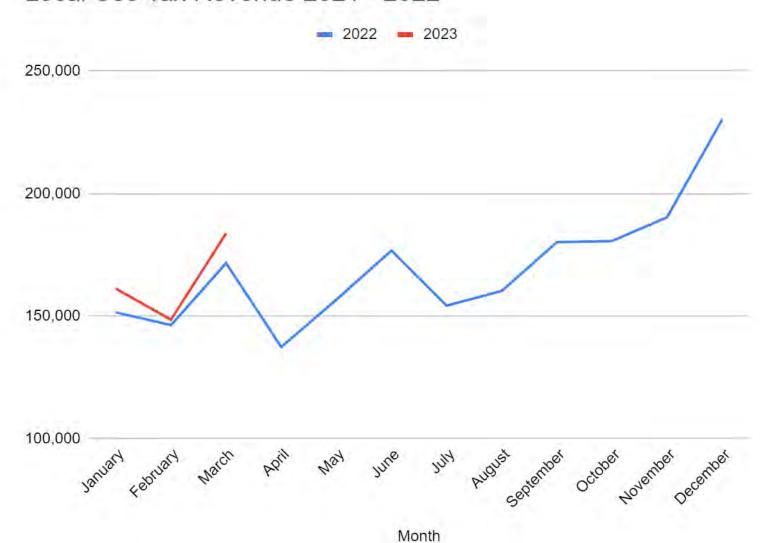


# HOME RULE SALES TAX

# LOCAL USE TAX

	March 2023	VS 2022
Downers Grove	\$183,747	7.06%

### Local Use Tax Revenue 2021 - 2022



# LOCAL USE TAX

# FOOD & BEVERAGETAX



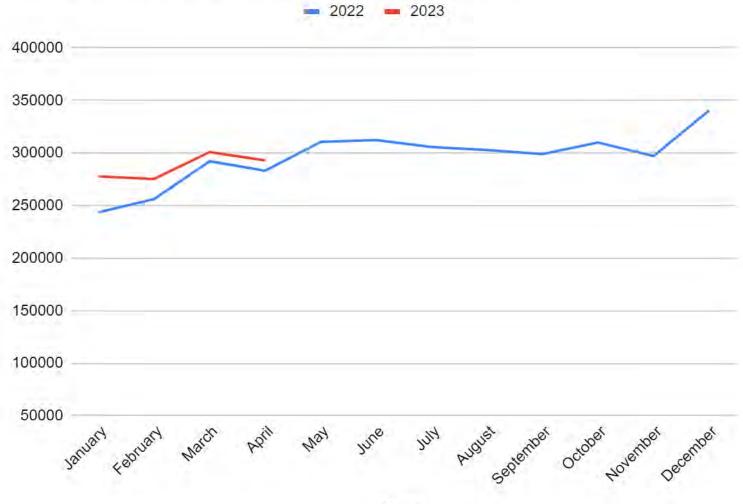
April 2023

\$292,997

V 2022

3.46%

## Food & Beverage Tax Revenue 2021 - 2022



# FOOD & BEVERAGE TAX REVENUE

Month

# HOTEL TAXES



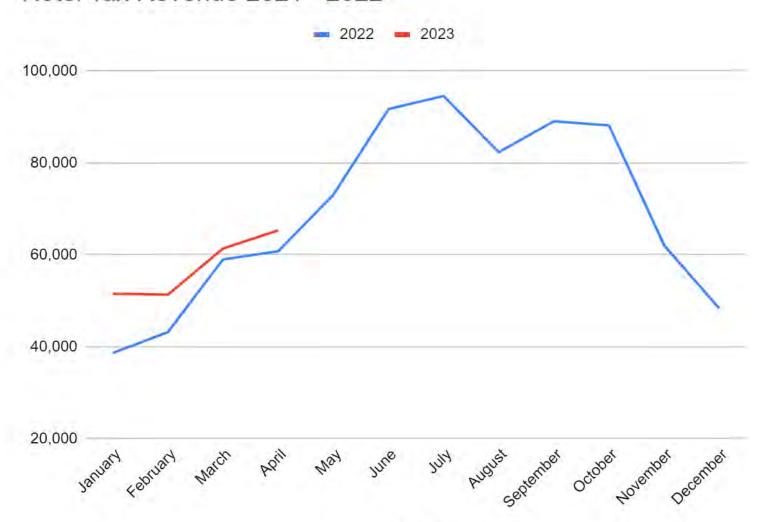
April 2023

\$65,336

2022

7.50%

### Hotel Tax Revenue 2021 - 2022



# **HOTEL TAXES**

Month



## **UNEMPLOYMENT RATES**

April 2023

**Downers Grove** 

2.3%

DuPage County

2.6%

# QUARTERLY KEY PERFORMANCE INDICATORS





## COMMERCIAL OCCUPANCY RATES

**Downers Grove** 

Ist Quarter 2023

Occupancy Rate: 91.04%

DuPage County

Ist Quarter 2023

Occupancy Rate: 93.58%

#### Downers Grove Commercial Occupancy Rates



# COMMERCIAL OCCUPANCY RATES









**Downers Grove** 

Ist Quarter 2023

Vacancy Rate: 4.13%

I-88 Submarket

1<sup>st</sup> Quarter 2023

Vacancy Rate: 3.3%

## Downers Grove Industrial Vacancy Rates



# INDUSTRIAL VACANCY RATES









#### **Downers Grove**

#### 1<sup>st</sup> Quarter 2023

Office Vacancy Rate: 16.03%

Class A: 18.12%

Class B: 16.07%

Class C: 0.55%

#### East West Corridor Office Submarket

#### 1<sup>st</sup> Quarter 2023

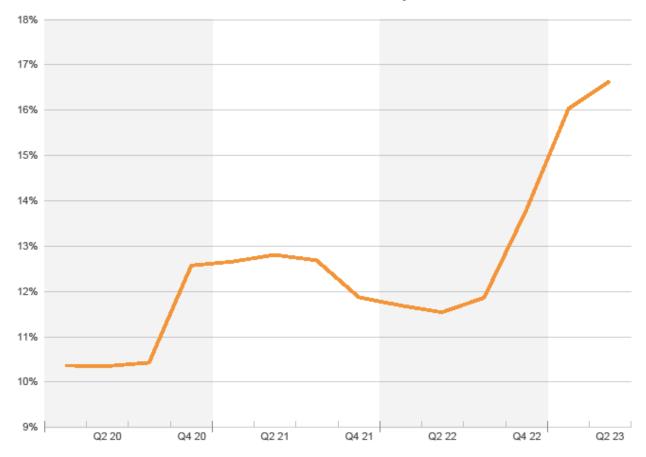
Office Vacancy Rate: 24.6%

Class A: 28.7%

Class B: 21.5%

Class C: 8.2%

#### Downers Grove Office Direct Vacancy Rates



# OFFICE VACANCY RATES



