# MONTHLY KEY PERFORMANCE INDICATORS

SEPTEMBER 2023



# RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES TAX AND LOCAL USE TAX COMBINED



June 2023

\$2,485,141

**VS 2022** 

2.00%

#### Retail Related Revenues 2022 - 2023

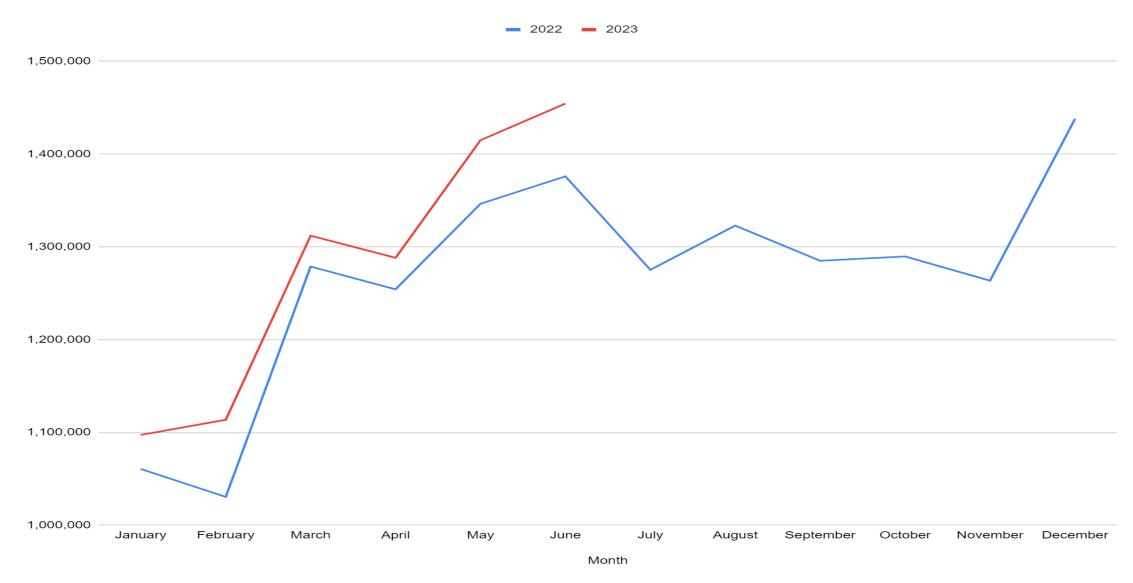
Sales, Home Rule and Local Use Taxes Combined



# MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	June 2023	VS 2022
<ul><li>Downers Grove</li></ul>	\$1,454,395	5.70%
<ul><li>Darien</li></ul>	\$356,550	-2.13%
<ul><li>Lisle</li></ul>	\$700,294	8.74%
<ul><li>Lombard</li></ul>	\$1,177,860	-2.51%
<ul><li>Oak Brook</li></ul>	\$1,582,997	2.80%
<ul><li>Oakbrook Terrace</li></ul>	\$259,769	-6.60%
<ul><li>Westmont</li></ul>	\$1,053,748	-8.00%
<ul><li>Woodridge</li></ul>	\$594,488	-2.92%

#### Sales Tax Revenue 2022 - 2023

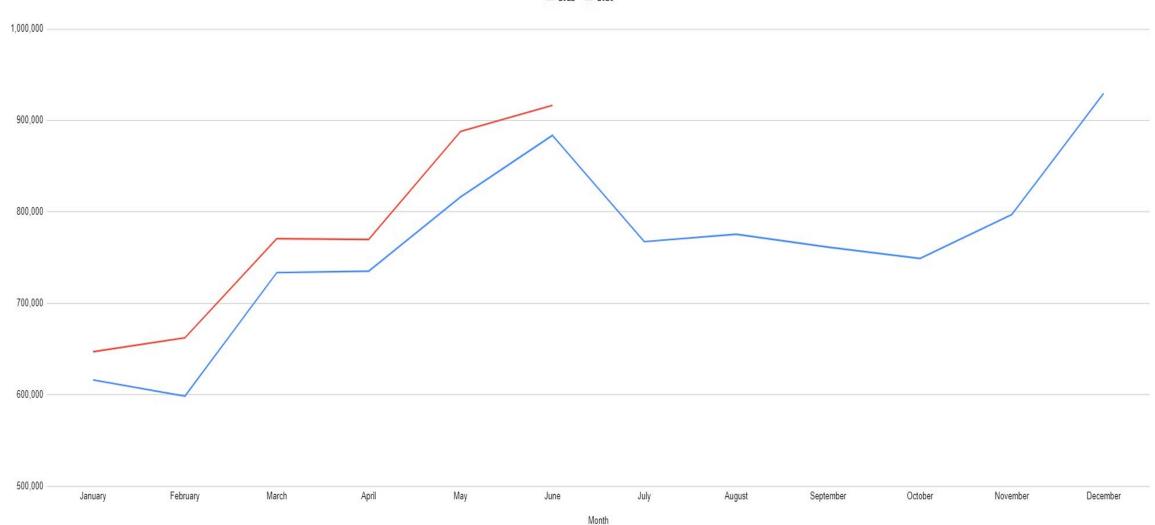


HOME
RULE/NONHOME RULE
SALES TAX
TRADE AREA
COMPARISON

Municipality	June 2023	VS 2022
<ul><li>Downers Grove</li></ul>	\$883,807	3.71%
<ul><li>Darien</li></ul>	\$261,901	-3.28%
<ul><li>Lisle</li></ul>	no tax collected	
<ul><li>Lombard</li></ul>	\$894,203	-1.74%
<ul><li>Oak Brook</li></ul>	\$681,995	3.48%
<ul><li>Oakbrook Terrace</li></ul>	\$215,924	-0.14%
<ul><li>Westmont</li></ul>	\$1,053,748	-7.66%
<ul><li>Woodridge</li></ul>	\$326,400	-8.85%

Home Rule Sales Tax Revenue 2022 - 2023



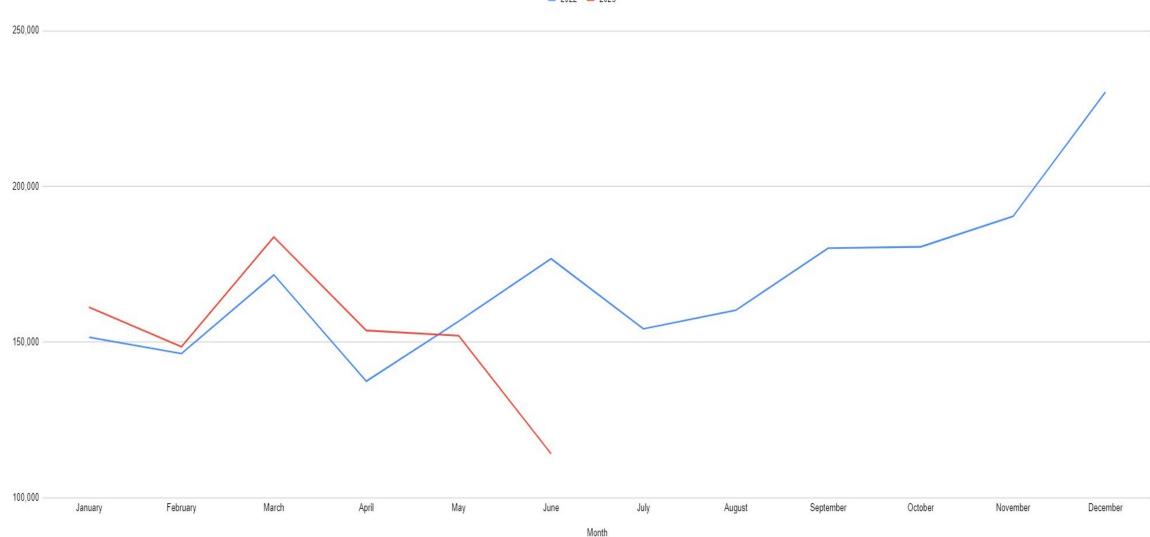


# LOCAL USE TAX

	<u>June 2023</u>	VS 2022
<ul><li>Downers Grove</li></ul>	\$114,144	-35.43%









# FOOD & BEVERAGE TAX

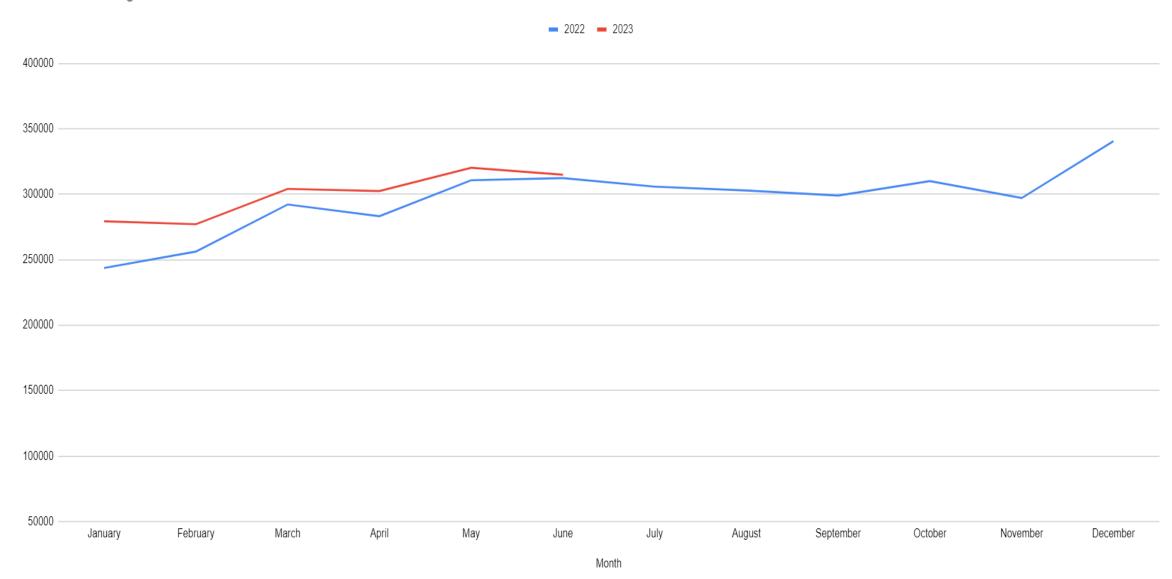
June 2023

\$314,900

**VS 2022** 

0.83%

Food & Beverage Tax Revenue 2022 - 2023



# HOTEL TAXES



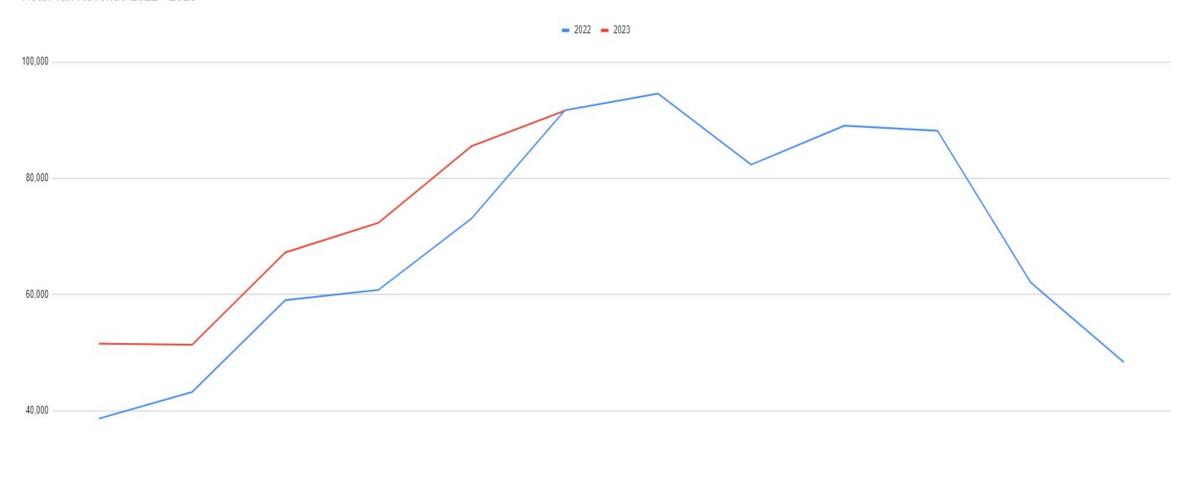
July 2023

\$84,855

2022

-10.25%







# **UNEMPLOYMENT RATES**

July 2023

**Downers Grove** 

3.1%

DuPage County

3.2%

# QUARTERLY KEY PERFORMANCE INDICATORS





# COMMERCIAL OCCUPANCY RATES

**Downers Grove** 

2<sup>nd</sup> Quarter 2023

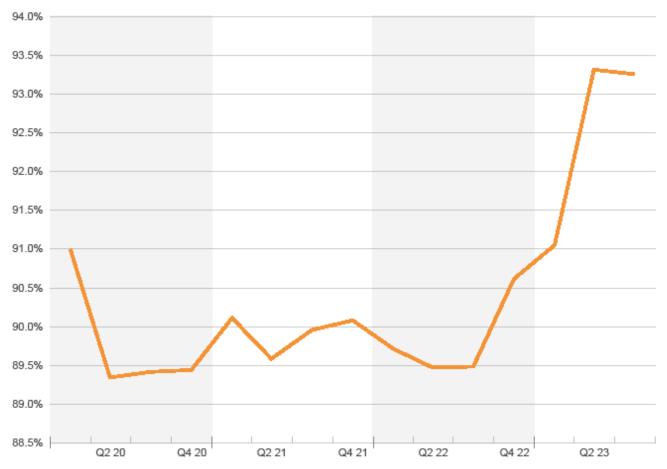
Occupancy Rate: 93.31%

DuPage County

2<sup>nd</sup> Quarter 2023

Occupancy Rate: 94.43%

#### Downers Grove Commercial Occupancy Rates



# COMMERCIAL OCCUPANCY RATES









**Downers Grove** 

2<sup>nd</sup> Quarter 2023

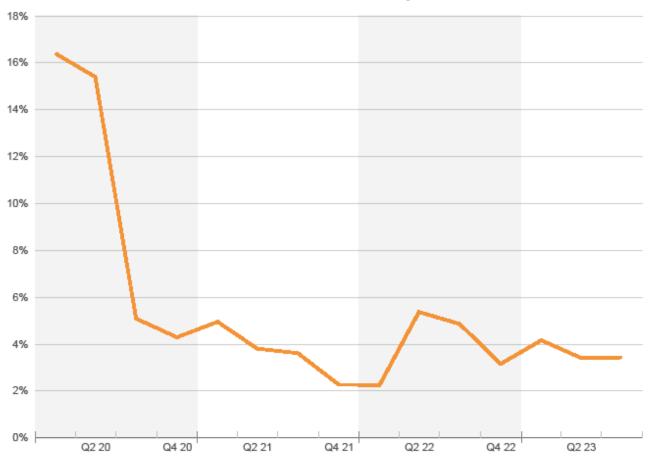
Vacancy Rate: 3.40%

I-88 Submarket

2<sup>nd</sup> Quarter 2023

Vacancy Rate: 3.2%

# Downers Grove Industrial Vacancy Rates



# INDUSTRIAL VACANCY RATES







### OFFICE VACANCY RATES

#### **Downers Grove**

#### 2<sup>nd</sup> Quarter 2023

Office Vacancy Rate: 16.03%

Class A: 18.04%

Class B: 16.31%

Class C: 2.06%

#### East West Corridor Office Submarket

#### 2<sup>nd</sup> Quarter 2023

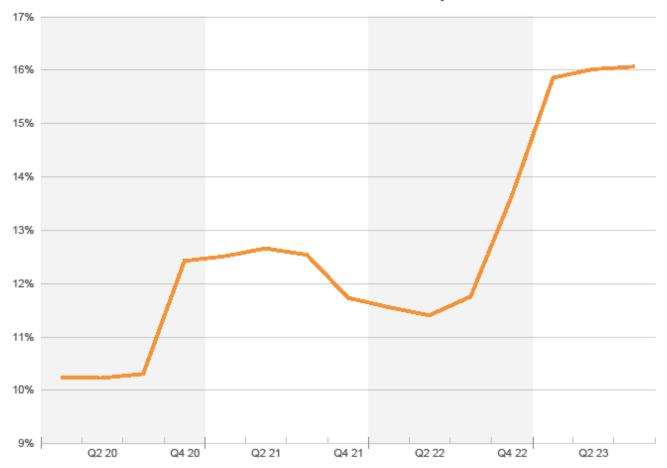
Office Vacancy Rate: 22.44%

Class A: 25.5%

Class B: 20.2%

Class C: 7.3%

#### Downers Grove Office Direct Vacancy Rates



# OFFICE VACANCY RATES



