
MONTHLY KEY PERFORMANCE INDICATORS

JULY 2023



RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES
TAX AND LOCAL USE TAX COMBINED



April 2023

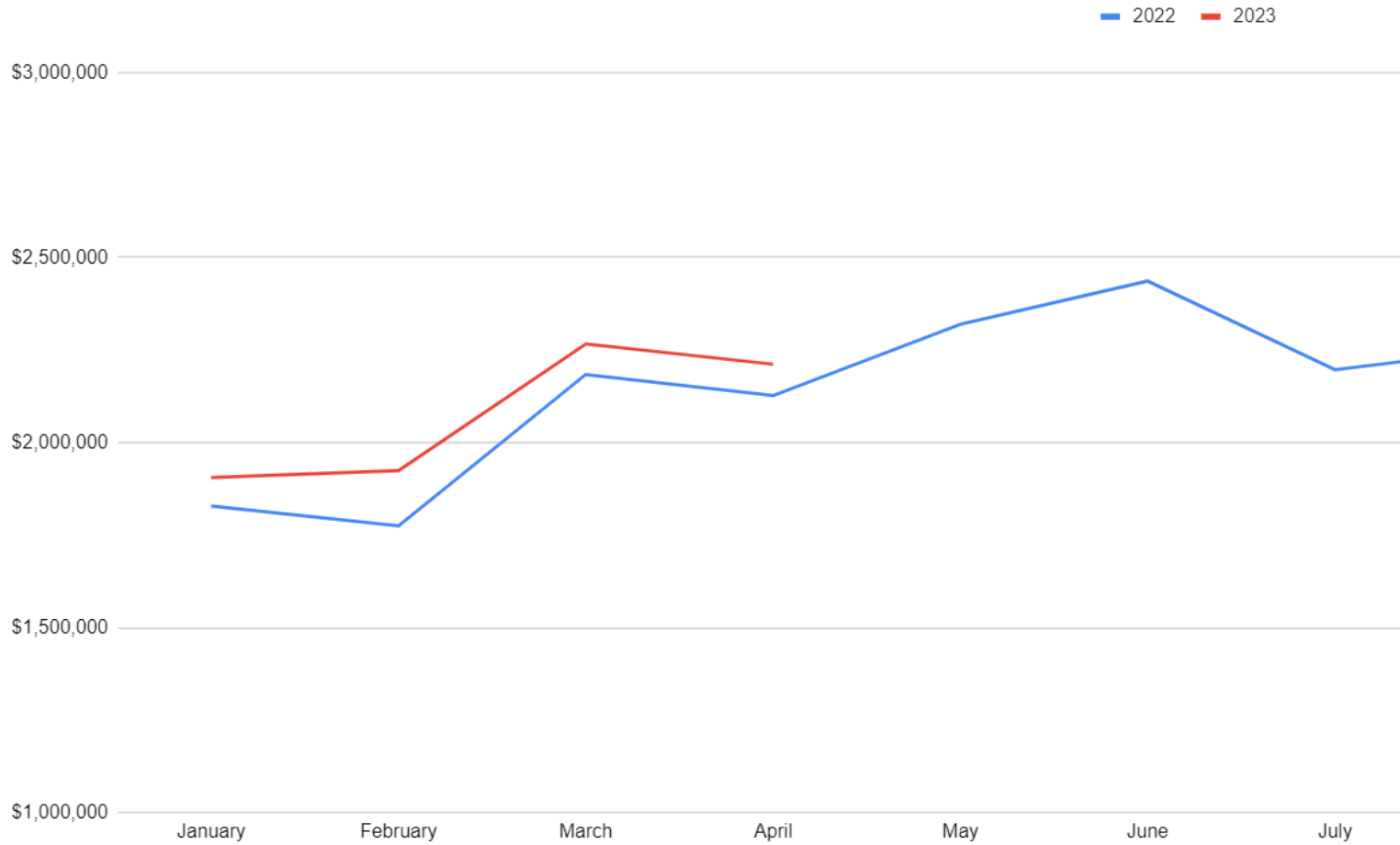
\$2,211,851

V 2022

3.99%

Retail Related Revenues 2022 - 2023

Sales, Home Rule and Local Use Taxes Combined



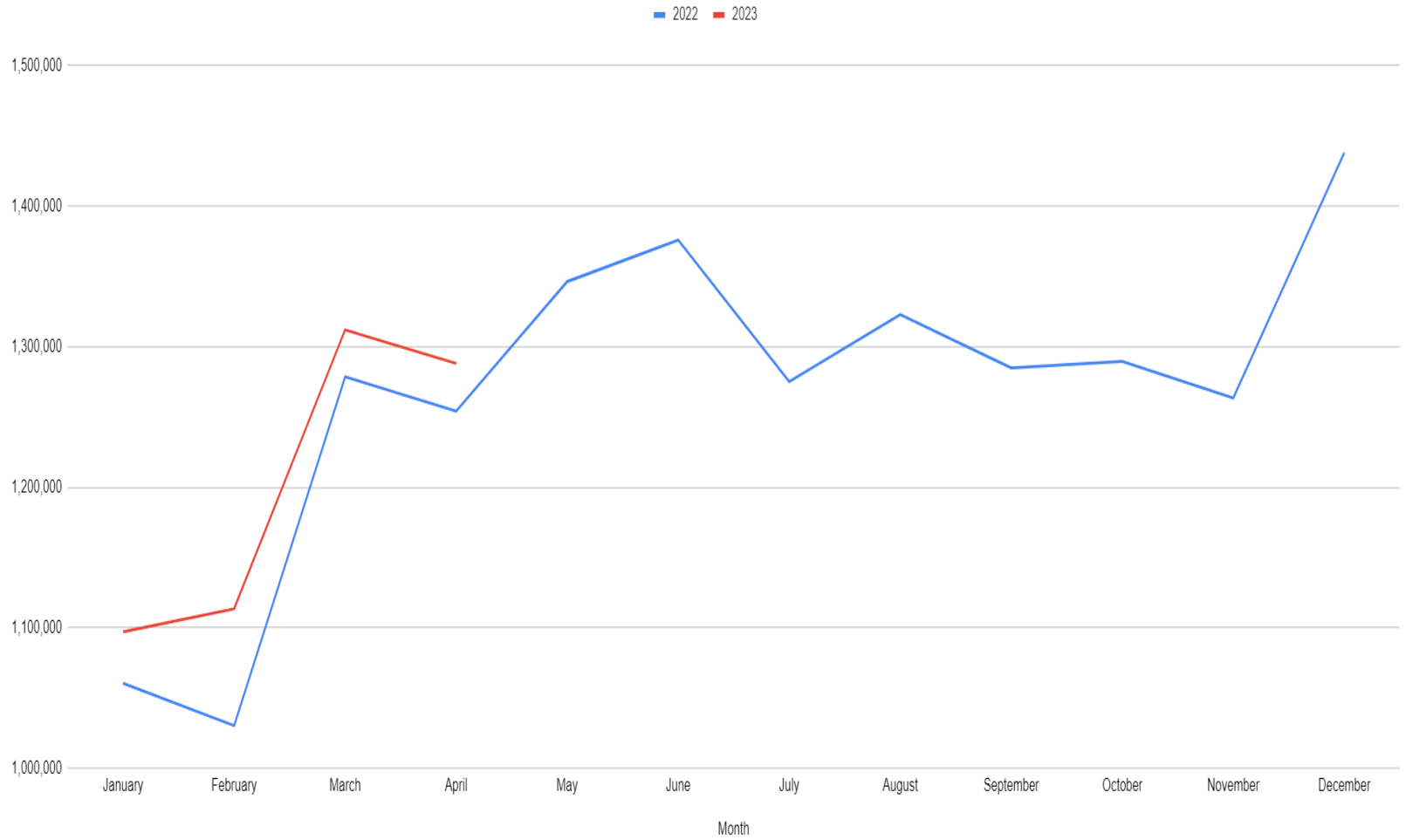
Retail Related Revenues - Sales Tax, Home Rule Sales Tax and

RETAIL RELATED REVENUES

MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>April 2023</u>	<u>VS 2022</u>
■ Downers Grove	\$1,288,174	2.71%
■ Darien	\$371,526	9.87%
■ Lisle	\$554,004	33.81%
■ Lombard	\$1,065,760	-7.74%
■ Oak Brook	\$1,327,410	-6.58%
■ Oakbrook Terrace	\$281,483	16.17%
■ Westmont	\$958,276	2.17%
■ Woodridge	\$545,336	-1.32%

Sales Tax Revenue 2022 - 2023

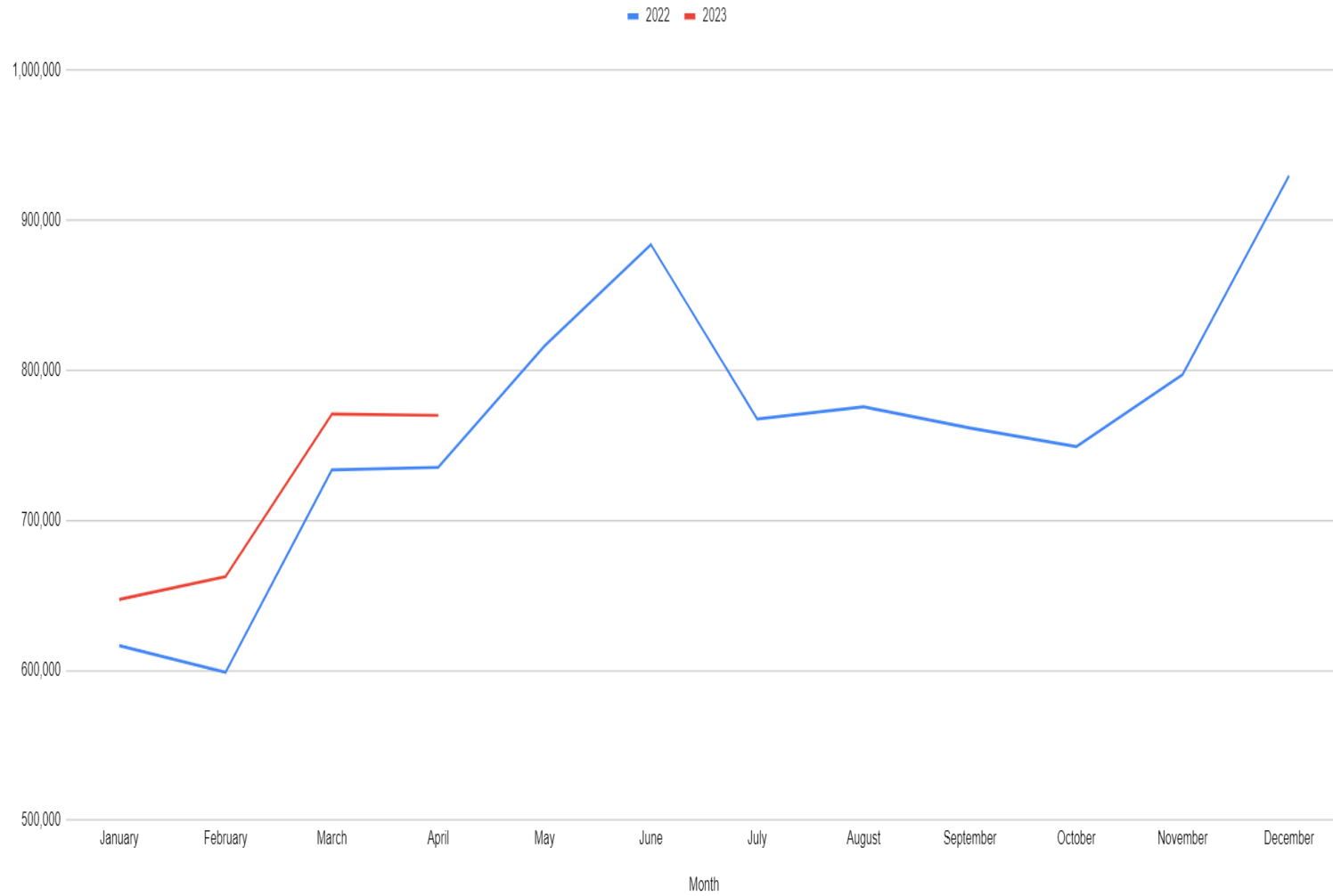


MUNICIPAL SALES TAX

HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>April 2023</u>	<u>VS 2022</u>
■ Downers Grove	\$769,935	4.71%
■ Darien	\$275,250	12.48%
■ Lisle	no tax collected	
■ Lombard	\$795,034	-8.23%
■ Oak Brook	\$564,619	0.67%
■ Oakbrook Terrace	\$229,459	17.27%
■ Westmont	\$191,366	1.08%
■ Woodridge	\$305,207	-7.43%

Home Rule Sales Tax Revenue 2021 - 2022

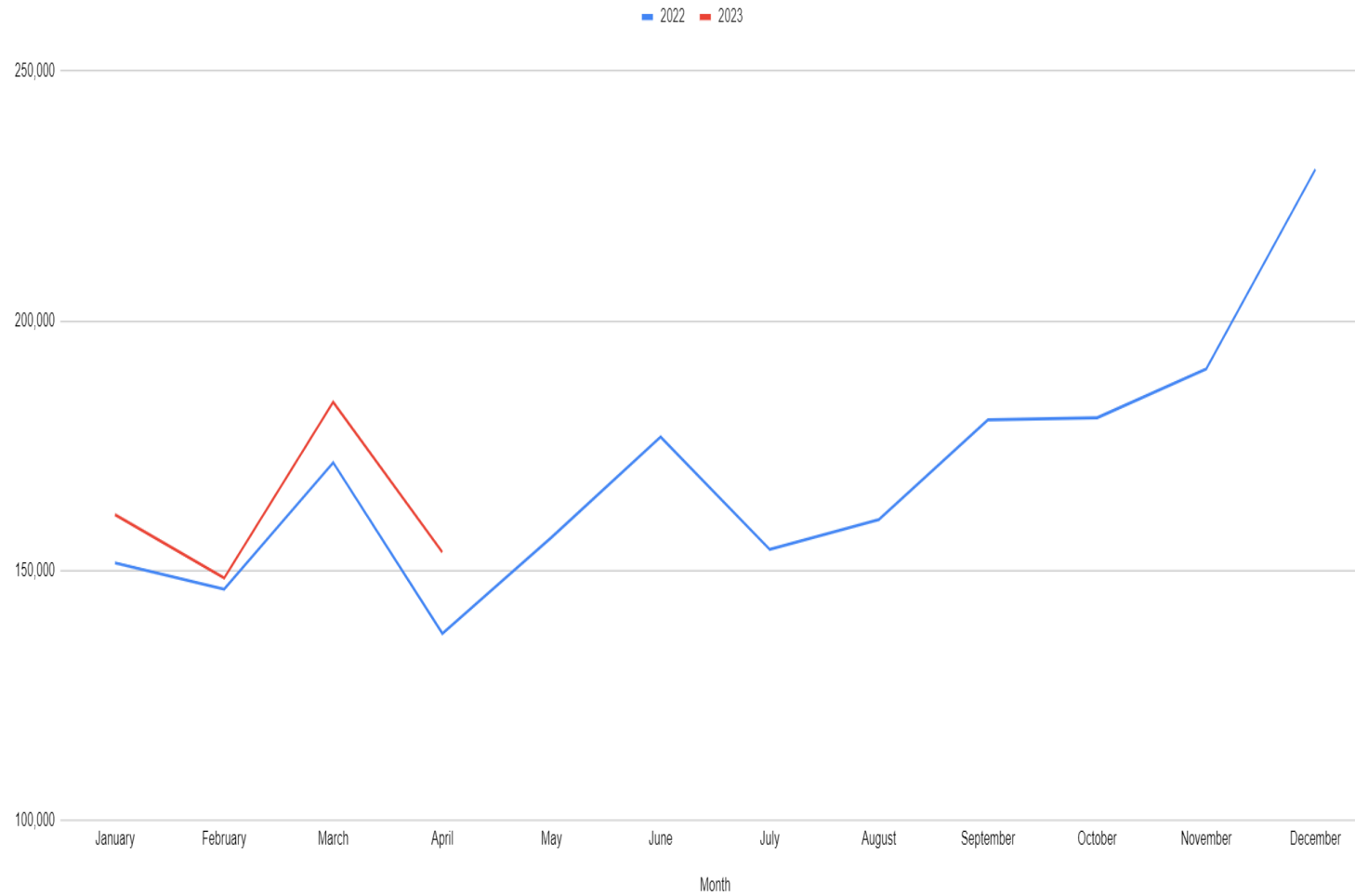


HOME RULE SALES TAX

LOCAL USE TAX

	April 2023	VS 2022
■ Downers Grove	\$153,742	11.86%

Local Use Tax Revenue 2021 - 2022



LOCAL USE TAX

FOOD & BEVERAGE TAX



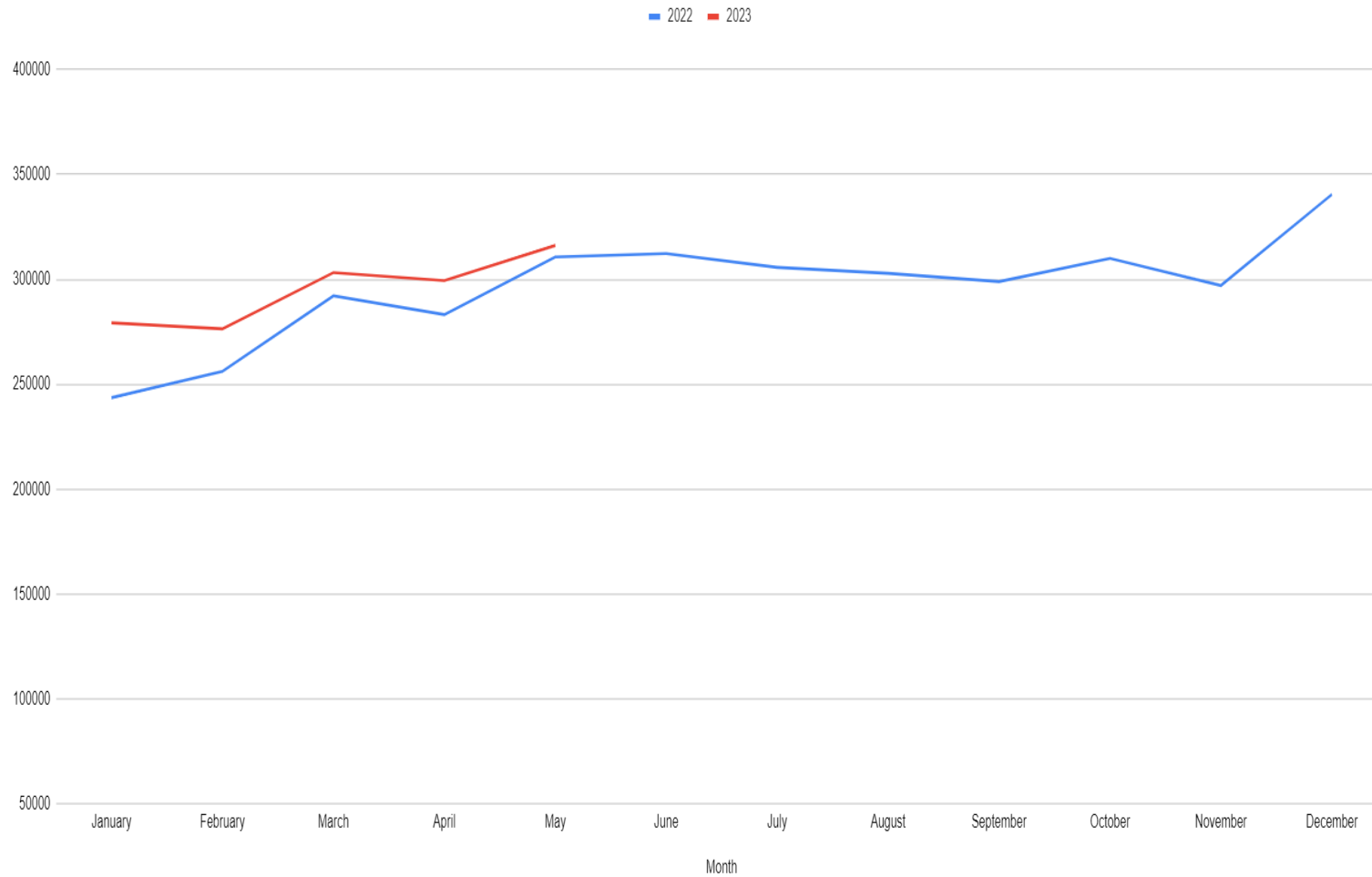
May 2023

\$316,204

V 2022

1.78%

Food & Beverage Tax Revenue 2021 - 2022



FOOD & BEVERAGE TAX REVENUE

HOTEL TAXES



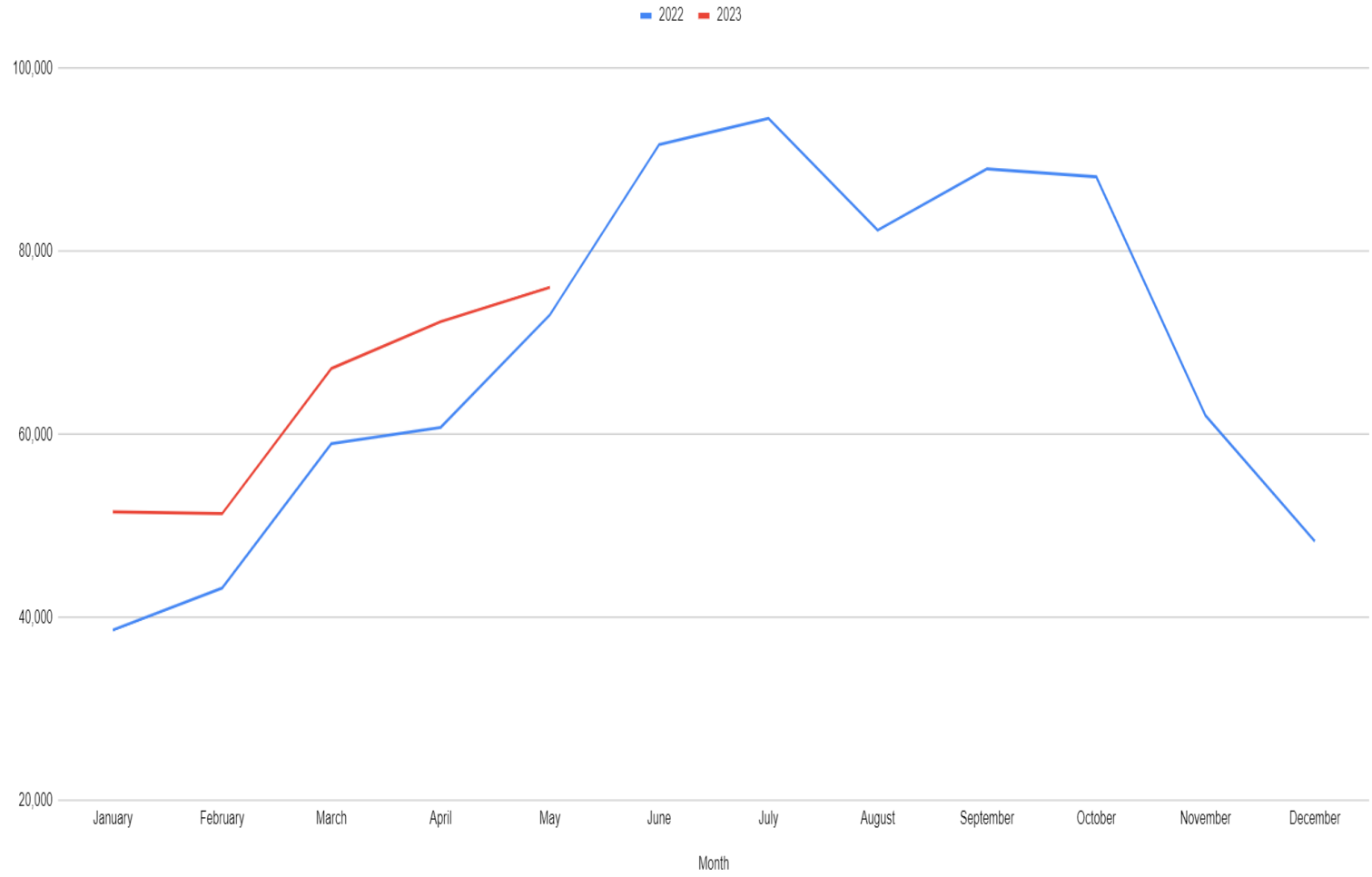
May 2023

\$76,081

2022

4.11%

Hotel Tax Revenue 2022 - 2023



HOTEL TAXES

UNEMPLOYMENT RATES



April 2023

Downers Grove

2.3%

DuPage County

2.6%

QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES



Downers Grove

1st Quarter 2023

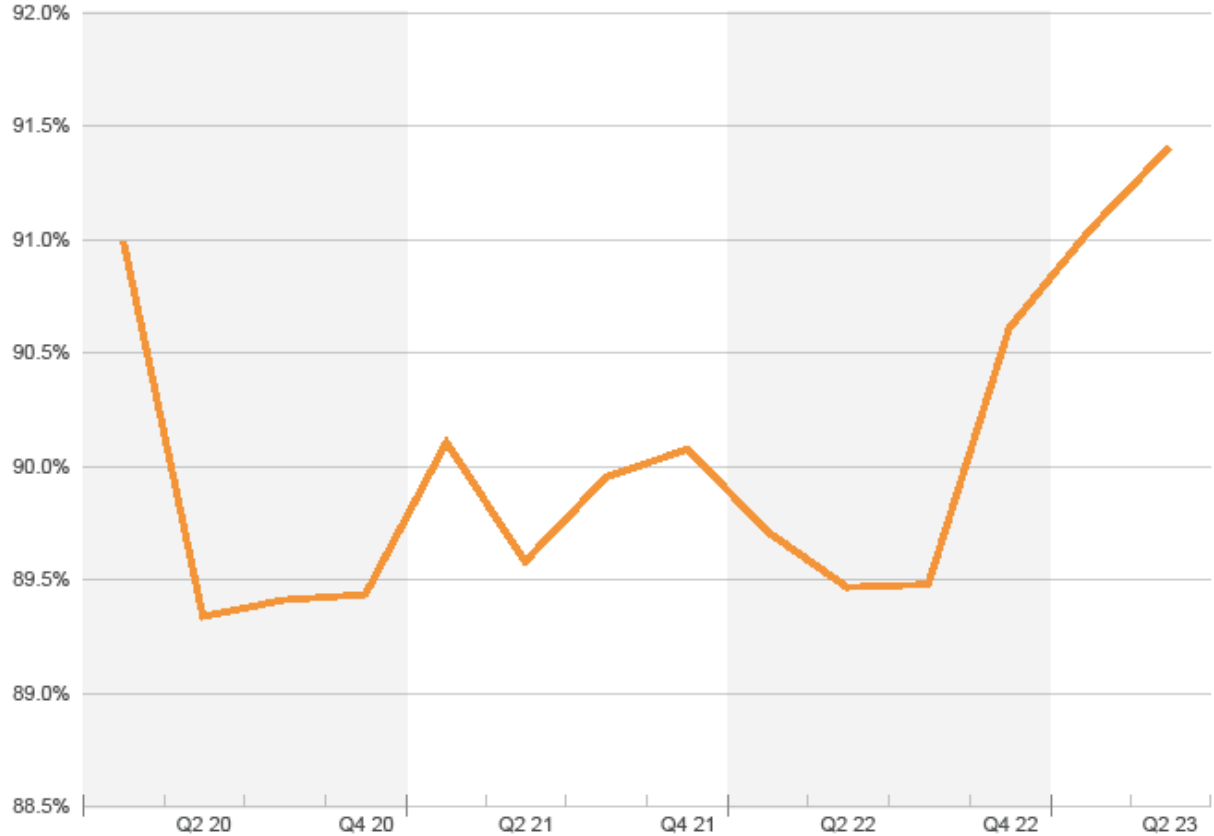
Occupancy Rate: 91.04%

DuPage County

1st Quarter 2023

Occupancy Rate: 93.58%

Downers Grove
Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES



INDUSTRIAL VACANCY RATES



Downers Grove

1st Quarter 2023

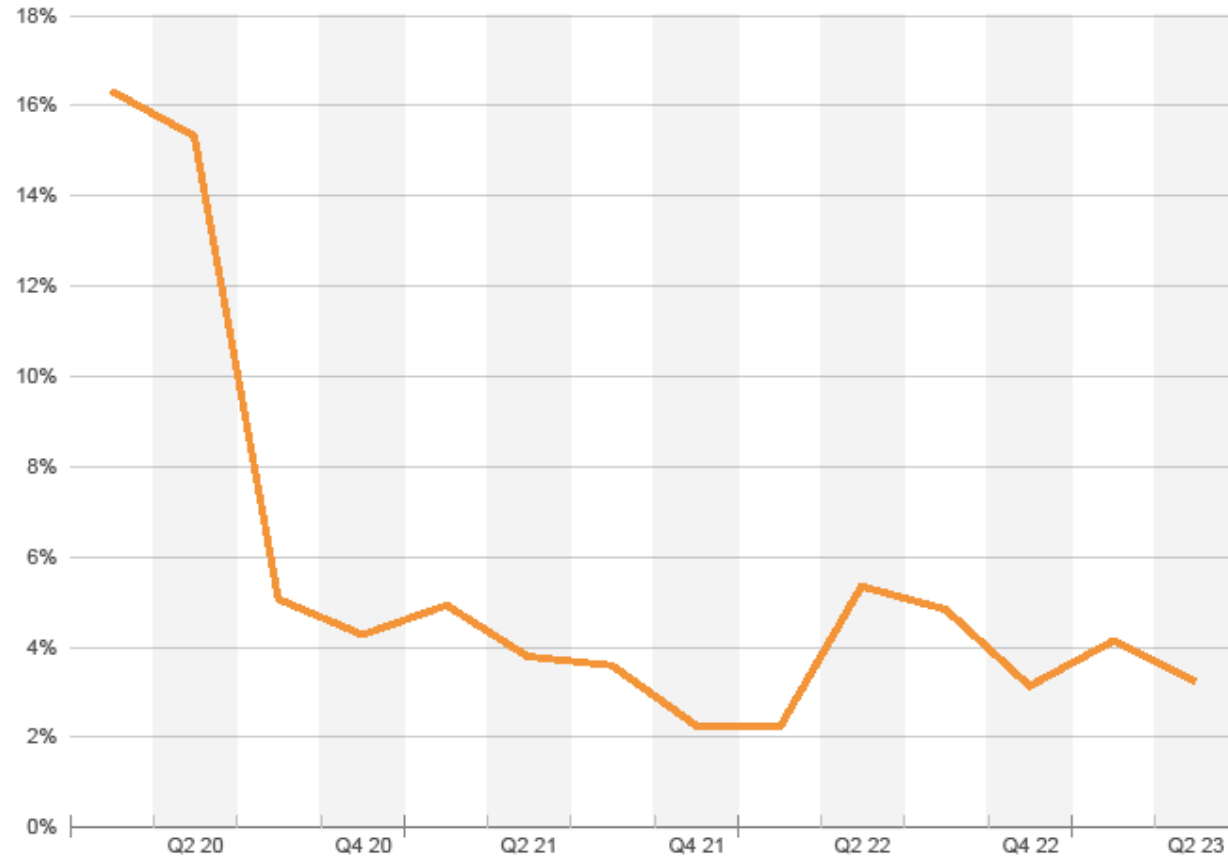
Vacancy Rate: 4.13%

I-88 Submarket

1st Quarter 2023

Vacancy Rate: 3.3%

Downers Grove
Industrial Vacancy Rates



INDUSTRIAL VACANCY RATES



OFFICE VACANCY RATES



Downers Grove

1st Quarter 2023

Office Vacancy Rate: 16.03%

Class A: 18.12%

Class B: 16.07%

Class C: 0.55%

East West Corridor Office Submarket

1st Quarter 2023

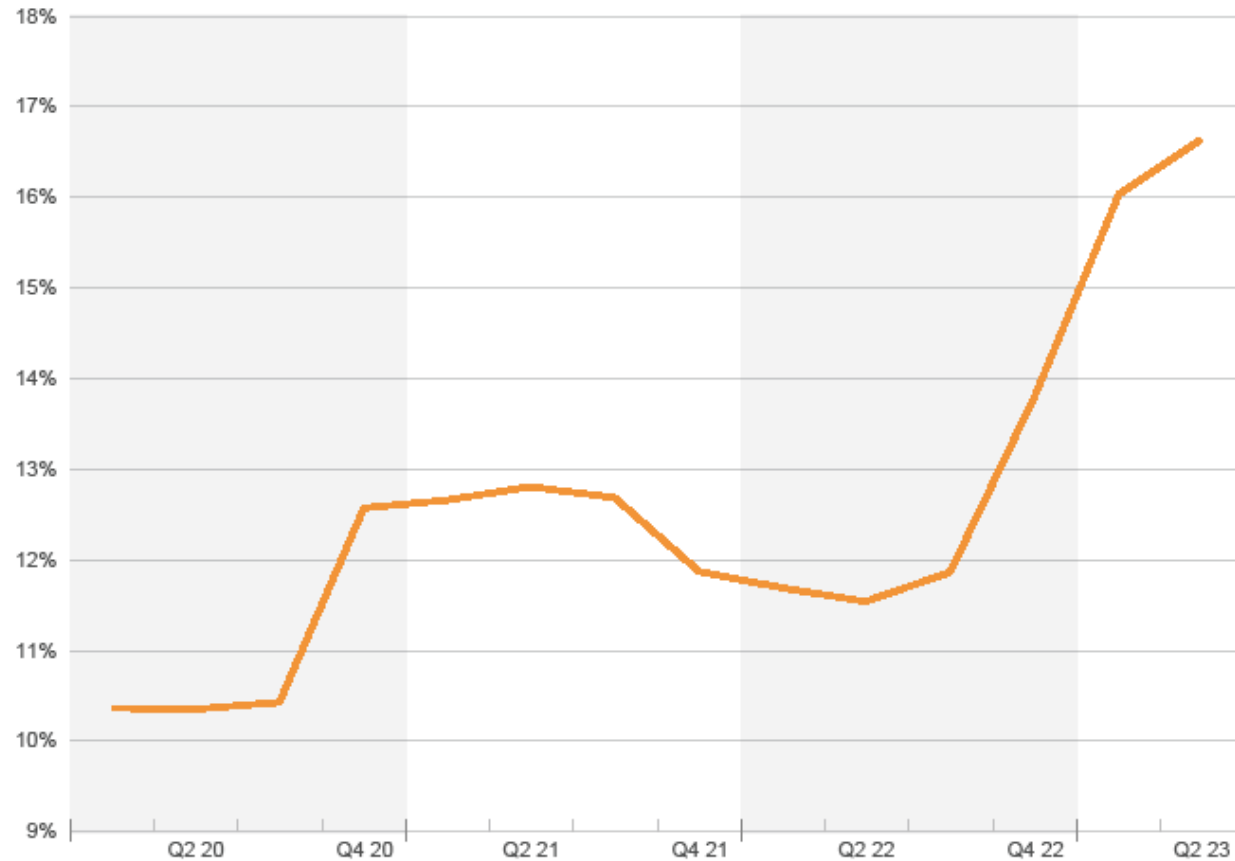
Office Vacancy Rate: 24.6%

Class A: 28.7%

Class B: 21.5%

Class C: 8.2%

Downers Grove
Office Direct Vacancy Rates



OFFICE VACANCY RATES

