
MONTHLY KEY PERFORMANCE INDICATORS

AUGUST 2023



RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES
TAX AND LOCAL USE TAX COMBINED



May 2023

\$2,455,018

V 2022

5.84%

Retail Related Revenues 2022 - 2023

Sales, Home Rule and Local Use Taxes Combined



Retail Related Revenues - Sales Tax, Home Rule Sales Tax and Local Use Tax COMBINED

RETAIL RELATED REVENUES

MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

| <u>Municipality</u> | <u>May 2023</u> | <u>VS 2022</u> |
|---------------------|--------------------|----------------|
| ■ Downers Grove | \$1,414,942 | 5.09% |
| ■ Darien | \$374,095 | 2.12% |
| ■ Lisle | \$593,611 | 13.86% |
| ■ Lombard | \$1,156,909 | -2.09% |
| ■ Oak Brook | \$1,488,644 | -0.17% |
| ■ Oakbrook Terrace | \$246,315 | -11.95% |
| ■ Westmont | \$1,010,296 | 1.24% |
| ■ Woodridge | \$587,204 | 2.87% |

Sales Tax Revenue 2022 - 2023



MUNICIPAL SALES TAX

HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

| <u>Municipality</u> | <u>May 2023</u> | <u>VS 2022</u> |
|---------------------|------------------|----------------|
| ■ Downers Grove | \$888,021 | 8.78% |
| ■ Darien | \$269,847 | 0.01% |
| ■ Lisle | no tax collected | |
| ■ Lombard | \$851,413 | -3.46% |
| ■ Oak Brook | \$635,475 | -0.17% |
| ■ Oakbrook Terrace | \$202,144 | -9.16% |
| ■ Westmont | \$197,756 | -1.95% |
| ■ Woodridge | \$326,874 | -2.78% |

Home Rule Sales Tax Revenue 2021 - 2022

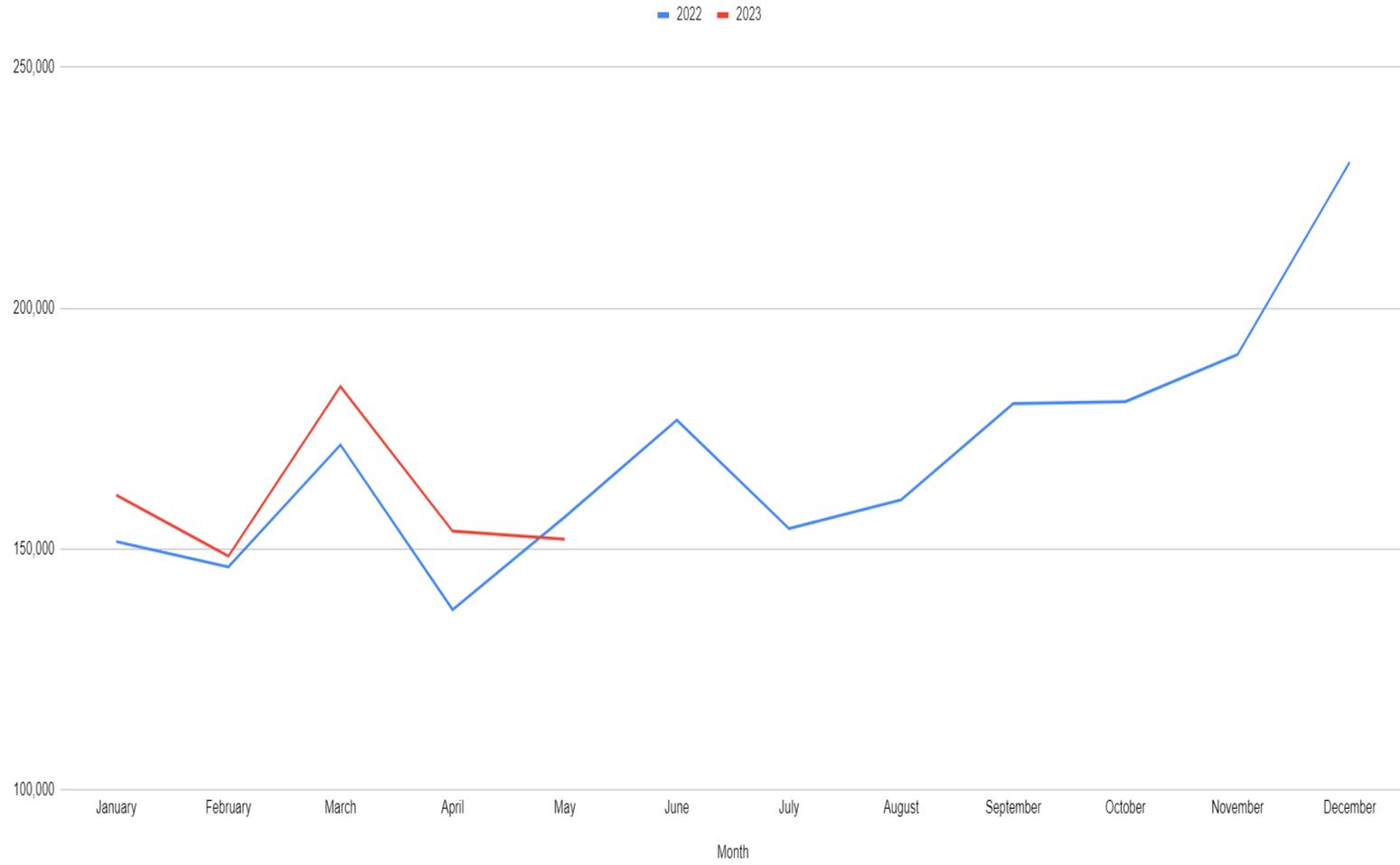


HOME RULE SALES TAX

LOCAL USE TAX

| | May 2023 | VS 2022 |
|-----------------|-----------|---------|
| ■ Downers Grove | \$152,055 | -2.96% |

Local Use Tax Revenue 2021 - 2022



LOCAL USE TAX

FOOD & BEVERAGETAX



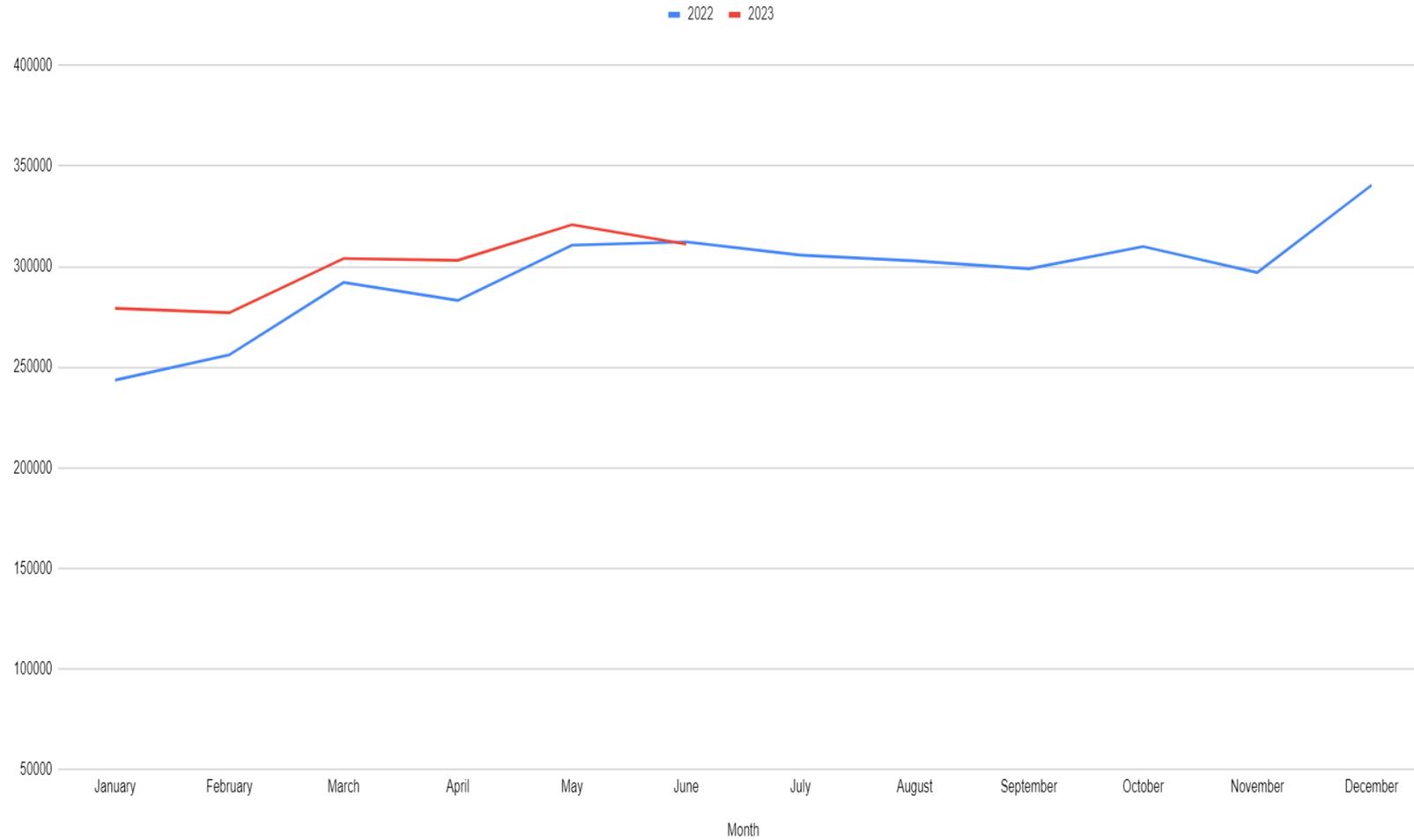
May 2023

\$311,221

V 2022

-0.35%

Food & Beverage Tax Revenue 2021 - 2022



FOOD & BEVERAGE TAX REVENUE

HOTEL TAXES



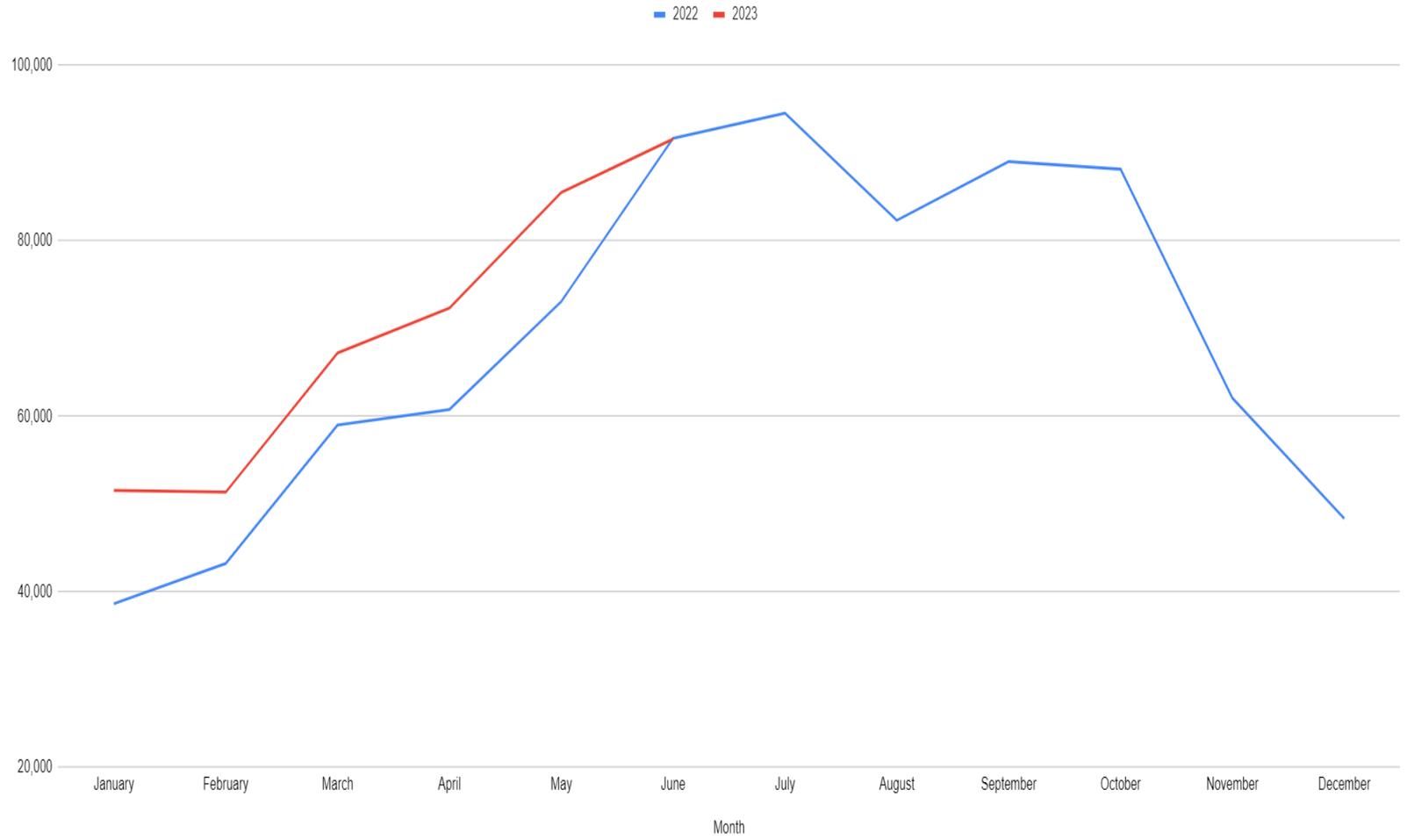
May 2023

\$91,593

2022

-0.10%

Hotel Tax Revenue 2022 - 2023



HOTEL TAXES

UNEMPLOYMENT RATES



June 2023

Downers Grove

3.4%

DuPage County

3.5%

QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES



Downers Grove

2nd Quarter 2023

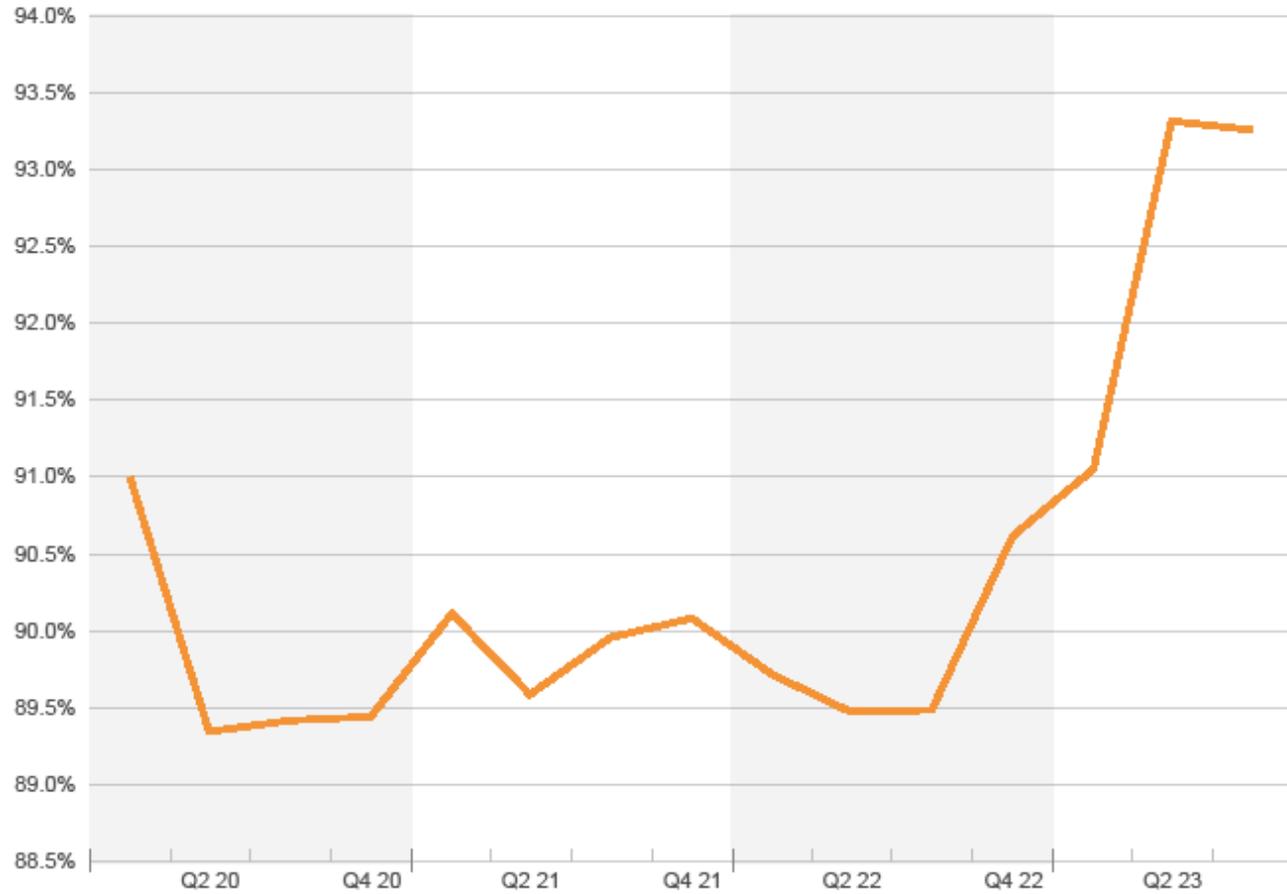
Occupancy Rate: 93.31%

DuPage County

2nd Quarter 2023

Occupancy Rate: 94.43%

Downers Grove Commercial Occupancy Rates



COMMERCIAL OCCUPANCY RATES



INDUSTRIAL VACANCY RATES



Downers Grove

2nd Quarter 2023

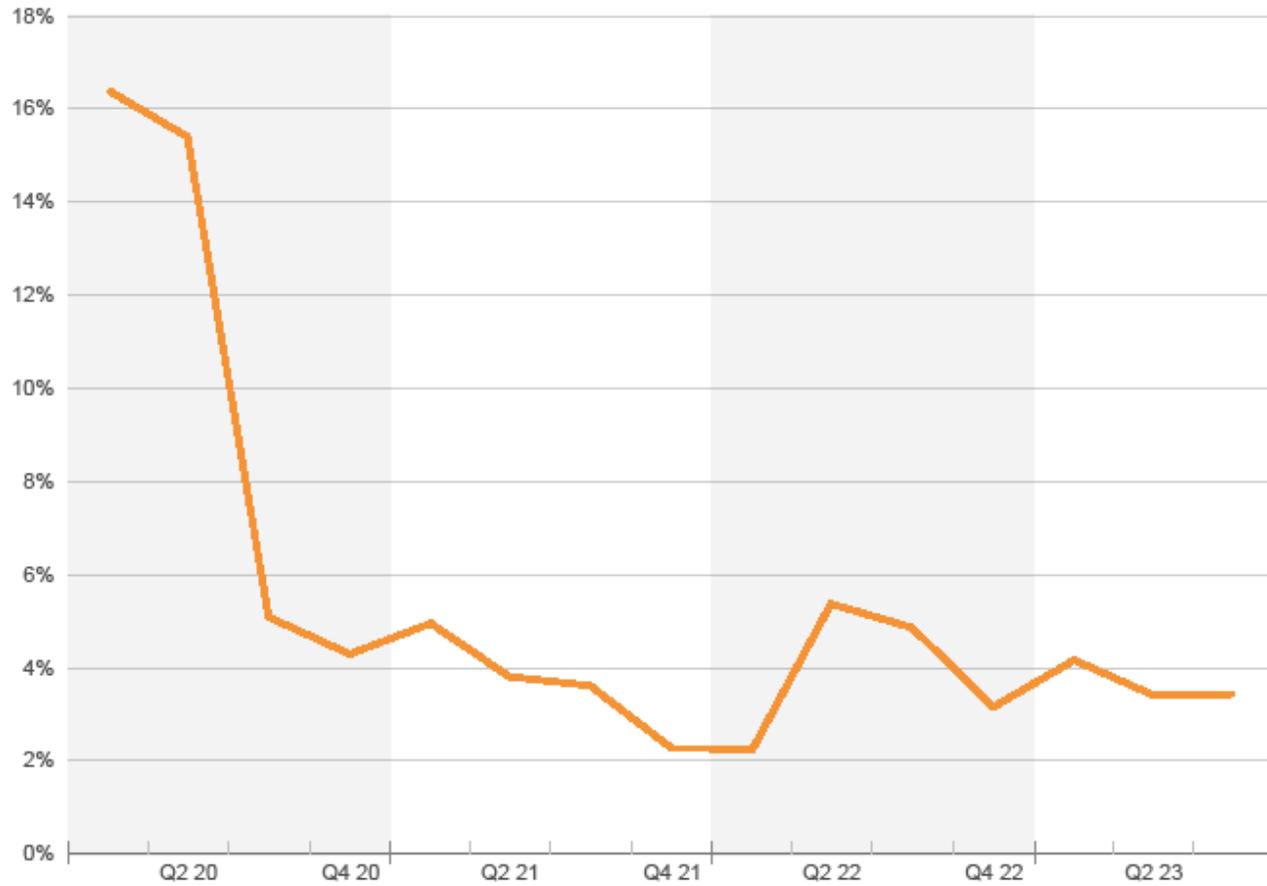
Vacancy Rate: 3.40%

I-88 Submarket

2nd Quarter 2023

Vacancy Rate: 3.2%

Downers Grove
Industrial Vacancy Rates



INDUSTRIAL VACANCY RATES



OFFICE VACANCY RATES



Downers Grove

2nd Quarter 2023

Office Vacancy Rate: 16.03%

Class A: 18.04%

Class B: 16.31%

Class C: 2.06%

East West Corridor Office Submarket

2nd Quarter 2023

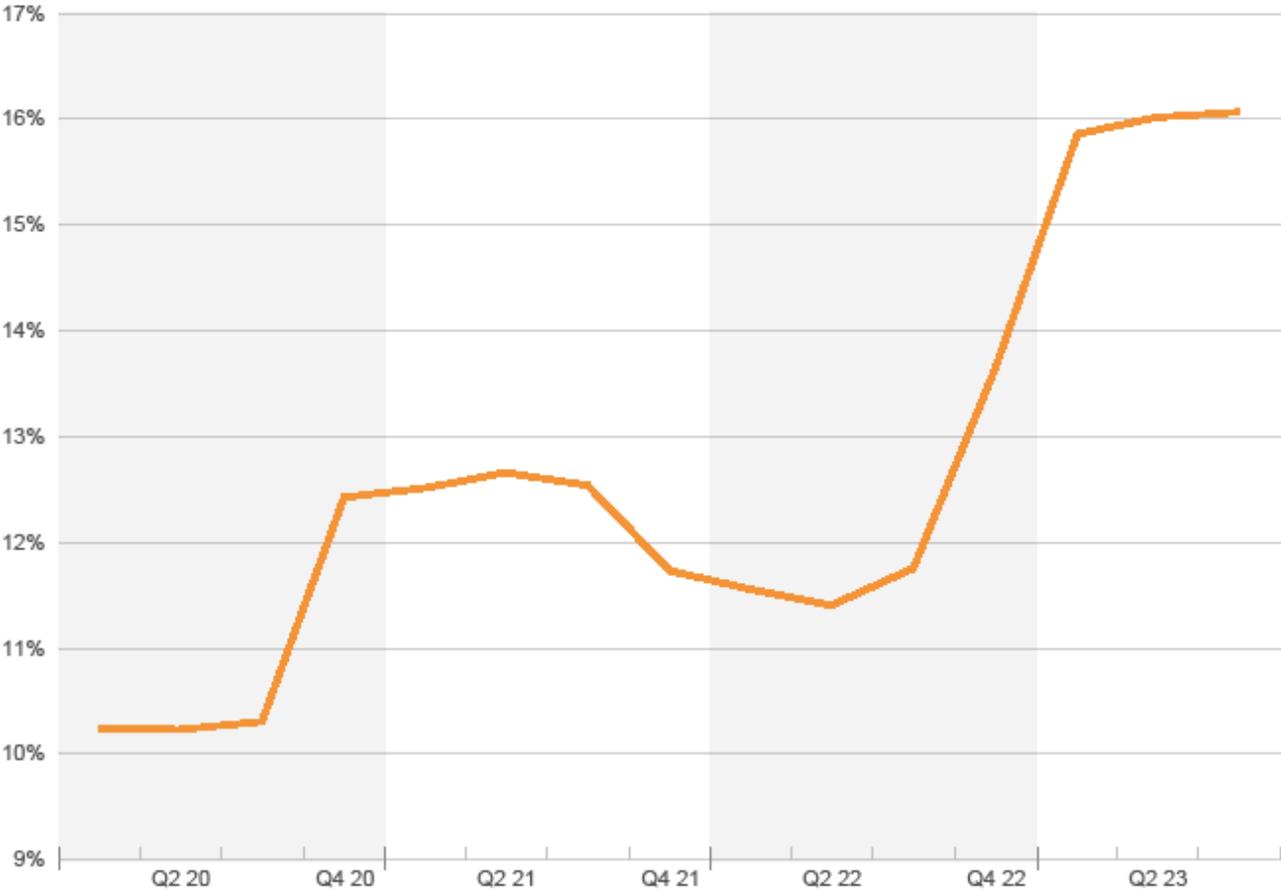
Office Vacancy Rate: 22.44%

Class A: 25.5%

Class B: 20.2%

Class C: 7.3%

Downers Grove
Office Direct Vacancy Rates



OFFICE VACANCY RATES

