
MONTHLY KEY PERFORMANCE INDICATORS

DECEMBER 2023



RETAIL RELATED REVENUES - SALES TAX, HOME RULE SALES
TAX AND LOCAL USE TAX COMBINED



September 2023

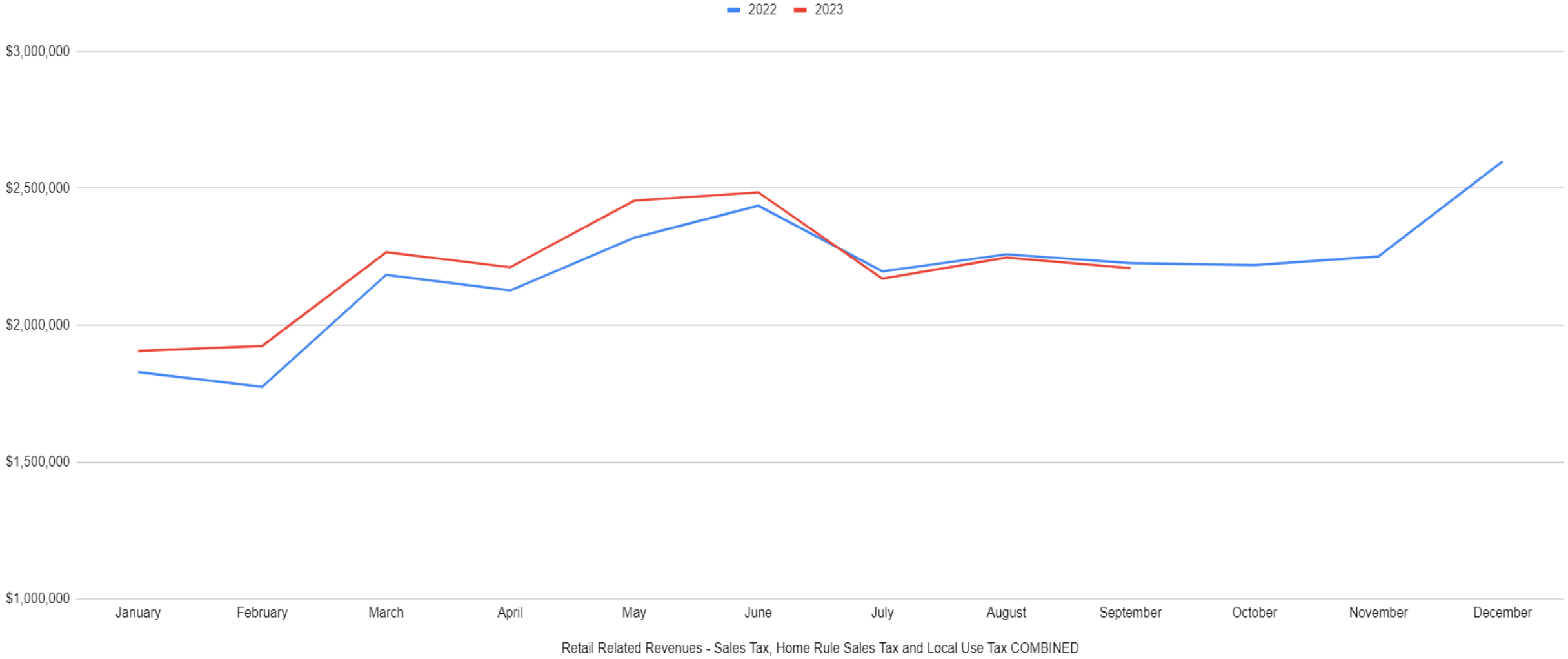
\$2,208,518

VS 2022

-0.82%

Retail Related Revenues 2022 - 2023

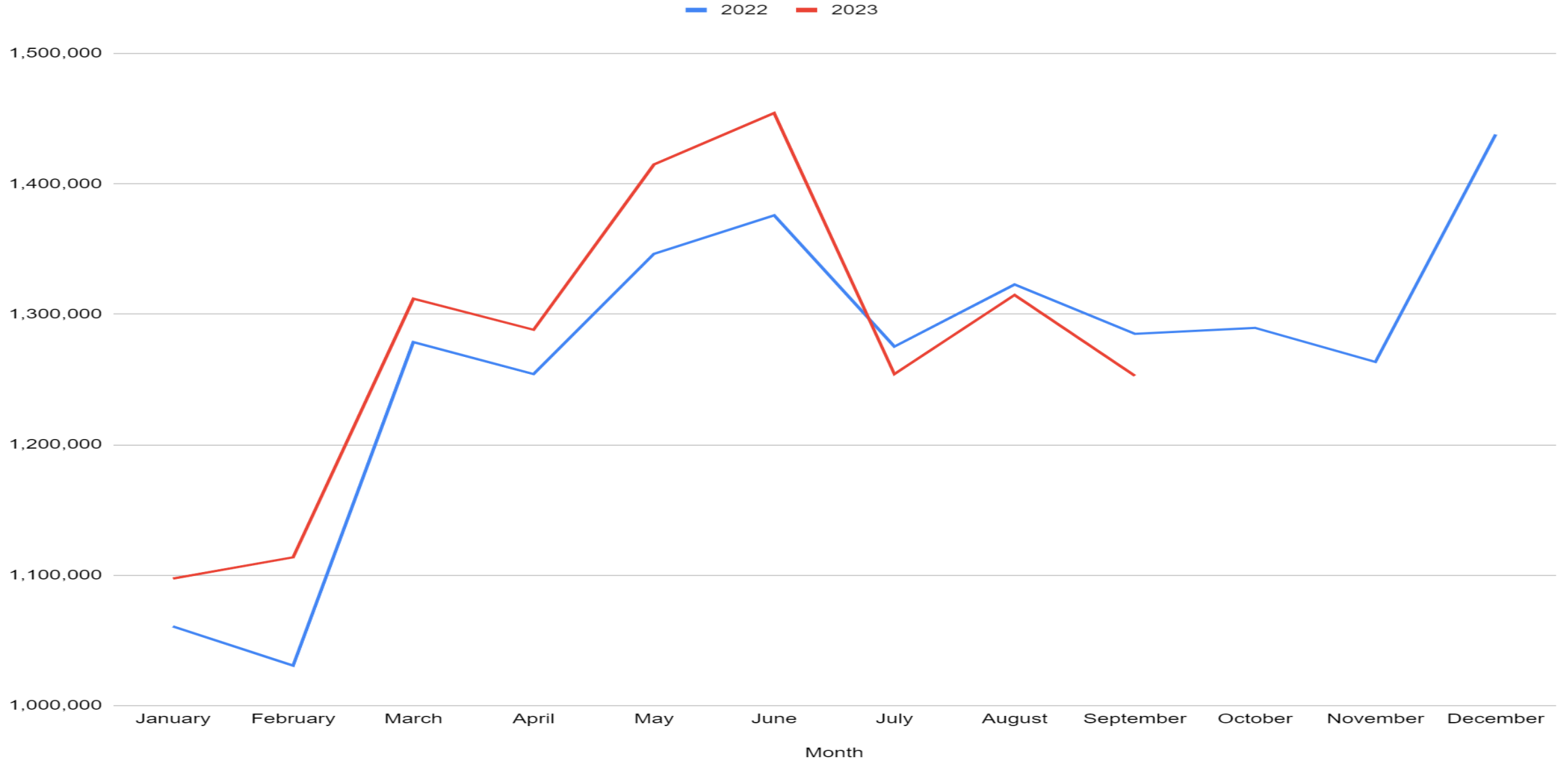
Sales, Home Rule and Local Use Taxes Combined



MUNICIPAL SALES TAX TRADE AREA RATE COMPARISON

<u>Municipality</u>	<u>September 2023</u>	<u>VS 2022</u>
■ Downers Grove	\$1,252,861	-2.50%
■ Darien	\$346,413	0.89%
■ Lisle	\$580,807	0.70%
■ Lombard	\$1,137,576	-3.41%
■ Oak Brook	\$1,418,048	1.45%
■ Oakbrook Terrace	\$235,497	0%
■ Westmont	\$1,035,095	-2.31%
■ Woodridge	\$566,300	1.69%

Sales Tax Revenue 2022 - 2023

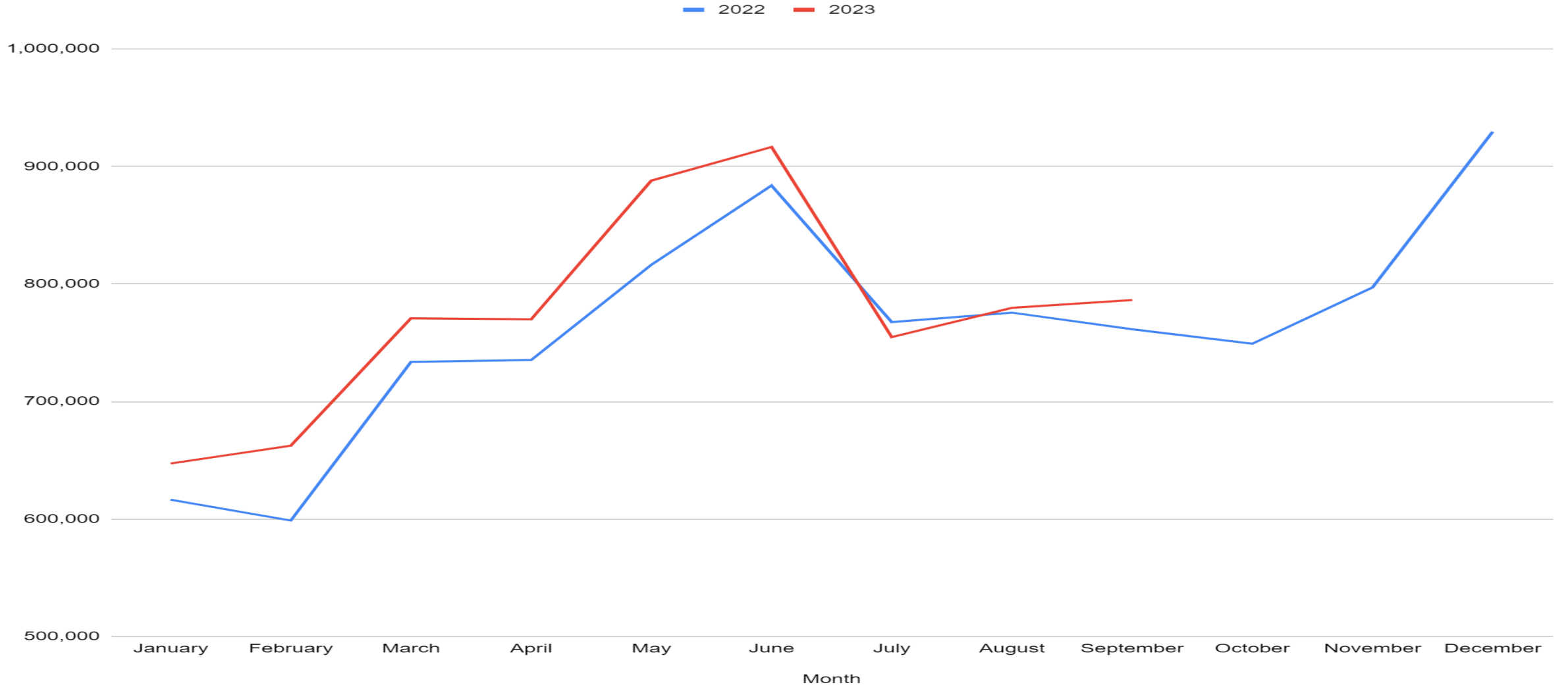


HOME RULE/NON- HOME RULE SALES TAX TRADE AREA COMPARISON

<u>Municipality</u>	<u>September 2023</u>	<u>VS 2022</u>
■ Downers Grove	\$786,314	3.26%
■ Darien	\$243,452	1.64%
■ Lisle	no tax collected	
■ Lombard	\$869,304	1.24%
■ Oak Brook	\$612,329	1.94%
■ Oakbrook Terrace	\$189,640	0.33%
■ Westmont	\$187,100	-3.75%
■ Woodridge	\$298,945	-8.30%



Home Rule Sales Tax Revenue 2022 - 2023



LOCAL USE TAX

	September 2023	VS 2022
■ Downers Grove	\$169,343	-6.02%

Local Use Tax Revenue 2022 - 2023



FOOD & BEVERAGE TAX



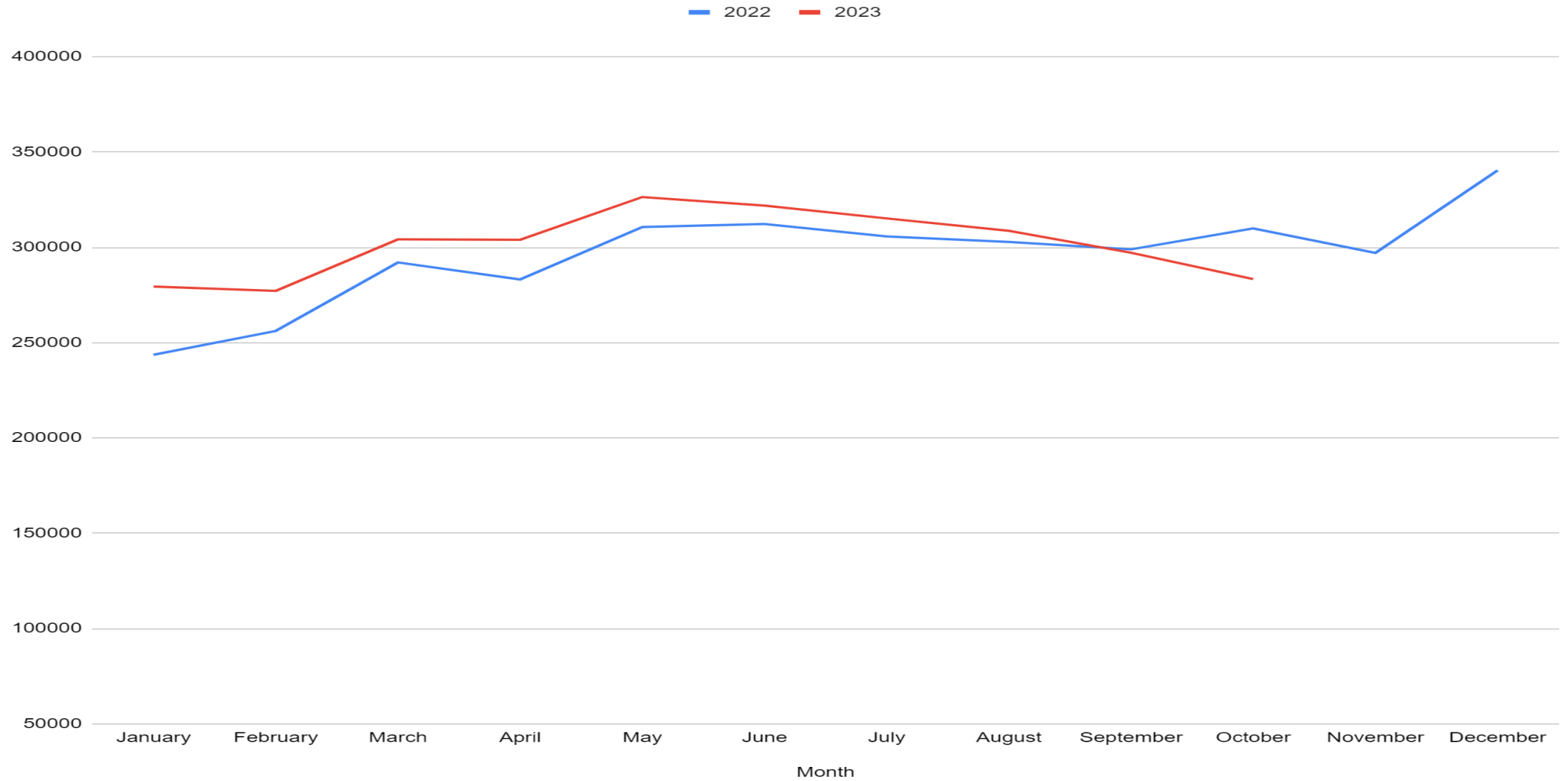
September 2023

\$297,213

VS 2022

-0.59%

Food & Beverage Tax Revenue 2022 - 2023



HOTEL TAXES



October 2023

\$60,002

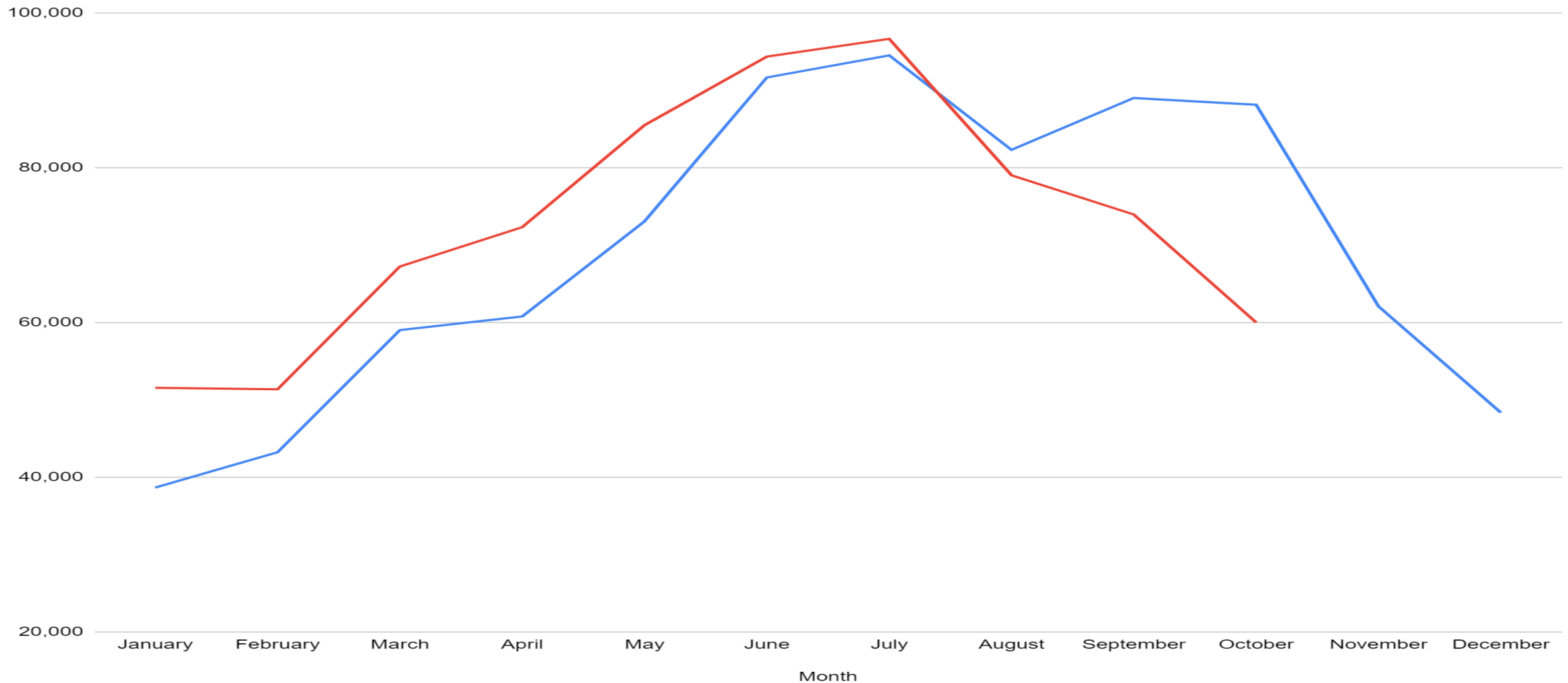
2022

-31.94%



Hotel Tax Revenue 2022 - 2023

2022 2023



UNEMPLOYMENT RATES



October 2023

Downers Grove

3.4%

DuPage County

3.6%



QUARTERLY KEY PERFORMANCE INDICATORS



COMMERCIAL OCCUPANCY RATES

Downers Grove

3rd Quarter 2023

Occupancy Rate: 93.77%

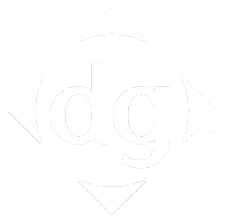
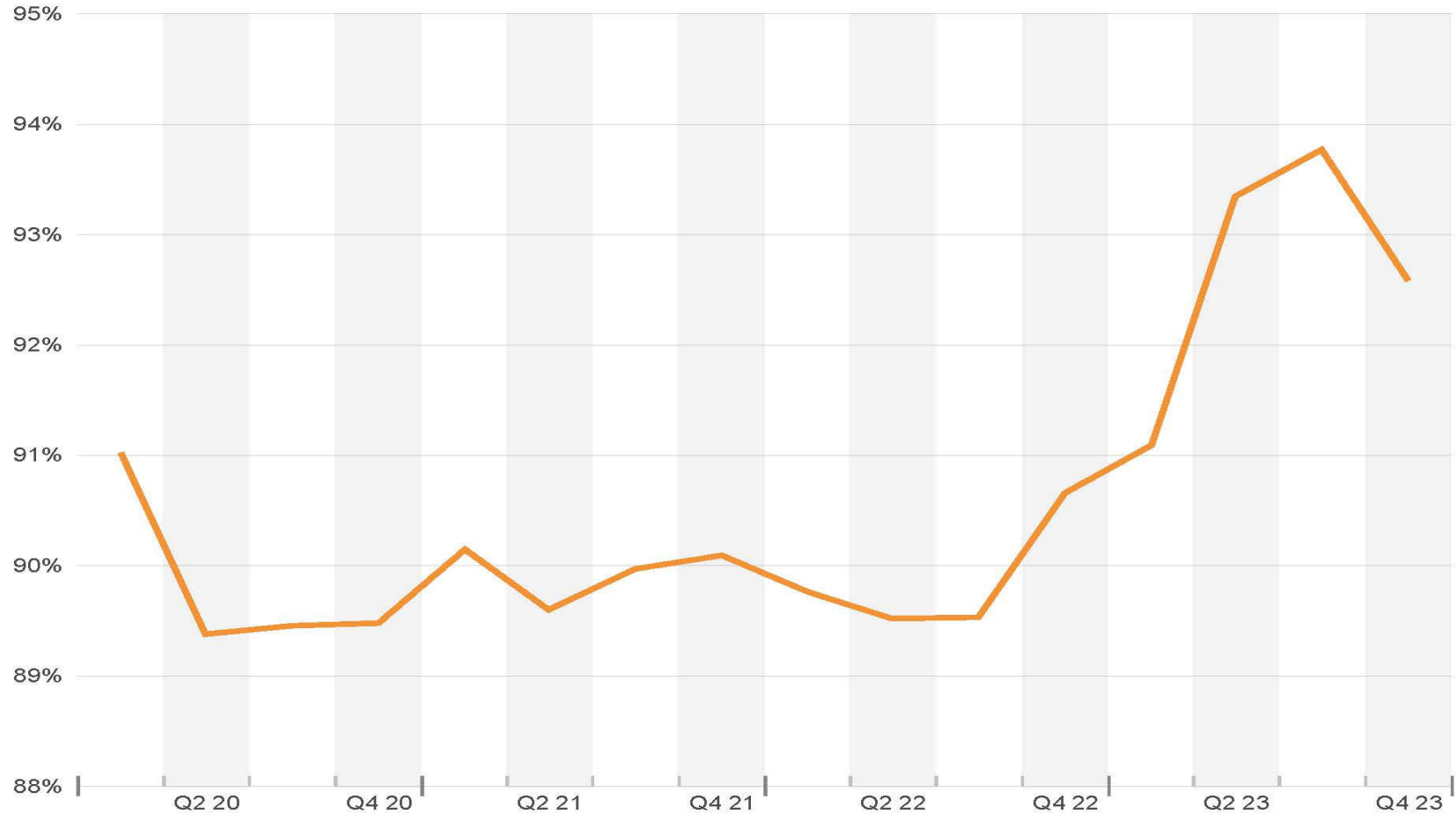
DuPage County

3rd Quarter 2023

Occupancy Rate: 94.33%



Downers Grove Commercial Occupancy Rate



INDUSTRIAL VACANCY RATES

Downers Grove

3rd Quarter 2023

Vacancy Rate: 3.49%

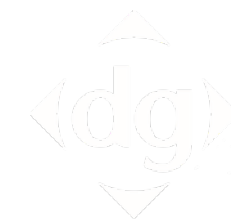
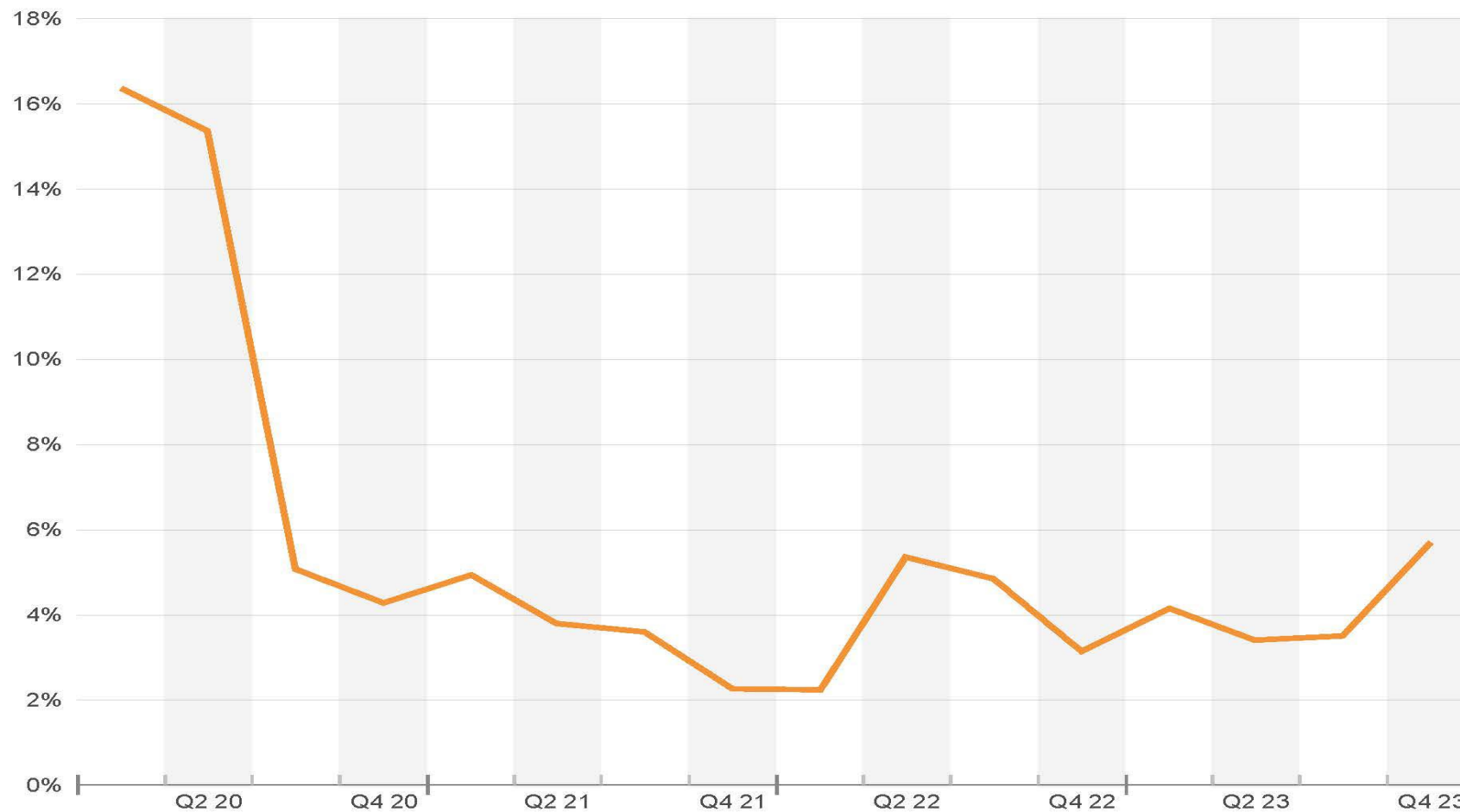
I-88 Submarket

3rd Quarter 2023

Vacancy Rate: 3.0%



Downers Grove Industrial Vacancy Rate



OFFICE VACANCY RATES

Downers Grove

3rd Quarter 2023

Office Vacancy Rate: 15.72%

Class A: 18.11%

Class B: 15.10%

Class C: 2.45%

East West Corridor Office Submarket

3rd Quarter 2023

Office Vacancy Rate: 22.8%

Class A: 24.9%

Class B: 21.9%

Class C: 8.3%



Downers Grove Office Direct Vacancy Rate

